Meritocracy and Its Discontents: Long-run Effects of Repeated School Admission Reforms

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Abstract

We study the short-run and long-run impacts of changing admissions systems in higher education. Our research design takes advantage of the world's first known implementation of nationally centralized meritocratic admissions and its subsequent reversals in the early twentieth century. We find a sharp tradeoff between meritocracy and equal regional access to higher education and career advancement. Specifically, in the short run, the meritocratic centralization led students to make more inter-regional and ambitious applications. As high-ability students were located disproportionately in urban areas, increased regional mobility caused urban applicants to crowd out rural applicants from elite higher education. Most importantly, the impacts were persistent. Four decades later, compared to the decentralized admissions, the meritocratic centralization increases the number of urban-born career elites (e.g., top income earners) relative to rural-born elites. For the whole country, the meritocratic centralization also increased the number of top-ranking bureaucrats relative to the decentralized system.

Keywords: Elite Education, Market Design, Strategic Behavior, Regional Mobility, Universal Access, Persistent Effects

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1 Introduction

College and school admission processes vary across time and places. American college admissions use a decentralized system where each college makes its own admissions often based on opaque evaluation criteria. In contrast, China's public college admissions illustrate a regionally-integrated, single-application, and single-offer system using a transparent admission criterion. How do different admissions institutions affect students' behavior and future life? What are the impacts on the national production of high-skilled individuals and their socioeconomic attributes?

This paper studies the short- and long-run consequences of making school admissions meritocratic and centralized. We do so by combining a series of natural experiments in history, newly assembled historical data, and economic theory. Our investigations reveal the pros and cons of centralized meritocratic admissions, especially a tradeoff between meritocracy and equal access to selective higher education and career achievements.

Our empirical setting is the first known transition from decentralized to nationallycentralized school admissions. At the end of the 19th century, to modernize its higher education system, the Japanese government set up national higher schools (roughly equivalent to today's colleges) that served as an exclusive entry point to the most prestigious tertiary education. These schools later produced many of the most influential members of the society, including several Prime Ministers, Nobel Laureates, and founders of global companies like Toyota.

Acceptance into these schools was merit-based, using annual entrance examinations. Initially, the government let each school run its own exam and admissions based on exam scores, similar to many of today's decentralized K-12 and college admissions. The schools typically held exams on the same day so that each applicant could apply for only one school. Similar restrictions on the number of applications exist today in the college admission systems of Italy, Nigeria, and the UK.

At the turn of the 20th century, the government introduced a centralized system in order to improve the quality of incoming students. In the new system, applicants were allowed to rank multiple schools in the order of their preferences and take a single unified exam.¹ Given their preferences and exam scores, each applicant is assigned to a school (or none if unsuccessful) based on a computational algorithm. The algorithm was a mix of the Immediate Acceptance (Boston) algorithm and Deferred Acceptance algorithm with a meritocracy principle that the only highest-achieving applicants can get into any school. To the best of our

 $^{^{1}}$ As shown later, the defining feature of the centralized system is to allow applicants to list multiple schools, not the use of a single unified exam.

knowledge, this instance is the first nation-wide use of any matching algorithm.² Furthermore, for reasons detailed below, the government later re-decentralized and re-centralized the system several times, producing multiple natural experiments for studying the consequences of the different systems.³ We exploit these bidirectional institutional changes to identify the short- and long-run impacts of the meritocratic centralization.

We first use a stylized theoretical model to predict the short-run impacts of the reforms on application behavior and admission outcomes. Consistent with its stated goal, our model confirms that the centralized system produces more meritocratic school seat allocations than the decentralized system. It also predicts that centralization would cause applicants to apply to more selective schools and make more inter-regional applications.

To test these predictions and analyze the effects of the meritocratic centralization, we newly collected and digitized data about application and enrollment as well as applicants' birth prefectures, based on Government Gazettes, Ministry of Education Yearbooks, and administrative school records. Motivated by historical and contemporary accounts, we classify students by which region they come from, especially whether it is urban or rural. Regional origin is a strong predictor of socioeconomic status both in our empirical setting and other settings like the contemporary US.

We find that meritocratic centralization had large short-run effects on both application behavior and enrollment outcomes. First, consistent with the theoretical predictions, centralization caused stark strategic responses in application behavior. In particular, strategic incentives in the centralized system led both urban and rural applicants to more often rank the most selective school first.⁴ Second, because high-achieving students were disproportionately located in urban areas, the centralized system caused a greater number of urban applicants to be admitted to schools in rural areas, often after being rejected by their first choice schools. As a result, urban high-achievers crowded out rural applicants; the number of entrants to any national elite school coming from the urban area increases by about 10% during centralization.⁵

 $^{^{2}}$ The earliest known large-scale use of the Boston algorithm is the assignment of medical residents to hospitals in New York City in the 1920s (Roth, 1990). The oldest known national use of the Deferred Acceptance algorithm is the National Resident Matching Program (NRMP) in the 1950s (Roth, 1984). See Abdulkadiroğlu and Sönmez (2003) for the details of these algorithms in school admission contexts.

 $^{^{3}}$ The admission system was centralized in 1902, decentralized in 1908, re-centralized in 1917, redecentralized in 1919, re-centralized in 1926, and re-decentralized in 1928, resulting in three periods of centralization (1902-07, 1917-18, and 1926-27).

⁴We use the nomenclature of "urban" and "rural" schools, but note that "rural" schools were located in regional cities rather than in the countryside.

⁵It is also empirically true that the centralized system made a greater number of rural applicants apply to and enter urban schools. The centralized system thus increased regional mobility across the country. But their net effects are such that urban high-achievers crowded out rural applicants.

Historical documents suggest that this distributional consequence upset rural schools and communities. Partly as a result of such rural discontents, the government went back and forth between decentralized and centralized systems, finally settling for a decentralized scheme. This series of bidirectional reforms enables us to identify the causal effects of meritocratic centralization more precisely than a usual, single policy change would.⁶

We next turn to the long-run effects of the centralized admission system. We start our analysis by looking at its distributional impacts. In the short-run analysis, we find that centralization lets urban areas disproportionately gain school access relative to rural areas. This result motivates a difference-in-differences framework where we compare longterm career outcomes of urban- and rural-born individuals by each cohort's exposure to the centralized system. Our long-run career data come from the Japanese Personnel Inquiry Records (JPIR) published in 1939, more than thirty years after the first episode of meritocratic centralization in 1902–07. This data provides a list of distinguished individuals (e.g., high-income earners, national medal recipients, high-ranking politicians, corporate executives) along with their biographical information. We provide extensive investigations about the quality of the data.⁷

Our estimates suggest that distributional effects are persistent. Almost four decades later, relative to the decentralized system, the centralized system produced a greater number of top income earners, prestigious medal recipients, and other elite professionals who came from urban areas compared to rural areas. The number of urban-born career elites increased by 10-20% for the cohorts exposed to meritocratic centralization. We also obtain suggestive evidence that the centralized system increased the number of career elites living in urban areas relative to those living in rural areas as adults in the long run.

We conclude the long-run analysis by examining the productive efficiency implication of meritocratic centralization. We focus on a specific subgroup of career elites, top bureaucrats, for which we have the most comprehensive data. Using the administrative data of all individuals who passed the national exams to become higher civil officials, we compare the national number of bureaucrats who were promoted to top ranks between cohorts exposed to the centralized admissions and cohorts exposed to the decentralized admissions. We find that the number of top-ranking bureaucrats in the centralized cohorts was 15% greater than that in the decentralized cohorts. In other words, using the same educational resources,

 $^{^{6}}$ We provide evidence that the reform timings appear exogenous in that they are not correlated with other social and institutional outcomes.

⁷We find that the data covers a large fraction of the national population of elites (e.g., 53% of the top 0.01% income earners) by comparing our data with national statistics. We also find no systematic variation in the sampling rates across prefectures, consistent with our assumption that sample selection bias is uncorrelated with the prefecture-cohort variation we use.

meritocratic centralization increased the quality of bureaucratic elites.

To summarize, our findings reveal an equity-meritocracy tradeoff both in the short and long run. On the one hand, the meritocratic centralization of school admissions achieved the goal of rewarding applicants with higher academic performance in the short run and produced a greater number of top bureaucratic elites in the long run. On the other hand, this meritocracy came at the cost of urban-born applicants overwhelming rural-born applicants. The design of admission rules therefore affects the quality as well as geographical origins of highly educated individuals or "upper-tail human capital" in the society (Mokyr, 2005), which is an important determinant of economic growth and inequality (Glaeser, 2011; Moretti, 2012; Autor, 2019).

In this study, we focus on top career elites on both substantive and pragmatic grounds. The individual holdings of prestigious economic, political, legal, cultural, and scientific positions are skewed and concentrated on a tiny minority of the population who have big influences on the economy and society. For their social importance, we also have relatively rich historical data that allows us to trace back their careers from humble beginnings as students to wide societal recognition and acclaim.

Related Literature

Our analysis sheds light on the impacts of the design of admission systems, contributing to the literature on their effects on application behavior, regional mobility, and applicants' academic achievement and welfare (Abdulkadiroğlu et al., 2006, 2009, 2017; Calsamiglia et al., 2010; Avery et al., 2014; Pallais, 2015; Machado and Szerman, 2017; Hafalir et al., 2018; Carvalho et al., 2019; Grenet et al., 2019; Knight and Schiff, 2019; Chen et al., 2020; He and Magnac, 2020).⁸ While these prior studies focus on the short-run effects, we estimate the long-run effects by taking advantage of bidirectional, repeated policy changes in history. This use of bidirectional policy changes echoes other studies with similar identification strategies (Niederle and Roth, 2003; Redding and Sturm, 2008).⁹

⁸Other studies measure the effects of selective schools conditional on a particular admission system (Dale and Krueger, 2002; Altonji et al., 2012; Dobbie and Fryer, 2013; Hastings et al., 2013; Pop-Eleches and Urquiola, 2013; Deming et al., 2014; Lucas and Mbiti, 2014; Kirkeboen et al., 2016; Beuermann et al., 2018; Abdulkadiroglu et al., 2021; Zimmerman, 2019; Jia and Li, 2019). In addition to these empirical studies, several papers theoretically compare admission mechanisms with different degrees of centralization and choice based on their effects on application behavior and welfare (Haeringer and Klijn, 2009; Pathak and Sönmez, 2013; Che and Koh, 2016; Chen and Kesten, 2017; Hafalir et al., 2018; Shorrer, 2019).

⁹With its interest in long-run effects, this paper also relates to studies of the long-term effects of educational resources (Duflo, 2001; Currie and Moretti, 2003; Meghir and Palme, 2005; Oreopoulos, 2006; Pischke and Von Wachter, 2008). These studies focus on the effects of expanding resources (such as school constructions and compulsory education extensions), while we investigate the effects of changing resource allocation mechanisms given a fixed amount of resources. This zero-sum nature of school seat allocations induces an

From a broader historical perspective, this paper relates to the literature that uses historical data to understand the emergence and evolution of resource allocation mechanisms (Greif, 1993; Kranton and Swamy, 2008; Börner and Hatfield, 2017; Donna and Espín-Sánchez, 2018) and to a limited literature that investigates the long-term effects of such mechanisms (Dell, 2010; Bleakley and Ferrie, 2014, 2016). Our analysis is also related to Bai and Jia (2016), who examine political consequences of the abolition of a meritocratic elite recruitment system (civil service exam) in early twentieth-century China. While they focus on the short-run effects on revolution participation, we study the long-run consequences of introducing a meritocratic admissions system on career trajectories.

The next section provides historical and institutional backgrounds. Section 3 develops theoretical predictions, which we test in Section 4 using data described in Section 4.1. Section 4 examines the short-term impacts of meritocratic centralization, while Section 5 analyzes their long-term impacts. Finally, Section 6 summarizes our findings, discusses their limitations, and outlines future directions.

2 Background

2.1 College Admissions around the World

One major trend in modern college admissions systems is a growing degree of centralization with transparent admission criteria. Today, over 30 countries use regionally- or nationallyintegrated, single-application, and single-offer college admissions. Figure 1 depicts countries that adopt some centralized college admissions in dark red and countries without any centralized college admissions in light yellow, showing that centralized college admissions are used in all continents except North America. These systems have well-specified admission criteria, mixing meritocratic achievement elements (such as GPA and entrance exams), affirmative action and other priority considerations.

Before the turn of the 20th century, however, no country used such a centralized system (see Online Appendix Table 1).¹⁰ Even today, many countries, including the U.S. and Canada, continue to use decentralized systems. Such decentralized schemes tend to come with less transparent criteria for ranking applicants, as illustrated by recent court cases against American universities. Similar observations also apply to K-12 school admissions.

equity concern, sharing much in common with ongoing policy discussions on affirmative actions and meritocratic college admissions (Arcidiacono and Lovenheim, 2016; Bleemer, 2020, 2021). See also Kamada and Kojima (2015) and Agarwal (2017) for discussions about regional inequality in other matching markets. Fu et al. (2021) study inequal regional access to US collegues.

¹⁰The link is https://www.scribd.com/document/437545135/Online-Appendix191018

How does the centralization of college and school admissions affect students' application behavior, enrollment outcomes, and future careers? Understanding the costs and benefits of meritocratic centralization is the goal of our paper.

2.2 Bidirectional Admissions Reforms in History

To evaluate the impacts of different school admissions systems, we take advantage of unique historical episodes in early twentieth-century Japan. After two centuries of the seclusion policy that ended with the arrival of US ships in 1853, to catch up with Western knowledge, science, and technologies, education reforms became a central part of modernization efforts by the Japanese government. In 1894, the government set up a new system of national higher education consisting of one Imperial University and five national Higher Schools. By 1908, the system was expanded to four Imperial Universities (Tokyo, Kyoto, Tohoku, and Kyushu) and eight National Higher Schools (First in Tokyo, Second in Sendai, Third in Kyoto, Fourth in Kanazawa, Fifth in Kumamoto, Sixth in Okayama, Seventh in Kagoshima, and Eighth in Nagoya, named after the order of establishment) in key locations across Japan, as shown in Appendix Figure A.1. Hereafter we refer to these eight National Higher Schools as Schools 1–8 for short.¹¹

Schools 1–8 served as an exclusive entry point to Imperial Universities (the most prestigious tertiary education). Virtually all graduates of Schools 1–8 were admitted to these universities without further selection well into the 1920s. Imperial University graduates were also partially or wholly exempted from the Higher Civil Service Examinations and other selective national qualification exams to become high-ranking administrators, diplomats, judges, and physicians (Amano, 2007). As a result, entering Schools 1–8 was considered equivalent to a passport into the elite class. In fact, Schools 1–8 are known to have produced highly distinguished and influential individuals, including several Prime Ministers, Nobel Laureates, world-leading mathematicians, renowned novelists, and the founders of global companies like Toyota. To apply to these schools, one must be male aged 17 or older and have completed a five-year middle school.¹² As Schools 1–8 admitted fewer than 2,300 students each year

¹¹Schools 1-5 were established in 1894 and Schools 6, 7, and 8 were established in 1900, 1901, and 1908, respectively. Despite the growing demand for national higher education, due to fiscal constraints, the number of National Higher Schools remained constant until 1918. From 1918 to 1925, the number of National Higher Schools gradually increased from 8 to 25, but Schools 1–8 remained the most distinguished among all 25 schools. In addition to Schools 1–8, there was a quasi-national school, Yamaguchi Higher School, which was established in 1894, discontinued in 1904, and re-established in 1918. The number of higher education institutions increased after 1918, as the government permitted not only national but also local public and private higher schools and universities. See Moriguchi (2021) for details. In our empirical analyses, we control for the number of national higher schools as well as other characteristics of higher education institutions.

 $^{^{12}}$ The eligibility was changed in 1919 to males aged 16 or older who have completed the fourth year of middle school.

throughout 1900-1930, they constituted less than 0.5% of the cohort of males aged 17.

The admission to Schools 1–8 was merit-based and determined by annual entrance exams. Initially, the government took a laissez-faire approach and let each school administer its own exam and admissions. Schools 1–8 typically held their exams on the same day so that each applicant could only apply to one school. Following the convention in the literature (Che and Koh, 2016; Hafalir et al., 2018), we call this system "decentralized admissions," "decentralized applications," or Dapp for short. The single choice aspect of Dapp captures an essential feature of decentralization, which incentivizes each applicant to self-select into an appropriate school by comparing the selectivity of schools with his own standing.

Among the eight schools, School 1 in Tokyo was considered by far the most prestigious due to its location in the capital and geographical proximity to Tokyo Imperial University (today's University of Tokyo). The next most prestigious was School 3 in Kyoto. By contrast, located in a remote southwest region, Schools 5 and 7 were considered the least prestigious among all schools. Consequently, the schools differed substantially in their popularity and selectiveness (Takeuchi, 2011, Chapter 2), as empirically confirmed in Appendix Section A.1. For example, the acceptance rate (i.e., the share of admitted applicants in all applicants) of School 1 (Tokyo) was always much lower than that of School 5. In fact, a large number of high-achieving students applying to School 1 (Tokyo) were rejected and had to give up advancing to an Imperial University or retake the exam in the subsequent year, while less popular schools were admitting lower-achieving students. For the government whose goal was to select the best and brightest and send them to Imperial Universities, the decentralized system seemed inefficient. According to the Education Minister, failing to admit a high ability student was "a loss for the country" (Yoshino, 2001b, p.24).

To solve this problem, in 1901, the schools agreed to unify their entrance exams to a single one, while maintaining decentralized admission decisions. Then, in 1902, the government launched a centralized admission system in which applicants were allowed to apply for multiple schools, rank them in order of their preferences, and take a unified exam at any school. Based on their exam scores and preferences, applicants were then assigned to a school (or no school if unsuccessful) by a well-specified computational algorithm announced ex ante. We call this system "centralized admissions," "centralized applications," or Capp for short. In proposing the centralized system, the Higher Education Committee stated that its purpose was to enroll students with "superior academic ability" in each school, placing a clear emphasis on meritocracy (Yoshino, 2001a, p.53).

The centralized system operated as follows. Each year, the Ministry of Education announced application procedures in April, three months before the exam, as a public notice in Government Gazette. With some simplification for expositional purpose, a typical assignment algorithm reads as follows.¹³

- (1) In the order of exam scores, select the same number of applicants as the sum of all schools' capacities. If the score is tied, decide by lottery.
- (2) For applicants selected in (1), in the order of exam scores, assign each applicant to the school of his first choice. If the score is tied, decide by lottery.
- (3) For applicants for whom the school of his first choice is already filled as a result of the assignments in (2), in the order of exam scores, assign each applicant to the school of his second choice. If the score is tied, decide by lottery.
- (4) For applicants for whom the school of his second choice is already filled as a result of the assignments in (3), then assign each applicant to the school of his third choice or below, repeating the same procedure as (3).
- (5) If all the schools that an applicant has chosen are filled, then such applicants are not admitted to any schools.
- (6) If there is any vacancy as a result the above assignments or due to an accident, then fill the vacancy by applying the above method to unadmitted applicants.

Written more than a century ago in natural language, the rule description was mathematically precise. Observe that the above method imposes meritocracy up front in which only top-scoring applicants were considered for admission regardless of their preferences (Step (1)). Equivalently, this step selects only applicants who would be admitted by any school under the Deferred Acceptance (Serial Dictatorship) algorithm, one of the most widely used algorithms in today's college and selective K-12 admissions. These applicants are then assigned to one of Schools 1–8 using the Immediate Acceptance (Boston) algorithm (Steps (2) to (4)). This algorithm is therefore a variant of the Immediate Acceptance algorithm with a meritocracy constraint, making it closer to the Deferred Acceptance algorithm. To the best of our knowledge, this is the world's first recorded nation-wide use of an assignment algorithm.¹⁴

This institutional innovation was short-lived, however. Due to political and administrative reasons detailed below, the government switched back to Dapp (with a unified exam)

¹³See Appendix Figure A.2 for a reprint of the assignment algorithm in the public notice of April 1917. Strictly speaking, the assignment algorithm was first announced in 1902, slightly modified in 1903, and revised again in 1917 (Moriguchi, 2021). We present a simplified version of the 1917 algorithm below.

¹⁴See Appendix A.1 for the actual admission outcomes in 1917 under the above centralized algorithm.

in 1908. The government then continued to oscillate between decentralization and centralization, reintroducing Capp in 1917, moving back to Dapp (with a unified exam) in 1919, reinstituting Capp (with major modifications of allowing applicants to list at most two schools) in 1926, and finally settling down to Dapp (with separate exams) in 1928. In a space of thirty years, therefore, there were three periods of centralized admissions: first in 1902–1907, next in 1917–1918, and finally in 1926–1927.

According to historical studies, these repeated policy changes were the results of intense bargaining between the Ministry of Education, who pushed for centralization to advance meritocracy, and the Council of School Principals, who preferred decentralization to protect school autonomy and regional interests (Yoshino, 2001a,b; Takeuchi, 2011; Amano, 2017). We exploit this series of bidirectional policy changes to identify the impacts of centralization on the selection of students and their career outcomes.¹⁵

3 Theory

To guide our empirical investigation, we develop a model to predict the impacts of centralization on application behavior and assignment. We first confirm that centralized admissions (Capp) was indeed designed to make the school seat allocation more meritocratic compared to decentralized admissions (Dapp). Our model also has two predictions about application behavior. First, a greater number of applicants apply to the most popular school under Capp than under Dapp. Second, applicants make more inter-regional applications under Capp relative to Dapp, thus breaking the "local monopoly" of each school in its local area.

A school admission problem is $(S, I, q, (t_i)_{i \in I}, \succ)$ where $S = \{s_1, \ldots, s_m\}$ is the set of schools while $I = \{i_1, \ldots, i_n\}$ is the set of students. Motivated by our empirical setting, schools' common priority order over students is based on test scores $(t_i)_{i \in I} \in \mathbb{R}^n_+$ (the higher the better). Without loss of generality, sort students so that $t_{i_j} > t_{i_k}$ if j < k. We also assume that all students are acceptable for any school, which, in our institutional setting, is true conditional on the pool of eligible applicants. A capacity vector is $q = (q_{s_1}, \ldots, q_{s_m})$ where q_s is the number of students school s can accommodate. The profile of student (strict) reported preferences is $\succ = (\succ_{i_1}, \ldots, \succ_{i_n})$ defined over $S \cup \{o\}$ where o is the outside option. Let P_i denote the set of all possible preference relations for student i. $P = \varkappa_{i \in I} P_i$ is the set

¹⁵These historical episodes are well known among historians of Japanese education, who provide detailed institutional accounts (e.g., Yoshino, 2001a,b; Takeuchi, 2011; Amano, 2017). The preceding studies, however, are mostly descriptive and qualitative. An important exception is Miyake (1998, 1999), who examines regional variations in access to higher schools and compares the number of higher school students per population across prefectures. Building on these studies, we combine a formal model and quasi-experimental research design to identify the causal effects of admission reforms.

of all preference profiles. Let \succ , \succ' and so on denote students' reported preference profiles.

The outcome of a school admission problem is a matching $\nu : I \to S \cup I$ where $\nu(i)$ means the school that admits student *i* (or no assignment if $\nu(i) = i$) with the following properties.

• $\nu(i) \notin S \implies \nu(i) = i$ for every $i \in I$, and

•
$$|\nu^{-1}(s)| \leq q_s$$
 for every $s \in S$.

A mechanism is a systematic procedure that determines a matching for each reported preference profile. Formally, it is a function $\mu : P \to \mathcal{M}$ where \mathcal{M} denotes the set of all matchings. Let $\mu_s(\succ)$ denote the set of students assigned to s in mechanism μ for reported preference profile \succ . Let μ^C be the Capp mechanism introduced in Section 2.

We compare mechanisms with a thought experiment where the same set of applicants with the same true preferences and test scores participate in different mechanisms. Applicants may change their preference reports, depending on which mechanism they participate in. The set of schools and their capacities are assumed to stay constant. Index each school seat by $j = 1, \ldots, k \equiv \sum_{i \in S} q_i$. Let $t_{\mu(\succ)}(j)$ be the test score of the student assigned to seat junder mechanism μ for preference profile \succ . $t_{\mu(\succ)}(j) = 0$ if no student is assigned to seat j. Let $F_{\mu(\succ)}$ be the cumulative distribution of test scores among assigned students under any mechanism μ for preference profile \succ , defined as

$$F_{\mu(\succ)}(t) = \frac{\left|\{j \in \{1, \dots, k\} \mid t_{\mu(\succ)}(j) \le t\}\right|}{k}$$

for all $t \in \mathbb{R}_+$.

As should be the case given the official goal of centralization, Capp is more meritocratic than any other mechanism, especially Dapp, in that Capp induces a first-order-stochasticdominance improvement of the test score distribution among admittees.

Proposition 1. For any school admission problem and any mechanism μ , we have $F_{\mu^{C}(\succ)}(t) \leq F_{\mu(\succ')}(t)$ for all $t \in \mathbb{R}_{+}$ and $\succ, \succ' \in P$.

This fact implies that the worst test score among assigned students under Capp is weakly better than that under any other mechanism, including Dapp. Proposition 4 in Appendix A.2 further shows that in terms of the test score distribution, Capp is as meritocratic as the possibly most meritocratic mechanism, i.e., the Deferred Acceptance or Serial Dictatorship mechanism.

To derive additional predictions about applicant behavior, we need to impose more structures on the model. We consider a model with two schools s_1 and s_2 with capacities q_1 and q_2 , respectively, and any number of applicants. Each applicant takes an action under each mechanism. Under Capp, for example, each applicant submits a preference list \succ_i . Under Dapp, each applicant applies to a school. The mechanism then uses these actions to obtain a matching. This procedure induces a strategic form game, $\langle I, (A_i)_{i \in I}, \succ^o \rangle$. The set of players is the set of applicants I. The action space of each applicant is A_i . Under Capp, this is the set of all possible preference relations P_i over schools. Under Dapp, this is the set of schools $S = \{s_1, s_2\}$. The outcome is evaluated through the true preferences $\succ^o = (\succ^o_{i_1}, \ldots, \succ^o_{i_n})$.

Take any mechanism as given. Let A_{-i} denote the set of possible strategy profiles for all applicants except applicant *i*. Let *i* denote remaining unassigned. We define a *stochastic dominance* relation, denoted $sd(\succ_i^o)$, on the set of actions A_i as follows: Upon enumerating $S \cup \{i\}$ from best to worst according to \succ_i^o , we define

$$a_i \, sd(\succ_i^o) \, a_i' \iff \sum_{l=1}^t p_{il}(a_i, a_{-i}) \ge \sum_{l=1}^t p_{il}(a_i', a_{-i}) \text{ for all } t \text{ and } a_{-i} \in A_{-i}$$

where $p_{il}(a_i, a_{-i})$ is the probability that applicant *i* gets assigned to the *l*-th best option in $S \cup \{i\}$ according to \succ_i^o if he plays action a_i , given action profile a_{-i} of other applicants. We say that strategy a_i is a *dominant strategy* if we have $a_i \, sd(\succ_i^o) \, a'_i$ for all $a'_i \in A_i$. This notation allows us to obtain the following result.

Proposition 2. Suppose that every applicant prefers s_1 over s_2 or every applicant prefers his local school over the other. Also assume that every applicant submits the true preference whenever it is a dominant strategy. Then the number of applicants who apply to the most popular school s_1 is weakly larger under centralized admissions than under decentralized admissions.

Intuitively, Capp would cause applicants to give a shot at the most prestigious and selective school since Capp gives applicants a chance of acceptance by lower-choice schools after rejected by the first-choice school.

To obtain the final theoretical prediction, assume that each applicant lives in a school's local area. Let n_j be the number of students from school s_j 's area. Assume the cardinal utility of applicant *i* from school *s* to be $U_{is} = U_s + V * 1\{i \text{ is from } s' \text{ s area}\}$. Applicants cannot observe their test scores when submitting their preferences, which is the case in our empirical setting. Assume that each applicant believes that every applicant's test score is independent and identically distributed, i.e., $t \sim_{iid} F(t)$ for some distribution F. Define p(n,q) as the probability of being one of the top q applicants among n applicants as per i.i.d test scores, i.e., $p(n,q) = \min\{\frac{q}{n}, 1\} * 1\{n > 0\}$.

As above, an admission mechanism induces a strategic form game $\langle I, (A_i)_{i \in I}, (U_i)_{i \in I} \rangle$.

The set of players and the action space remain the same. The outcome is now evaluated accordingly to cardinal utility. Define $U_i(.)$ as the expected payoff of player i at the application stage, i.e., $U_i(a_i, a_{-i}) = p(\bar{n}_{a_i}, q_{a_i}) * U_{ia_i}$ if he plays action a_i , given action profile a_{-i} of other applicants, where $\bar{n}_a = \sum_{j \in I} 1\{a_j = a\}$. A strategy vector $a = (a_1, \ldots, a_n)$ is an equilibrium if for each applicant $i \in I$ and each strategy $a'_i \in A_i$, we have $U_i(a) \ge U_i(a'_i, a_{-i})$. An equilibrium (a_1, \ldots, a_n) is called a symmetric equilibrium if $a_i = a_j$ for all i and j from the same area. We make the following assumptions for the rest of this section:

A1. Applicants play a symmetric equilibrium, which is assumed to exist.

For a given mechanism and an equilibrium play, w_j denotes the number of applicants assigned to school s_j while w_{jk} denotes the number of applicants assigned to school s_j who come from school s_k 's area. Define the proportion of assigned applicants assigned to their local school as

$$\frac{w_{11} + w_{22}}{w_1 + w_2}.$$

Proposition 3. Under assumptions A1, for sufficiently large V or sufficiently large $|U_1-U_2|$, the proportion of assigned applicants assigned to their local school is higher under Dapp than under Capp.

Capp therefore reduces the number of local entrants born in the school's prefecture. Our empirical investigation starts with testing whether these theoretical predictions hold in the data.

4 Short-run Impacts

4.1 Data for the Short-run Analysis

To analyze short-run effects of the centralized admission system implemented in 1902–1907, 1917–1918, and 1926–1927, we systematically collect data on application behaviors and enrollment outcomes for eight national higher schools (Schools 1–8) by digitizing several administrative and non-administrative sources. First, we collect data on the number of applicants by school of their first choice from 1900 to 1930, using *Ministry of Education Yearbook* and other sources. Taking advantage of more detailed data available in 1916 and 1917, for these years, we also collect data on the number of applicants by school of their first-choice and by prefecture of their middle school. Appendix A.4.1 provides detailed explanations for data sources and definitions.

Second, as a proxy for the number of entrants, we newly compile data on the number of first-year students by school and by their birth prefecture from 1900 to 1930, using *Higher*

School Student Registers of Schools 1–8. To measure the geographical mobility of entrants, we compute enrollment distance defined as the direct distance between an entrant's birth prefecture and the school he entered. Finally, to control for the size of potential applicants and the number of competing schools, we collect data on the number of middle-school graduates by school type (public or private) and by prefecture of their middle school, as well as the number of other Higher Schools (established in addition to Schools 1–8 starting in 1919) by school type (national, public, or private) and by prefecture from 1900 to 1930. See Appendix A.4.2 for detailed descriptions of data sources and definitions. Descriptive statistics of main variables are reported in Appendix Table A.2.

4.2 Strategic Responses by Applicants

As an immediate effect, switching back and forth between the centralized admission system (Capp) and the decentralized admission system (Dapp) caused stark strategic responses in application behavior. Figure 2a shows that the three periods of Capp are associated with a sharp increase in the share of applicants who chose the most selective School 1 as their first choice, as predicted by Proposition 2.

To observe regional variations, we examine the difference in the propensity of applicants to rank School 1 as their first choice between the two years, 1916 (under Dapp) and 1917 (under Capp), by region where applicant's middle school is located. The results in Appendix Table A.3 show that the meritocratic centralization induced applicants in all regions to rank the most prestigious school first and to make more long-distance applications. As a result, the competition to enter School 1 became even more intense under Capp. Appendix Figure A.3 depicts changes in the competitiveness of Schools 1–8, measured by the ratio of the number of applicants who select the school as their first choice (hereafter first-choice applicants) to the number of entrants to the school. During the three periods of centralized admissions, the ratio spiked at School 1 (in Tokyo), increased modestly at School 3 (in Kyoto), and declined sharply at the rest of the schools. For instance, at the second introduction of Capp in 1917, School 1 attracted 12 times more first-choice applicants (4,428 in total) than its capacity (361 seats). This implies that only a small fraction of the first-choice applicants were admitted to School 1, leaving hundreds of high-scoring applicants rejected by School 1.

4.3 Regional Mobility in Enrollment

Recall that the meritocratic assignment rule allows high-scoring applicants (typically from the urban area) to be admitted to lower-choice schools, even after being rejected by their first choice (typically School 1). As a result, the centralized system is associated with a sharp and discontinuous increase in enrollment distance, especially in the first two periods of Capp.¹⁶ Figure 2b shows this by plotting the average enrollment distance (defined by the distance between an entrant's birth prefecture and the school he entered).

This increase in regional mobility is also visible as a sharp reduction in the number of "local" entrants (defined by entrants who entered schools in their birth prefectures). We show this by estimating the following regression for each school s separately:

$$\begin{split} Y_{pt} &= \beta_1 \times Centralized_t \times 1 \{ \text{school } s \text{ is located in prefecture } p \} \\ &+ \beta_2 \times Centralized_t \times 1 \{ \text{school } s \text{ is } 1\text{-}100 \text{ km away from prefecture } p \} \\ &+ \beta_3 \times Centralized_t \times 1 \{ \text{school } s \text{ is } 101\text{-}300 \text{ km away from prefecture } p \} \\ &+ X_{pt} + \gamma_t + \gamma_p + \epsilon_{pt}, \end{split}$$

where Y_{pt} is the number of entrants born in prefecture p who entered school s in year t. $Centralized_t$ is the indicator that takes 1 if the admission system was centralized in year t. 1{school s is located in prefecture p} is the indicator that takes 1 if school s was located in prefecture p, and 1{school s is 1-100 km away from prefecture p} is the indicator that takes 1 if school s was located 1-100 km away from prefecture p. X_{pt} controls for observable characteristics of prefecture p and year t, including the number of middle-school graduates from prefecture p in year t and the number of higher schools other than Schools 1–8 in prefecture p in year t. γ_t and γ_p are year and prefecture fixed effects, respectively.

As shown in Table 1, Panel (a), Capp reduces the number of local entrants born in the school's prefecture. The coefficients of $Centralized_t \times 1\{\text{school } s \text{ is located in prefecture } p\}$ are significantly negative for all schools. Column 1 shows that the number of School 1 entrants born in Tokyo Prefecture declined by about 27%. Most affected was School 7 (where the number of local entrants declined by 49%), while least affected was School 8 (with a decline of 17%). Schools 4–7 experienced reductions in the number of entrants born not only from the school's prefecture but also from surrounding prefectures. In other words, centralization weakened the local monopoly power of each school by creating a national market for higher education, consistent with Proposition 3. These results are robust to whether or not to control for prefecture characteristics (results available upon request).

¹⁶The centralized mechanism used in the third period of Capp in 1926–27 was qualitatively different from that in the first and second periods. In the third period of Capp, schools were divided into two groups and applicants were allowed to choose and rank at most two schools (one school per group) in 1926–27.

4.4 Meritocracy vs Equal Regional Access

As established above, meritocratic centralization reduced the number of applicants who were admitted to their local schools. Then who gained more school seats under the centralized system? Figure 3a plots the change in the number of entrants to Schools 1–8 from Dapp to Capp by birth prefecture (where the darker blue color indicates the greater decline and the darker red color indicates the greater increase). The figure shows that most of the western and northern prefectures lost school seats, while Tokyo prefecture (where School 1 is located) and its surrounding area gained school seats under Capp. Motivated by this observation, we define the Tokyo area as a set of prefectures located within 100 km from Tokyo (see Appendix Figure A.4 for its location). Figure 3b depicts the time evolution of the share of entrants to Schools 1–8 who were born in the Tokyo area. It shows that the share of Tokyo-area born entrants rose significantly during the first two periods of Capp.

Panel (b) of Table 1 compares the effects of Capp on Tokyo-area born entrants and other entrants, by estimating the following equation for each school s:

$$\begin{split} Y_{pt} &= \beta_1 \times Centralized_t \times 1 \{ \text{prefecture } p \text{ is Tokyo} \} \\ &+ \beta_2 \times Centralized_t \times 1 \{ \text{prefecture } p \text{ is 1-100 km away from Tokyo} \} \\ &+ \beta_3 \times Centralized_t \times 1 \{ \text{prefecture } p \text{ is 101-300 km away from Tokyo} \} \\ &+ \beta_4 \times Centralized_t \times 1 \{ \text{school } s \text{ is located in prefecture } p \} \\ &+ \beta_5 \times Centralized_t \times 1 \{ \text{school } s \text{ is 1-100 km away from prefecture } p \} \\ &+ \beta_6 \times Centralized_t \times 1 \{ \text{school } s \text{ is 101-300 km away from prefecture } p \} \\ &+ X_{pt} + \gamma_t + \gamma_p + \epsilon_{pt}, \end{split}$$

where Y_{pt} is the number of entrants born in prefecture p who entered school s in year t. Column 1 of Table 1, Panel (b), shows that the number of Tokyo-area born students admitted to any of Schools 1–8 increased by about 10% from the average under Dapp. The school-by-school estimates in columns 2–9 reveal that this effect comes mainly from Tokyo-area born students entering less selective rural schools.¹⁷ In other words, the net effect of Capp is such that the increased inter-regional applications caused high-achieving students in the Tokyo area to crowd out lower-achieving, rural-born students from their local schools.

Why did the Tokyo area gained more school seats under the centralized system? In Table 2, using the same specification as column 1 of Table 1, we replace the Tokyo area indicators by alternative explanatory variables, i.e., population, income, educational infrastructure, and

¹⁷The results remain almost the same whether we control for observable prefecture characteristics or not (see Table A.5 in the Appendix).

preference for School 1, to explore this question. For ease of interpretation, each of these variables is standardized to have a mean of zero and a standard deviation of one. Precise variable definitions are given in Appendix A.4.2.

We first examine the reasons why the Tokyo-area born applicants tended to outperform rural-born applicants in the centralized exam. First, as Tokyo prefecture's population was the largest among all prefectures, it might naturally have the largest pool of high-ability students. As shown in column 1, however, when we interact $Centralized_t$ with prefecture population, the coefficient is not statistically significant. Second, Tokyo prefecture's average income was the second highest (next to Osaka prefecture) during our data period. In general, we expect the richer households to have the greater capacity and willingness to invest in their children's education. Column 2 of Table 2 shows that one standard deviation increase in GDP per capita is associated with additional 9.3 entrants to Schools 1–8 under the centralized system, and this estimate is marginally significant. Third, in terms of educational infrastructure, Tokyo prefecture hosted the largest number of middle schools among all prefectures, including almost all private middle schools.¹⁸ As a result, it had the greatest number of middle-school graduates who were eligible for higher education. Since students could (and did) enter middle schools outside their birth prefecture, in column 3, we interact $Centralized_t$ with both (a) the number of middle-school graduates in the birth prefecture and (b) the number of middleschool graduates in the surrounding prefectures. The result is highly significant, indicating that one standard deviation increase in the number of middle-school graduates in the birth prefecture is associated with 4.4 more entrants to Schools 1–8.

Furthermore, to understand why the Tokyo area gained more school seats during the centralized system compared to the decentralized system, it is important to consider not only students' ability but also their preferences. In general, students had a preference for a local school for geographical and cultural proximity, and the local school for students born in the Tokyo area happened to be the most competitive School 1. As a result, it is likely that, holding the ability constant, during the decentralization, students born in the Tokyo area had a higher tendency to apply to School 1 and therefore fail to enter any higher school (even though they might have been able to enter Schools 2–8 had they applied). Column 4 of Table 2 is consistent with this hypothesis, indicating that one standard deviation increase in the share of applicants to School 1 during the decentralization is associated with 5.4 more entrants to Schools 1–8 during the centralization. In summary, our analysis suggests that the reasons why the Tokyo area gained more school seats under the centralized system was a combination of better educational infrastructure, higher income, and strong preference for

 $^{^{18}}$ For example, out of 281 middle schools (including national, public, and private) in Japan in 1906, 32 schools were located in Tokyo prefecture.

School 1.

4.5 Political Economy of School Admission Reforms

The short-term impacts of centralization highlight a meritocracy-equity tradeoff. On the one hand, the centralized admissions made the school seat allocation more meritocratic, enabling high-ability students to enter one of the elite schools even if they failed at the most selective one. On the other hand, this meritocracy came at the expense of equal regional access to higher education, as high-achieving urban applicants dominated rural applicants.

This meritocracy-equity tradeoff was one of the main reasons why the government went back and forth between the centralized and decentralized systems. In this section, we briefly discuss why centralization was implemented three times (in 1902–07, 1917–18, and 1926–27) and why it was short-lived each time. Historical evidence indicates that the repeated policy changes were the results of intense bargaining between the Ministry of Education (MOE) and the Council of School Principals (CSP). The former pushed for centralization to advance meritocracy while the latter preferred decentralization to protect school autonomy and local interests of rural schools and communities (Yoshino, 2001a,b; Amano, 2007, 2013; Takeuchi, 2011; Moriguchi, 2021).

In the course of centralizing the school admissions, the MOE repeatedly emphasized the importance of enrolling only the best and brightest to the national higher education system.¹⁹ The problem of the decentralized system was that the ability of admitted students varied widely across schools depending on their selectiveness. The Minister of Education criticized the decentralized system as follows (*Educational Review* No.1146, p.21, published in February 15, 1917):

"[Under the decentralized system] among applicants rejected by School 1 and School 3, which attract a large number of high ability applicants, there are many applicants whose academic performance is superior to that of applicants admitted to other rural schools. (...) Namely, hundreds of applicants with sufficiently high academic ability to enter rural schools are idly wasting another year [to retake the exam]. This is not only a pity for them, but also a loss for the country."

To maximize the quality of entrants, the MOE proposed to centralize admissions. They envisioned a system where all applicants take a single unified exam on the same date, all exam sheets are sent to a central exam committee and graded by a single person per question to ensure fairness, and applicants would be admitted in the order of their exam scores.

¹⁹The following description is based on Moriguchi (2021), pp.195-196.

The CSP was opposed to the idea of centralization, however.²⁰ First of all, the principals deemed it as an intrusion on their power and autonomy. Second, the CSP argued that the centralized system was disadvantageous to rural schools in both the quality of entrants and the quality of match between schools and entrants. According to the CSP, under the centralized system, urban schools were able to enroll all the best students, because applicants in all areas tended to rank urban schools as their first choice. As a result, rural schools lost the most talented students in their local areas who would have entered rural schools under decentralized admissions. Moreover, after reviewing the admission results of 1917 (the first year of the second centralization period), the CSP found that, in rural prefectures, the number of middle-school graduates admitted (not only to their local higher school, but also) to any higher schools declined considerably compared to the previous three years of decentralized admissions.

The CSP further complained that under the centralized system, rural schools must admit a sizable number of reluctant and unmotivated students who came to the school as a fallback option. According to the CSP:²¹

"Students who entered the school of their second choice or below can never dispel a thought that they had to enter that school because of their exam results. As a result, they are unmotivated to study and have no loyalty to their school. Especially, in those schools that enroll many students who chose the school as their fourth or fifth choice, these students often have adverse effects on the general quality of education."

This was upsetting to rural schools as well as rural communities, as they typically donated land and other resources when inviting a higher school to their prefectures (Takeuchi, 2011, p.56 and pp.106-107).²²

Reflecting on these issues underlying the unusual series of centralization and its abolitions, a noted historian writes as follows (Takeuchi, 2011, p.121):

"Urban applicants 'overwhelm' rural applicants by applying for rural schools as fallback options. Urban applicants rob rural applicants of opportunities that were

²⁰The following description is based on Moriguchi (2021), pp.197-199.

²¹ "A Proposal Regarding a Revision of the Higher School Entrance Examination Rules" by the CSP submitted to the MOE in 1906, reprinted in *Compendium of Higher Schools, Volume 3: Education* (in Japanese), pp.605-607.

 $^{^{22}}$ In addition, the administrative cost of implementing the centralized system was always a serious concern. Both MOE officials and the school principals repeatedly pointed out the difficulty of grading thousands of exam sheets by a small number of people in a short period of time and assign these applicants to schools according to the algorithm. Certainly, time and labor costs of implementing the centralized admissions in the absence of modern computers and photocopying technologies was high (Takeuchi, 2011, pp.118-119; Moriguchi, 2021, p.199).

once open to them. This ruins the meaning of building national higher schools across the nation."

Prompted by this equity-meritocracy tradeoff, the government oscillated between decentralized and centralized systems, finally settling down to the decentralized system in 1928.

4.6 Other Institutional Changes

We discuss potential threats to our empirical analysis, especially whether changes in other institutional factors could explain our short-run results. Our analysis takes the timing of the reforms as exogenous, which raises a few concerns. The first concern is that if there were simultaneous reforms in middle schools, it could affect application behavior. Second, if there were capacity changes at Schools 1–8 that were correlated with the admission reforms, it could influence application behavior and enrollment outcomes. The third concern is that if the capacity of School 1 increased relative to the capacity of other schools with the admission reforms, this could explain our findings on application behavior.

We investigate these concerns and confirm that time-series changes in the number of middle school graduates, the total number of entrants to Schools 1–8, and the share of entrants to School 1 in all entrants are not correlated with centralization periods (columns 1–3 in Appendix Table A.7). In columns 4 and 5, we also verify that the number of applicants as well as the level of competitiveness (measured by the number of entrants divided by the number of applicants) do not move systematically with introductions of Capp. In addition, if the probability of unsuccessful applicants retaking the exam in subsequent years changes with the admission reforms, this may also affect our results. As shown in column 6, however, we find that the average age of entrants does not change with the introductions of centralization.

A potential concern with the above robustness analysis is that the insignificant results in Appendix Table A.7 may be due to a small sample size (the number of observations is around 30). Yet, using the same empirical specification, we find that centralization is significantly correlated with our main outcome variables (the share of applicants to School 1, the enrollment distance, and the share of entrants who were born in the Tokyo area), as shown in columns 7–9 of Appendix Table A.7. Taken together, these results suggest that our findings are unlikely to be driven by institutional changes other than the school admission reforms.

Finally, the centralization reform introduced not only the meritocratic assignment algorithm, but also the unified entrance exam that applicants could take at any school locations. As such, the estimated impacts of centralization may be confounded by the unification of entrance exams and more flexible exam location choices. To investigate this issue, we analyze how key outcomes change from 1900 to 1901, during which the government also introduced a single entrance exam that applicants were allowed to take anywhere while the assignment method remained unchanged (i.e., decentralized). Figures 2a and 2b show that this institutional change from 1900 to 1901 induced little changes in application and enrollment patterns. The estimated impacts of centralization are therefore likely due to the meritocratic assignment algorithm rather than the changes in exam contents and locations.

5 Long-run Impacts

To assess long-run effects of the meritocratic centralization, we provide two sets of empirical analysis. First, using prefecture-cohort level data compiled from Who's Who publications, we employ a difference-in-differences strategy and compare career outcomes of urban- and rural-born individuals across birth cohorts that differed in their exposure to the centralized admissions. Our analysis shows that the centralization greatly increased the number of career elites born in urban areas relative to those born in rural areas, indicating that the admission reforms had major impacts on the regional composition of elites.

Second, using the complete-count data compiled from the list of individuals who passed the Higher Civil Service Examinations, we compare the number of civil officials across cohorts that differed in their exposure to the centralized admissions. We find that the centralized admissions increased the national number of officials who were promoted to top ranks, indicating that the centralization likely improved the quality of career elites.

5.1 Urban-Rural Disparity in Producing Career Elites

JPIR Data

To analyze long-run effects of the centralization on students' career outcomes, we first use *Japanese Personnel Inquiry Records* (JPIR) published in 1939 as our main data source. The JPIR is an equivalent of Who's Who, which compiles a highly selective list of "socially distinguished individuals" (including high-income earners, top business managers, elite professionals, and high-ranking public servants) and provides their biographical information. In total, the 1939 JPIR lists 55,742 individuals or 0.15% of the adult Japanese population of that time. In selecting these individuals, the JPIR uses a variety of sources, which are described in detail in Appendix Section A.5.1.

To capture the effects of the first period of the centralized admission system in 1902– 1907, we use the cohorts born in 1880–1894, who turned 17 years old (the age eligible for application) in 1897–1911. The cohorts born in 1880–1894 were 45 to 59 years old in 1939.²³ The number of individuals listed in the JPIR in each of these cohorts is about 1,800. We use the following information from the JPIR data for each individual: full name, birth year, birth prefecture, prefecture of residence, final education,²⁴ occupational titles and positions, employer names (if applicable), the medal for merit and the court rank awarded (if any), and the amount of national income tax and business tax paid.

We define the following (mutually non-exclusive) groups of elites as a subset of JPIRlisted individuals: (1) the top 0.01% and 0.05% income earners (individuals whose income is above the 99.99th and 99.95th percentile of the national income distribution), (2) prestigious medal recipients (civilian individuals who received either the medal of the fifth order of merit or above, or the court rank of the junior fifth rank or above), (3) corporate executives (individuals who hold an executive position in a corporation and pay a positive amount of income or business tax), (4) top politicians and bureaucrats (individuals whose occupation is either Imperial Diet member or high-ranking central government official), and (5) professors at Imperial Universities (individuals whose occupation is Imperial University professor or associate professor). Appendix Section A.5.1 provides detailed definitions and descriptions of each group. These categories encompass economic, social, cultural, political, and academic definitions of career elites, or "upper-tail human capital" of the society (Mokyr, 2005).

We use this data to count the number of elites in each group by birth prefecture and birth cohort. These counts allow us to conduct a difference-in-differences analysis that compares long-term career outcomes of urban- and rural-born individuals by each cohorts exposure to the centralized admission system. Descriptive statistics of main variables are summarized in Appendix Table A.2.

Assessing the Coverage and Bias of the JPIR Data

Since our JPIR data is not exhaustive administrative data, we are concerned about potential sample selection bias. For the top income earners and Imperial University professors, we can compute the exact sampling rates by comparing the number of individuals in our data against complete counts reported in government statistics. We find that the sampling rates are decent even by modern standards: 53% and 39% for the top 0.01% and 0.05% income earners, respectively, and 70% for Imperial University professors. Consistent with the nature of our data, which lists only distinguished individuals, the sampling rates increase with the income level (see Appendix Figure A.5).

Sample selection bias becomes a problem for our difference-in-differences analysis only

 $^{^{23}}$ The average life expectancy at age 20 for males born in 1880–1900 was about 40 years.

²⁴As final education is typically a university or its equivalent, there is no information about higher school.

if the difference in sampling rates between urban and rural areas changes with cohorts' exposure to the centralized admission system. To assess this possibility, we examine the prefecture-level sampling rates for the top income earners. As Appendix Figure A.6 shows, the number of high income earners in our data and the complete count from tax statistics are highly correlated at the prefecture level, with similar sampling rates across prefectures. This result provides further support for the quality of our data. Even so, one potential concern is that Imperial University graduates might have a higher likelihood of being sampled by the JPIR even after controlling for the income level. However, we find no positive correlation between the sampling rates of top income earners and the numbers of Imperial University graduates (see Appendix Table A.8). This series of findings suggests that possible sample selection bias in the JPIR data is unlikely to drive our empirical results.

Difference-in-Differences Analysis

We estimate the long-run impacts of the centralized admissions (Capp), by conducting a difference-in-differences analysis by birth cohorts and birth areas. The key idea behind our empirical strategy is that applicants born in the Tokyo area should experience a greater gain in entering Schools 1–8 under Capp relative to Dapp, since the centralized system is designed to be more meritocratic and high-achieving students are disproportionately located in urban areas. Figure 3 and Table 1 confirm this expectation. We exploit this differential gain in school access to compare the career outcomes of individuals born inside and outside the Tokyo area by the cohort's exposure to Capp. If admission to Schools 1–8 increases one's chance of becoming a career elite, we should observe a greater number of elites born inside the Tokyo area for the cohorts exposed to Capp. We estimate a difference-in-differences specification as follows:

$$Y_{pt} = \beta \times Centralized_t \times Urban_p + \gamma_p + \gamma_t + \epsilon_{pt},$$

where Y_{pt} is the number of elites born in cohort t and prefecture p. Centralized_t is a measure of cohort t's exposure to Capp, which is, in the baseline specification, a binary variable that takes 1 if cohort t turned 17 during Capp (1902–1907). Urban_p is the indicator variable that takes 1 if prefecture p is in the Tokyo area. The prefecture fixed effects γ_p capture any systematic difference in career outcomes across prefectures that do not vary across cohorts. The cohort fixed effects γ_t control for common shocks that affect career outcomes in all prefectures as well as secular time trends. To allow for serial correlation of ϵ_{pt} within prefecture over time, we cluster the standard errors at the prefecture level in our baseline specification.²⁵ In addition, we report the results of clustering at cohort level, which are estimated by wild cluster bootstrap (Cameron and Miller, 2015; Roodman et al., 2019) due to the small number of clusters (15 cohorts).

The above regression defines $Centralized_t$ to be a binary indicator, as the simplest proxy for the intensity of exposure to Capp. In reality, however, a nontrivial number of unsuccessful applicants retook the exam at age 18 and beyond.²⁶ As a result, the cohorts who turned age 17 in 1899–1901 were partially and increasingly exposed to Capp (as they might have taken the exam in 1902), the cohorts who turned age 17 in 1902–1904 were fully exposed to Capp, and the cohorts who turned age 17 in 1905–1907 were partially and decreasingly exposed to Capp (as they might have taken the exam in 1908), and the intensity of exposure drops to zero for the cohorts who turned age 17 in 1908. For this reason, we explicitly incorporate Capp exposure in visual results and also provide a robustness check by dropping the cohorts who were also partially exposed to Dapp below.

We first check whether the number of Imperial University graduates born inside the Tokyo area increased for the cohorts exposed to Capp. Since all Schools 1–8 graduates were automatically admitted to an Imperial University during this period, the areas that produced more Schools 1–8 entrants should produce more Imperial University graduates. Figure 4 (a) compares the average number of Imperial University graduates who were born in prefectures inside and outside the Tokyo area by cohorts (represented by their birth year plus 17 on the horizontal axis). In these and subsequent plots, we color cohorts according to their intensity of exposure to Capp as described above. Figure 4 (b) confirms that the urban-rural difference in the number of Imperial University graduates rises as the intensity of exposure to Capp increases. The difference then falls after the end of Capp in 1908. Column 1 in Table 3 shows that the estimate of β in the above regression is positive and statistically significant.

Our main results are presented in Figure 4 (c)–(f) and Table 3 columns 2–7. Figure 4 (c)–(f) show difference-in-differences plots that compare the number of elites (the top 0.05% income earners and medal recipients) who were born inside and outside the Tokyo area by the cohort's exposure to Capp. For both elite categories, the plots show that the difference between the Tokyo area and the rest grows as the intensity of exposure to Capp increases, and then drops sharply after the end of Capp.

Table 3 columns 2–7 show that the long-run effects of Capp are economically and sta-

 $^{^{25}}$ Bertrand et al. (2004) evaluate approaches to deal with serial correlation within each cross-sectional unit in panel data. They suggest that clustering the standard errors on each cross-section unit performs well in settings with 50 or more cross-section units, as in our setting.

 $^{^{26}}$ According to the limited data available on the Government Gazette in 1903, out of all Schools 1–8 entrants in 1903, 63% graduated middle school in the same year, 29% graduated in the previous year, 6% graduated two years before, and 1% graduated three years before.

tistically significant. Panel A controls only for cohort and prefecture fixed effects. Panel B additionally controls for time- and cohort-varying prefecture characteristics (i.e., cohort birth population, the number of primary schools, the number of middle school graduates, prefecture-level manufacturing GDP).²⁷ The coefficients fall slightly in magnitude after adding control variables, but remain sizable. For the cohorts exposed to Capp, the number of career elites born inside the Tokyo area (compared to those born outside the Tokyo area) increases by 36% for the top 0.01% income earners, 23% for the top 0.05% income earners, 36% for medal recipients, 15% for corporate executives, 50% for top politicians and bureaucrats, and 40% for Imperial University professors (in Panel B).²⁸

Panel C shows that the effects are symmetric with respect to the direction of the admission reforms, i.e., the change from Dapp to Capp and the change from Capp to Dapp produce quantitatively similar effects of the opposite sign. These results suggest that almost four decades after its implementation, Capp had lasting effects on the career trajectories of students. In Panel D, we replace the centralization dummy by the cohort's intensity of exposure to Capp (as shown in Figure 4).²⁹ The results remain qualitatively the same as the baseline results.

The above results are robust to alternative specifications. First, the analysis in Panel D assumes that the cohort's intensity to exposure to Capp is exogenously determined and the same across years, which may be a strong assumption. However, even when we drop the cohorts who are heavily exposed to both Capp and Dapp (i.e., cohorts who became age 17 in 1901 and 1907) from the sample, we still find qualitatively the same results (see Appendix Table A.10).

Second, we test if the assumption of parallel pre-event trends holds. Appendix Table A.11 verifies that the differences in pre-event trends between the areas of comparison are small and statistically insignificant for all of our outcome variables.

Another potential threat to our identification strategy is that there may be some agespecific trends in the number of elites that covary with the cohort-region variation we use. Specifically, the number of observations in the 1939 long-term data peaks at around the cohort who were 51 years old in 1939 (corresponding to the cohort who turned age 17 in 1905) and gradually falls for younger and older cohorts, suggesting that there are certain ages at which individuals are more likely to be listed in the long-term data. Such age effects may

²⁷See Appendix A.5.1 for variable definitions and data sources.

²⁸In Appendix Table A.9, we also examine groups of elite professionals and obtain similar results for scholars, engineers, and physicians.

²⁹The intensity is defined as 0.01, 0.06, and 0.29 for the cohort who became age 17 in 1899, 1900, and 1901, respectively. The intensity is 1 for the cohort who became age 17 in 1902, 1903, and 1904. The intensity is 0.99, 0.94, and 0.71 for the cohort who turned age 17 in 1905, 1906, and 1907, respectively. For the younger cohorts, the intensity is 0. These values are determined based on the Government Gazette in 1903.

generate different trends in the number of elites born in the Tokyo and other areas, due, for example, to differences in population size across these areas. To address this concern, we use an earlier edition of the JPIR published in 1934, construct the prefecture-cohort level data for the same cohorts used in our main analysis (but observed 5 years earlier), and conduct similar regression analyses. The results in Appendix Table A.12 confirm that our key results remain qualitatively the same even when we use the 1934 JPIR data.

Finally, we conduct placebo tests to examine if the results are driven by other factors such as the sample selection in JPIR or changes in cohort populations. Table 4 column 4 confirms that the urban-rural difference in the cohort's birth populations does not change significantly with the cohort's exposure to Capp. As an additional placebo test, we also look at unrelated career outcomes. Among the distinguished individuals listed in the JPIR, we expect that landlords (defined as individuals whose occupational titles includes landlord, but excluding the top 0.05% income earners, medal recipients, corporate executives, top politicians and bureaucrats, and imperial university professors) are least likely to be affected by the introduction of Capp as receiving higher education was not a typical pathway to become a landlord. As shown in Table 4 column 5, the estimated effect of Capp on the number of landlords is small and statistically insignificant.

Understanding the Mechanism

We now explore potential mechanisms through which centralization affect career outcomes. First, we test if the centralization-induced increase in inter-regional mobility in the short-run boosted the geographical mobility of elites in the long run. Surprisingly, it did not: The urban-rural difference in the fraction of elites whose prefectures of residence differ from their birth prefectures did not significantly increase under Capp, as shown in Table 4 columns 1 and 2. We find similar results when we use the distance between an elite's birth prefecture and his prefecture of residence as an alternative measure of long-run mobility. This result suggests that, even though a greater number of students born in the Tokyo area entered rural schools under Capp, most of them might have returned to the Tokyo area when pursuing their careers.

We also test whether the centralization affected the urban-rural gap in the quality (as opposed to quantity) of Schools 1–8 entrants. As a quality measure, we use the ratio of the number of Imperial University graduates listed in the JPIR data to the total number of Schools 1–8 entrants when the cohort became age 17, assuming that the higher quality of entrants would result in a larger fraction of them listed in the JPIR in their adulthood. We hypothesize that, as the quantity of urban-born entrants relative to rural-born entrants increased greatly under Capp, their relative quality might have declined. The estimated coefficients in Table 4 column 3 are negative but small and insignificant, indicating that the greater urban-rural difference in the quantity of Schools 1–8 entrants under Capp was not associated with a significant decline in the quality of urban-born entrants relative to rural-born entrants.

Geographical Destinations of Career Elites

Having established that Capp affected the geographic *origins* of highly educated elites, we now ask how it affected their geographic *destinations*. While the former is about regional inequality in educational opportunities, the latter is about regional inequality in the supply of highly skilled human capital, which potentially affects both regional and aggregate economic growth and inequality. If the greater number of Tokyo-area born students admitted to rural schools under Capp returned to the Tokyo area eventually for their subsequent careers, we should observe a greater number of elites living in the Tokyo area for the cohorts exposed to Capp. To test this hypothesis, we redefine the outcome variables by changing the prefecture (p) from birth prefecture to prefecture of residence and estimate the equation with the same specification.

Table 5 shows large positive effects of Capp on the urban-rural gap in the number of elite residents. For the cohorts exposed to Capp relative to Dapp, the number of elites living in the Tokyo area in their middle age (compared to those living outside the Tokyo area) increases by 22% for Imperial University graduates, 22% for the top 0.05% income earners, 28% for medal recipients, 22% for corporate executives, 21% for top politicians and bureaucrats, and 49% for Imperial University professors (Panel B). These results suggest that the meritocratic centralization likely intensified the concentration of career elites in urban areas relative to rural areas in the long run.

5.2 National Production of Career Elites

The above analysis examines the distributional consequence of the centralized admissions. We now turn to its productive efficiency implication for the whole country and explore whether the meritocratic centralization improved the national production of career elites in the long run. To do so, we focus on a specific group of elites, i.e., higher civil officials, for whom we have complete-count data from administrative records. We investigate whether cohorts exposed to Capp produced a greater national number of top-ranking civil officials compared to cohorts exposed to Dapp.

Higher Civil Officials Data

Our main data source is the list of individuals who passed the Higher Civil Service Examinations (HCSE) and their biographical information compiled by Hata (1981). The HCSE were highly selective national qualification exams held annually from 1894 to 1947.³⁰ We digitized the information of all individuals who passed the administrative division of the HCSE in 1894–1941, including their full name, education, year of university graduation, year of passing the exam, starting position, final position, year of retirement, and other notable positions held. Because education includes not only final but also the second to final education, unlike the JPIR data, we observe both university and higher school (if applicable) in the HCSE data.

In the Japanese bureaucracy system, the higher civil service refers to the top ten ranks of national government offices in the administrative, judicial, and diplomatic divisions. Within the higher civil service, the top three ranks were distinctively called "imperial appointees" in the prewar period. The first rank consisted of minister level positions, and the second and third ranks consisted of vice minister level positions such as vice minister, director general, bureau chief, and prefectural governor. In the following analysis, we define "top-ranking officials" as higher civil officials who were internally promoted to reach one of the top three ranks by the end of their career (see Appendix Section A.5.2 for details).

To identify each individual's exposure to the centralized admissions, we must find out in which year each individual had taken the entrance exam and entered a higher school (or failed and entered an alternative school). However, since we only observe the year of university graduation in the above data, we estimate "the year of entering a higher school or its equivalent" using the method described in Appendix A.5.2. Simply speaking, we first find the exact year of entering a higher school for all top-ranking officials who graduated from Schools 1–8 by searching their names in Student Registers of Schools 1–8. Using this information, we then estimate "the year of entering a higher school or its equivalent" for the rest of higher civil officials and provide robustness checks.

To create cohort-level data, we count the number of individuals who passed the administrative division of the HCSE (hereafter "exam passers") by cohort defined by "the year of entering a higher school or its equivalent." We also count the number of top-ranking officials by cohort. Out of 6,255 exam passers in our dataset, 55.8% are Schools 1–8 graduates and 15.7% are top-ranking officials; and among 982 top-ranking officials, 71.4% are Schools 1–8 graduates. Descriptive statistics of main variables are shown in Appendix Table A.2.

³⁰The 1893 ordinance required all individuals to pass the HCSE for appointment in the administrative division of higher civil service with some exceptions for special appointments (Spaulding, 1967, Chapter 25; Shimizu, 2019, Chapter 5).

Analysis of Higher Civil Service Exams Passers

Before providing a long-run analysis, we first examine the impacts of the centralized admission system (Capp) on the number of individuals who passed the highly selective HCSE as an intermediate outcome. We expect that, compared to the decentralized system (Dapp), the centralized system (which effectively selected top-scoring students and assign them to higher schools) would increase the average quality of students who entered Schools 1–8, which in turn would improve the likelihood of Schools 1–8 graduates to pass the HCSE.

To test this hypothesis, we divide exam passers into three mutually exclusive subgroups: (a) those who graduated from School 1, (b) those who graduated from Schools 2–8, and (c) those who are not Schools 1–8 graduates. For each subgroup, we count the number of exam passers by cohort. We estimate the following equation for the entire group and for each subgroup:

$$Y_t = \theta Centralized_t + \xi_1 X_t + \xi_2 Trend_t + \xi_2 Trend_t^2 + \omega_t,$$

where Y_t is the number of exam passers in a given group in cohort t (defined by the year of entering a higher school or its equivalent), and *Centralized*_t is the indicator that takes 1 if cohort t entered a higher school or its equivalent during Capp. For a subgroup regression, we control for the total number of exam passers in cohort t (denoted by X_t). We also control for a quadratic time trend where $Trend_t$ is the number of years since 1897.

The regression results are presented in Table 6 Panel A columns 1–4. Columns 1 and 2 indicate that Capp did not have statistically significant effect on the total number of exam passers or the number of exam passers who graduated from School 1. By contrast, column 3 shows that Capp increased the number of exam passers who graduated from Schools 2–8 by 23% (compared to the mean of 64 for Dapp cohorts), while column 4 indicates that Capp reduced the number of exam passers who are not Schools 1–8 graduates by 13% (compared to the mean of 92 for Dapp cohorts). These changes are statistically significant at the 5% level. In other words, the centralization had little impact on the total number of exam passers, but had a major impact on the composition of exam passers, and its positive effect was concentrated on Schools 2–8 graduates. This finding is consistent with the result of our short-run analysis that the centralization led to a large increase in Tokyo-area born entrants to Schools 2–8 (Table 1 columns 3–9), which likely improved the academic standing of these schools.

One may argue, however, that a greater number of Schools 2–8 graduates exposed to Capp were able to pass the HCSE, not because their ability was higher, but because they obtained better educational qualification or better alumni connections. For example, it is possible that a greater number of Schools 2–8 graduates exposed to Capp entered the most prestigious Tokyo Imperial University. To examine this possibility, we restrict our sample to exam passers who graduated from Schools 2–8 and Tokyo Imperial University. As column 5 of Table 6 Panel A shows, even within this narrowly defined subgroup, the number of exam passers is 35% greater for Capp cohorts compared to Dapp cohorts, and this difference is statistically significant at the 1% level.

Analysis of Top-Ranking Higher Civil Officials

Finally, we analyze the long-run impact of the centralization on the career outcome of higher civil officials. Our outcome variable is the number of officials who were internally promoted to the top three ranks by the end of their career. As before, we divide top-ranking officials into three mutually exclusive subgroups: (a) those who graduated from School 1, (b) those who graduated from Schools 2–8, and (c) those who are not Schools 1–8 graduates, and count the number of top-ranking officials by cohort in each subgroup. We use the same specification as above and run a regression for the entire group and for each subgroup. For all regressions, we control for the total number of exam passers. The results are presented in Table 6 Panel B columns 1–4.

Importantly, column 1 shows that the total number of top-ranking officials increased by 15% for Capp cohorts compared to Dapp cohorts, and this difference is highly statistically significant. One potential threat to our identification is a possibility that the number of available top-ranking positions happened to have increased during the periods of Capp. However, we argue that even if this was the case, it is not likely to affect our results, since our cohort is defined by the year of entering a higher school or its equivalent, and not by the year of becoming top-ranking officials. Namely, as long as individuals in a given cohort were not promoted to a top-ranking position in the same year, a potential correlation between the number of top-ranking positions and the lagged periods of centralized admissions does not bias our results. In Appendix Figure A.8, we show that this condition largely holds: within each cohort (among randomly chosen four cohorts we examine), the number of years taken from entering a higher school to the appointment for the first top-ranking position varied widely from 20 to 30 years (see Appendix A.6 for details). Another potential threat is that the number of top-ranking officials may be differentially impacted by wars between Dapp and Capp cohorts. In particular, during the postwar U.S. Occupation, a substantial number of top officials were purged from public service, and a few were sentenced to death for war crimes. In Appendix Table A.14, we show that the number of top-ranking officials who died in wars, were purged after WWII, or were executed after WWII changes little between Dapp and Capp cohorts.

To explore the mechanisms behind the result of Table 6 Panel B column 1, we move

to the results of columns 2–4. Columns 2 and 3 indicate that Capp had a small, negative, and insignificant effect on the number of top-ranking officials who graduated from School 1, but had a large, positive, and significant effect on the number of top-ranking officials who graduated from Schools 2–8 (see Figure 5 for a visual presentation of this result). According to column 3, the number of top-ranking officials who graduated from Schools 2–8 increased by 47% for Capp cohorts compared to Dapp cohorts, and the difference is highly statistically significant. This result is consistent with our analysis of the exam passers in Table 6 Panel A columns 2–3. Unlike Panel A column 4, however, Panel B column 4 shows that Capp had no significant negative effect on the number of top-ranking officials who did not graduate from Schools 1–8.

From these observations, we can conclude that Capp had a positive effect on the total number of top-ranking officials (column 1) because Capp's positive effect on Schools 2–8 graduates was so large (column 3) that it dominated Capp's small and negative effect on those who did not graduate from Schools 1–8 (column 4). It is important to note that this result is inconsistent with the selection hypothesis which claims that the role of the centralized admissions is simply to select a fixed number of high ability students from a pool of applicants and send them to receive national higher education (i.e., higher school and imperial university), but national higher education itself does not give students any added value. Under this selection hypothesis, Capp would produce a greater number of top-ranking officials from Schools 1–8 graduates, but such effect would be offset by a smaller number of top-ranking officials from non-Schools 1–8 graduates so that the total number of top-ranking officials would be constant.

Then what are the mechanisms through which the meritocratic centralization increased the total number of top-ranking officials? There are four main hypotheses: (1) matching, (2) peer effects, (3) connections, and (4) signaling. The matching hypothesis states that the higher quality of match between students and schools would result in greater human capital. If higher ability students gained more from national higher education than from private higher education (due to higher quality of teachers and more demanding curriculum, for example), then by assigning top-scoring students to Schools 1–8, the meritocratic centralization would produce a greater number of upper-end human capital. The peer effect hypothesis claims that students benefit more from having higher ability peers. If that is the case, by gathering top-scoring students in Schools 1–8, the meritocratic centralization would produce positive learning externality among these students. Lastly, national higher education may not improve students' ability or human capital per se, but students may benefit from gaining connections with powerful alumni or simply from obtaining better educational qualification (that signals their high ability), which may improve their prospects of getting promoted to top-ranking positions.

Although we cannot distinguish matching effects from peer effects in our data, we can test if the connections or signaling was an important channel. In column 5 of Table 6 Panel B, we reexamine the result of column 3 by controlling for the number of exam passers from the same schools in the same cohort (instead of the total number of exam passers). The coefficient of Capp becomes smaller, but remains highly statistically significant. In column 6, we further restrict our sample to top-ranking officials who graduated from Schools 2–8 and Tokyo Imperial University. Even within this narrowly specified subgroups with common connections and educational qualification, the coefficient of Capp is positive and statistically significant. In summary, our analyses using HCSE data indicate that the meritocratic centralization improved the quality of civil officials and produced a greater number of top-ranking officials.

We show that, for career bureaucrats, the meritocratic centralization was more productively efficient than the decentralized system, as the government envisioned. However, whether or not this was true for all career elites is an open question. For example, it is possible that the quality of career bureaucrats improved at the expense of other types of elites. To examine this possibility, we use the 1939 JPIR data to compute the share of central government officials among all "socially distinguished individuals" listed in the JPIR. As Appendix Figure A.9 shows, (although the share of government officials is rising over time reflecting a growing public sector), we observe no positive association between the share of government officials and the cohort's exposure to the centralized admissions. In other words, it is unlikely that our result is driven by students' positive selection into bureaucracy under the meritocratic centralization. Furthermore, as Appendix Figure A.10 shows, when we plot the total number of individuals listed in the 1939 JPIR by birth cohort, the higher exposure to the centralized system coincides with the greater number of individuals listed in the JPIR. To distinguish the cohort effect from the age effect (e.g., cohorts in their 50s may be more likely to hold important positions and be selected into the JPIR), we also plot the total number of individuals listed in the 1934 JPIR in the same figure. Similar patterns are also observed in the 1934 data, indicating a possibility that the meritocratic centralization produced a greater number of elites in general.

6 Conclusion

The design of school admissions persistently impacts the geography (and possibly the quality) of career elites. We reveal this fact by looking at the world's first recorded use of nationally centralized admissions and its subsequent abolitions in early twentieth-century Japan. While centralization was designed to make the school seat allocations more meritocratic, there turns

out to be a tradeoff between meritocracy and equal regional access to higher education and upward social mobility. In line with a theoretical prediction, the meritocratic centralization led students to apply to more selective schools and make more inter-regional applications. As high ability students were located disproportionately in urban areas, however, centralization caused urban applicants to crowd out rural applicants from advancing to higher education.

Most importantly, these impacts were persistent: Several decades later, the meritocratic centralization increased the number of high income earners, medal recipients, and other elite professionals born in urban areas relative to those born in rural areas. In addition to these distributional effects, we also find that the centralized system produced a greater number of top-ranking government officials than the decentralized system, indicating that the meritocratic centralization might have been more productively efficient.

Though our study uses the admission reforms unique to Japan, the implications of our study might be relevant for other contexts. For instance, distributional consequences of centralized meritocratic admissions may be a reason why many countries continue to use seemingly inefficient decentralized college admissions. Methodologically, the use of natural experiments in history may be also valuable for studying the long-run effects of market designs in other areas, such as housing, labor, and health markets.

It is the multiple bidirectional policy changes in history that allow us to measure the longrun effects. The disadvantage of using historical events, however, is the limited availability of data. The ideal way to alleviate the data concerns would be to use modern administrative data. For example, one may imagine linking administrative tax return data and school district data to measure the long-run effects of school choice reforms in the past few decades. Such an effort would be a fruitful complement to our historical study.

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Figure 1: College Admissions around the World Today



Notes: This figure summarizes each country and territory's college admission system today. Dark, red color (e.g. Norway): Regionally- or nationallycentralized college admissions, where a single-application, single-offer assignment algorithm (well-defined rule) is used to make admissions to both public and private universities. Medium, orange color (e.g. Brazil): Semi-centralized, defined as either (1) there is a centralized system, but not all universities (e.g. private universities) are included in the single-application, single-offer system or (2) students submit a single application and receive multiple offers. Light, orange color (e.g. U.S.A.): Decentralized college admissions, where each college defines its own admissions standards and rules. Yellow with diagonal lines (e.g. Chad): Not enough information available or if the country or territory does not have tertiary institutions. See Section 2 for discussions about this figure.

Figure 2: Short-run Effects of Centralization: First Look



(a) Centralization Caused Applicants to Apply More Aggressively

(b) Centralization Increased Regional Mobility in Enrollment



Notes: Panel (a) shows the time evolution of the share of applicants who selected the most prestigious School 1 (Tokyo) as their first choice. Colored years (1902–07, 1917–18, and 1926–27) indicate the three periods of the centralized school admission system. No data are available for 1902, 1905, 1906, and 1926. Bars show the 99.9 percent confidence intervals. See Section 4.2 for discussions about this figure. Panel (b) shows the time evolution of the average enrollment distance between an entrant's birth prefecture and the prefecture of the school he entered. Colored years indicate the three periods of the centralized school admission system. Bars show the 95 percent confidence intervals. See Section 4.3 for discussions about this figure.

(1)(2)(3)(4)(5)(6)(7)(8)Dependent variable = No. of entrants to: Sch. 1 Sch. 2 Sch. 3 Sch. 4Sch. 5 Sch. 6 Sch. 7 Sch. 8 Centralized x Born in school's prefecture -26.08-17.92-15.69-23.50-28.95-23.53-47.84-12.72 $(0.30)^{***}$ $(0.15)^{***}$ $(0.30)^{***}$ $(0.33)^{***}$ $(0.25)^{***}$ $(0.21)^{***}$ $(0.44)^{***}$ $(0.65)^{***}$ [8.40]*** [13.19]*** [7.75]** [8.57]* [7.91]*** [7.60]*** [12.34]* [15.09]Centralized x Born near school's prefecture (1-100 km) 0.34-3.10-9.43 -11.83 -2.901.07-4.16-2.13 $(3.16)^{***}$ $(2.01)^{**}$ $(3.02)^{***}$ $(1.30)^{**}$ $(0.22)^{***}$ (0.67)(2.54)(0.86)[3.18]*** $[1.02]^{***}$ [0.53][1.42]** $[1.00]^{***}$ $[2.65]^{***}$ [2.57][2.70]Centralized x Born near school's prefecture (100-300 km) 1.19-0.08-0.31-0.19-3.23 -2.17-3.20 1.27 $(0.54)^{**}$ $(0.93)^{***}$ $(0.87)^{***}$ (0.67)(0.58)(0.54) $(0.81)^{**}$ (1.02)[0.81]*** $[0.64]^{***}$ [1.42]** $[0.66]^*$ [0.50] $[0.64]^*$ [0.38][0.41]Observations 1.4101.4101.4101.3631.4101.2221.0341.363Year FE, Prefecture FE Yes Yes Yes Yes Yes Yes Yes Yes Mean dep var 7.945.536.215.686.305.235.005.73Mean dep var (School's pref under Decentralization) 104.30 62.1556.0560.30 74.0076.35 95.18 76.50

Table 1: Short-run Effects of Centralization on Enrollment Outcomes

(a) Centralization Broke Local Monopoly and Increased Regional Mobility across the Country

(b) Centralization Increased Urban-born Entrants to Schools 2-8

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Dependent variable $=$ No. of entrants to: | All schools | Sch. 2 | Sch. 3 | Sch. 4 | Sch. 5 | Sch. 6 | Sch. 7 | Sch. 8 |
| | | | | | | | | |
| Centralized x Born in Tokyo prefecture | 27.79 | 1.52 | 3.99 | 6.66 | 3.69 | 11.50 | 5.69 | 19.19 |
| | $(4.76)^{***}$ | $(0.19)^{***}$ | $(0.38)^{***}$ | $(0.38)^{***}$ | $(0.20)^{***}$ | $(0.31)^{***}$ | $(0.27)^{***}$ | $(0.82)^{***}$ |
| | [19.35] | [3.20] | [3.01] | $[2.41]^{***}$ | $[1.72]^{**}$ | $[1.71]^{***}$ | [3.04]* | $[3.61]^{***}$ |
| Centralized x Born near Tokyo prefecture (1-100 km) | 12.83 | 0.58 | 1.04 | 2.00 | 0.19 | 0.94 | 0.31 | 0.48 |
| | $(2.29)^{***}$ | (0.62) | $(0.34)^{***}$ | $(0.45)^{***}$ | (0.35) | $(0.41)^{**}$ | (0.47) | (0.71) |
| | [3.63]*** | [0.49] | [0.26]*** | $[0.63]^{***}$ | [0.34] | $[0.29]^{***}$ | [0.42] | [0.36] |
| Centralized x Born near Tokyo prefecture (100-300 km) | 5.41 | 1.05 | 1.77 | -0.13 | 0.55 | 1.44 | 0.89 | 0.23 |
| - <u>-</u> , , , , , , , , , , , , , , , , , , , | $(2.44)^{**}$ | $(0.48)^{**}$ | $(0.78)^{**}$ | (0.90) | (0.34) | $(0.59)^{**}$ | $(0.48)^*$ | (0.49) |
| | $[2.49]^{**}$ | $[0.40]^{**}$ | $[0.45]^{***}$ | [0.86] | [0.36] | [0.36]*** | $[0.28]^{***}$ | [0.69] |
| Observations | 1.410 | 1.410 | 1.363 | 1.410 | 1.363 | 1.410 | 1.222 | 1.034 |
| Year FE, Prefecture FE | Yes |
| Mean dep var | 45.43 | 5.53 | 6.21 | 5.68 | 6.30 | 5.23 | 5.00 | 5.73 |
| Mean dep var (Tokyo pref under Decentralization) | 200.40 | 27.10 | 10.63 | 14.45 | 5.75 | 9.20 | 12.00 | 20.33 |

Notes: Using the prefecture-year level data in 1900–1930, we define the dependent variable as the number of entrants who were born in the prefecture and entered the school indicated in the column in each year. In both panels, we control for year fixed effects, prefecture fixed effects, the number of middle school graduates in the prefecture, and the number of higher schools other than Schools 1–8 in the prefecture. In Panel (b), we additionally control for "Born in school's prefecture", "Born near school's prefecture (1-100 km)", and "Born near school's prefecture (100-300 km)" as in panel (a). "Mean dep var" shows the mean of the dependent variable during decentralization for all prefecture-year observations. "Mean dep var (school's pref under Decentralization)" shows the mean number of entrants to the school under the decentralized system, restricted to those born in the prefecture where the school is located. Standard errors reported in parentheses are clustered at the prefecture level. ***, **, and * mean significance at the 1%, 5%, and 10% levels, respectively. See Sections 4.3 and 4.4 for discussions about these tables.

Figure 3: Which Regions Win from Centralization?

(a) Change in No. of Entrants to Schools 1–8 under Centralization



(b) Centralization Increased Tokyo-area-born Entrants to Schools 1–8



Notes: Panel (a) estimates and plots the prefecture-specific coefficient β_p in $\#entrants_{pt} = \beta_p Centralized_t + \alpha_p X_{pt} + e_{pt}$, using the 1900-1930 data for each prefecture p, where $\#entrants_{pt}$ is the number of entrants in year t who were born in prefecture p and X_{pt} is the number of schools other than Schools 1–8 in prefecture p in year t. Panel (b) uses the entrant-level data from 1898 to 1930 to show the time evolution of the fraction of entrants to Schools 1–8 who were born in the Tokyo area defined as a set of prefectures that are within 100 km from Tokyo (see Appendix Figure A.4 for a map). Bars show the 95 percent confidence intervals. See Section 4.4 for discussions about this figure.

| | (1) | (2) | (3) | (4) |
|---|------------------|-------------|---------------------|---------------------|
| | | Entrants to | Schools 1-8 | |
| | | | | |
| | | | | |
| Centralized \times Population in prefecture | 2.63 | | | |
| | (3.48) | | | |
| | [2.07] | | | |
| Centralized \times GDP per capita in prefecture | | 9.27 | | |
| | | (5.61) | | |
| | | $[4.66]^*$ | | |
| Centralized \times Middle-school graduates in prefecture | | | 4.42 | |
| | | | $(1.22)^{***}$ | |
| | | | [2.80] | |
| Centralized \times Middle-school graduates in nearby prefectures (1-100 km) | | | 1.71 | |
| | | | $(0.48)^{***}$ | |
| | | | $[0.73]^{**}$ | |
| Centralized \times Share of applicants to School 1 (under Decentralization) | | | | 5.40 |
| | | | | $(0.78)^{***}$ |
| | 10.00 | | | [1.67]*** |
| Population in prefecture | 10.09 | | | |
| | (0.07) | | | |
| CDD | $[3.17]^{4.4.4}$ | 10.91 | | |
| GDP per capita in preiecture | | (2.31) | | |
| | | (0.20) | | |
| Middle school graduates in profesture | 11.08 | [3.17] | 15.02 | 17 10 |
| Middle-school graduates in prefecture | (3.85)*** | (12.10) | (3.14)*** | (3.15)*** |
| | [9.35]*** | [1 55]*** | (0.14) [0.01]*** | [0.10] [0.06]*** |
| Middle-school graduates in nearby prefectures (1-100 km) | [2.00] | [1.55] | -0.40 | [2.20] |
| inidale sensor graduates in nearby prefectures (1.100 km) | | | (0.72) | |
| | | | [0.26] | |
| | | | [0.=0] | |
| Observations | 1,410 | 1,410 | 1.410 | 1,410 |
| Year FE, Prefecture FE | Yes | Yes | Yes | Yes |
| Mean dep var | 45.43 | 45.43 | 45.43 | 45.43 |

Table 2: Why Does the Urban Area Win?

Notes: This table uses the prefecture-year level data in 1900–1930. The dependent variable is the number of students from birth prefecture p who entered one of Schools 1–8 in year t. "Population in prefecture" is population in prefecture p in year t. "GDP per capita in prefecture" is gross value-added per capita in prefecture p in year t. "Middle-school graduates in prefecture" is the number of students who graduated from middle schools in prefecture p in year t. "Middle-school graduates in nearby prefectures" is the number of students who graduated from middle schools in the prefectures within 100 km from prefecture p (excluding prefecture p) in year t. "Share of applicants to School 1 (under Decentralization)" is the share of applicants to School 1 among all applicants to Schools 1–8 in prefecture p under the decentralized system in 1916 (the only year for which the data is available). All variables interacted with "Centralized" are standardized to have a mean of 0 and a standard deviation of 1. We control for year fixed effects, prefecture fixed effects, and the number of higher schools other than Schools 1–8 in prefecture p in year t. We also control for "Born in school's prefecture", "Born near school's prefecture (1-100 km)", and "Born near school's prefecture (100-300 km)" as in Table 1. Standard errors reported in parentheses are clustered at the prefecture level, and standard errors reported in square brackets are clustered at the year level. ***, **, and * mean significance at the 1%, 5%, and 10% levels, respectively.



Figure 4: Long-run Impacts of Centralization: Geographical Origins of Career Elites

Notes: This figure shows difference-in-differences plots that compare the average number of elites born in prefectures inside and outside the Tokyo area by cohorts. The plots are based on the prefecture-cohort level data from *Japanese Personnel Inquiry Records* in 1939 (JPIR 1939), counting the number of elites born in the prefecture by birth cohorts of 1879–1894. The vertical axis shows the number of specified elites who were born in the indicated area in the indicated birth cohort. The cohorts are colored according to their intensity of exposure to the centralized admissions in 1902–07, where the darker color indicates the higher intensity of exposure. The intensity gradually increases from the cohort who turned age 17 in 1899 as some unsuccessful applicants might have retaken the exam in 1902 under the centralized system. The intensity reaches the highest level for the cohorts who turned age 17 during 1902–04 and declines from the cohort who turned age 17 in 1904 as some might have retaken the exam in 1908 under the decentralized system. The intensity drops to zero for the cohort who turned age 17 in 1908 as they had no opportunity to take the exam under the centralized system. See Section 5.1 for discussions about this figure.

| | () | 4.5 | () | 4.12 | () | | (|
|-------------------------------------|-----------------|-----------------|-----------------|-----------------|----------------|-----------------|----------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| | Imperial | Top 0.01% | Top 0.05% | Medal | Corporate | Тор | Imperial |
| | Univ. | income | income | recipients | executives | politicians & | Univ. |
| | grads | earners | earners | | | bureaucrats | professors |
| | | | | | | | |
| | | | A. Ba | aseline Specif | ication | | |
| Age 17 under Centralization | 3.18 | 0.61 | 1.68 | 2.82 | 1.84 | 0.82 | 0.46 |
| \times Tokyo area (<100 km) | $(0.027)^{**}$ | $(0.016)^{**}$ | $(0.059)^*$ | $(0.010)^{***}$ | $(0.088)^*$ | $(0.002)^{***}$ | $(0.046)^{**}$ |
| | $[0.000]^{***}$ | $[0.041]^{**}$ | $[0.005]^{***}$ | $[0.000]^{***}$ | $[0.039]^{**}$ | $[0.019]^{**}$ | [0.117] |
| | | | | | | | |
| | | | B. Wi | th Control V | ariables | | |
| Age 17 under Centralization | 2.14 | 0.54 | 1.54 | 2.44 | 1.65 | 0.64 | 0.40 |
| \times Tokyo area (<100 km) | $(0.000)^{***}$ | $(0.022)^{**}$ | $(0.027)^{**}$ | $(0.002)^{***}$ | $(0.063)^*$ | $(0.000)^{***}$ | $(0.042)^{**}$ |
| | $[0.002]^{***}$ | $[0.018]^{**}$ | $[0.007]^{***}$ | $[0.000]^{***}$ | $[0.026]^{**}$ | $[0.039]^{**}$ | [0.125] |
| | | | | | | | |
| | | C. Bid | irectional Sp | ecification wi | ith Control V | Variables | |
| $Age \leq 17$ in 1902 | 1.76 | 0.72 | 1.80 | 2.00 | 2.55 | 0.48 | 0.29 |
| \times Tokyo area (<100 km) | $(0.068)^*$ | $(0.070)^*$ | $(0.005)^{***}$ | $(0.002)^{***}$ | $(0.047)^{**}$ | $(0.001)^{***}$ | (0.141) |
| | [0.002]*** | $[0.034]^{**}$ | $[0.002]^{***}$ | [0.003]*** | [0.010]** | [0.121] | [0.252] |
| $Age \le 17 \text{ in } 1908$ | -2.58 | -0.35 | -1.23 | -2.94 | -0.63 | -0.81 | -0.53 |
| \times Tokyo area (<100 km) | $(0.001)^{***}$ | $(0.022)^{**}$ | (0.185) | $(0.005)^{***}$ | (0.344) | $(0.005)^{***}$ | $(0.023)^{**}$ |
| | [0.005]*** | [0.158] | [0.028]** | [0.008]*** | [0.501] | [0.042]** | [0.062]* |
| | | L] | | | L] | | L J |
| | | D. Ce | entralization 1 | Exposure wit | h Control Va | ariables | |
| Cohort's exposure to Centralization | 2.23 | 0.63 | 1.65 | 2.52 | 1.79 | 0.62 | 0.46 |
| \times Tokyo area (<100 km) | $(0.000)^{***}$ | $(0.009)^{***}$ | $(0.020)^{**}$ | $(0.002)^{***}$ | $(0.028)^{**}$ | $(0.001)^{***}$ | $(0.053)^*$ |
| , | [0.000]*** | [0.004]*** | $[0.005]^{***}$ | [0.003]*** | [0.036]** | [0.021]** | [0.117] |
| | | | | | | | |
| Observations | 705 | 705 | 705 | 705 | 705 | 705 | 705 |
| Birth cohort FE, Birth pref. FE | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Mean dep var | 8.77 | 1.24 | 5.19 | 6.21 | 7.99 | 1.35 | 0.74 |
| Mean dep var (Tokyo area | 10.62 | 1.51 | 6.75 | 6.86 | 11.21 | 1.29 | 0.87 |
| under Decentralization) | | | | | | | |

Table 3: Long-run Impacts of Centralization: Difference-in-Differences Estimates

Notes: This table shows difference-in-differences estimates of the long-run effects of the centralized admission system on the geographical origins of career elites. The estimates are based on the prefecture-cohort level data from Japanese Personnel Inquiry Records in 1939 (equivalent of Who's Who in Japan), counting the number of elites listed in JPIR (1939) born in each prefecture and each birth cohort from 1880 to 1894. In column (1), "Imperial Univ. grads" are defined as individuals whose final education is an Imperial University. In columns (2) and (3), "Top 0.01% and Top 0.05% income earners" are defined as individuals whose income is above the 99.99th and 99.95th percentile of the national income distribution. In column (4), "Medal recipients" are defined as civilian individuals who received either the medal of the fifth order of merit or the court rank of the junior fifth rank and above. In column (5), "Corporate executives" are individuals who hold an executive position in a corporation and pay a positive amount of tax payment. In column (6), "Top politicians & bureaucrats" are defined as individuals who are Imperial Diet members or high-ranking central government officials. In column (7), "Imperial Univ. professors" are defined as individuals who are Imperial University professors or associate professors. "Age 17 under Centralization" is the indicator variable that takes 1 if the cohort became age 17 (main application age) under the centralized admissions in 1902-07. "Age ≤ 17 in 1902" (or "Age ≤ 17 in 1908") is the indicator variable that takes 1 if the cohort turned 17 years old in 1902 (or 1908) or later. "Mean dep var" shows the mean of the dependent variable for all prefecture-cohort observations. "Mean dep var (Tokyo area under Decentralization)" shows the mean of the dependent variable in the Tokyo area under the decentralized admissions. In Panels B, C, and D, we control for time- and cohort-varying prefecture characteristics, i.e., the number of primary schools in the prefecture in the year when the cohort turned eligible age, the number of middle-school graduates in the prefecture in the year when the cohort turned age 17, log of manufacturing GDP of the prefecture when the cohort turned age 20, and birth population of the cohort in the prefecture. P-values based on standard errors clustered at prefecture level are in parentheses. Wild cluster bootstrap p-values based on standard errors clustered at cohort level are in square brackets. ***, **, and * mean significance at the 1%, 5%, and 10% levels, respectively. See Section 5.1 for discussions about this table.

| | (1) | (2) | (3) | (4) | (5) | | | |
|---------------------------------|-----------------------------|----------|-----------------|------------|-----------|--|--|--|
| | Pathway: | Pathway: | Pathway: | Placebo: | Placebo: | | | |
| | Fraction | Distance | Quality of | Population | Landlords | | | |
| | moved | moved | entrants to | | | | | |
| | in the | in the | Schools | | | | | |
| | long-run | long-run | 1 - 8 | | | | | |
| | | | | | | | | |
| | | Α. Ε | Baseline Specif | fication | | | | |
| Age 17 under Centralization | -0.01 | -4.81 | -0.01 | 0.34 | -0.10 | | | |
| \times Tokyo area (<100 km) | (0.449) | (0.471) | (0.190) | (0.270) | (0.588) | | | |
| | [0.422] | [0.719] | [0.492] | [0.245] | [0.818] | | | |
| | B. Adding Control Variables | | | | | | | |
| Age 17 under Centralization | -0.02 | -8.54 | -0.01 | 0.12 | -0.04 | | | |
| \times Tokyo area (<100 km) | (0.368) | (0.405) | (0.290) | (0.745) | (0.813) | | | |
| | [0.302] | [0.503] | [0.583] | [0.684] | [0.905] | | | |
| | | | | | | | | |
| Observations | 705 | 705 | 703 | 705 | 705 | | | |
| Birth cohort FE, Birth pref. FE | Yes | Yes | Yes | Yes | Yes | | | |
| Mean dep var | 0.29 | 89.73 | 0.04 | 11.67 | 0.94 | | | |
| Mean dep var (Tokyo area | 0.37 | 24.07 | 0.04 | 13.18 | 2.89 | | | |
| under Decentralization) | | | | | | | | |

Table 4: Long-run Impacts of Centralization: Pathways and Placebo Tests

Notes: This table shows difference-in-differences estimates to explore pathways of the long-run effects and to provide placebo tests. The estimates are based on the prefecture-cohort level data from JPIR (1939), counting the number of elites born in each prefecture and each birth cohort from 1880 to 1894. In column (1), "Fraction moved" is defined as the fraction of individuals whose prefecture of residence is different from his birth prefecture. In column (2), "Distance moved" is defined as the average distance between the birth prefecture and the prefecture of residence of individuals. In column (3), "Quality of entrants to Schools 1–8" is defined by the number of Imperial University graduates listed in JPIR (1939) divided by the total number of entrants to Schools 1–8 in the year when the cohort became age 17. This variable is a measure of the quality of Schools 1–8 entrants. In column (4), "Population" is the cohort's birth population in the birth prefecture. In column (5), "Landlords" is defined as individuals listed in JPIR (1939) whose occupations include landlord, but excluding the top 0.05% income earners, medal recipients, corporate executives, top politicians and bureaucrats, and Imperial University professors. "Age 17 under Centralization" is the indicator variable that takes 1 if the cohort became age 17 under the centralized admissions in 1902–07. "Mean dep var" shows the mean of the dependent variable for all prefecture-cohort observations. "Mean dep var (Tokyo area under Decentralization)" shows the mean of the dependent variable in the Tokyo area under the decentralized admissions. All regressions control for birth prefecture fixed effects and birth cohort fixed effects. In Panel B, we control for time- and cohort-varying prefecture characteristics, i.e., the number of primary schools in the prefecture in the year when the cohort turned eligible age, the number of middle-school graduates in the prefecture in the year when the cohort turned age 17, log of manufacturing GDP of the prefecture when the cohort turned age 20, and birth population of the cohort in the prefecture (except for column (4)). P-values based on standard errors clustered at prefecture level are in parentheses. Wild cluster bootstrap p-values based on standard errors clustered at cohort level are in square brackets. ***, **, and * mean significance at the 1%, 5%, and 10% levels, respectively. See Section 5.1 for discussions about this table.

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | |
|-------------------------------|-----------------|-----------------------------|----------------|-----------------|-----------------|-----------------|----------------|--|
| | Imperial | Top 0.01% | Top 0.05% | Medal | Corporate | Top | Imperial | |
| | Univ. | income | income | recipients | executives | politicians & | Univ. | |
| | grads | earners | earners | | | bureaucrats | professors | |
| | | | | | | | | |
| | | | A. Baseline | Specificatio | n | | | |
| Age 17 under Centralization | 4.20 | 0.46 | 2.00 | 3.11 | 3.44 | 0.61 | 0.82 | |
| \times Tokyo area (<100 km) | $(0.060)^*$ | (0.145) | (0.320) | $(0.056)^*$ | (0.237) | $(0.000)^{***}$ | (0.132) | |
| | $[0.002]^{***}$ | [0.157] | $[0.058]^*$ | $[0.003]^{***}$ | $[0.000]^{***}$ | $[0.084]^*$ | $[0.025]^{**}$ | |
| | | | | | | | | |
| | | B. Adding Control Variables | | | | | | |
| Age 17 under Centralization | 3.17 | 0.66 | 2.14 | 2.74 | 3.35 | 0.44 | 0.54 | |
| \times Tokyo area (<100 km) | $(0.014)^{**}$ | (0.234) | (0.303) | $(0.038)^{**}$ | (0.242) | $(0.006)^{***}$ | $(0.031)^{**}$ | |
| | $[0.007]^{***}$ | $[0.014]^{**}$ | $[0.027]^{**}$ | $[0.011]^{**}$ | $[0.004]^{***}$ | $[0.087]^*$ | [0.103] | |
| | | | | | | | | |
| Observations | 705 | 705 | 705 | 705 | 705 | 705 | 705 | |
| Birth cohort FE, Pref. FE | Yes | Yes | Yes | Yes | Yes | Yes | Yes | |
| Mean dep var | 8.30 | 1.21 | 5.08 | 5.88 | 7.74 | 1.27 | 0.70 | |
| Mean dep var (Tokyo area | 14.73 | 2.46 | 9.60 | 9.64 | 15.54 | 2.14 | 1.10 | |
| under Decentralization) | | | | | | | | |

Table 5: Long-run Impacts of Centralization: Destinations of Career Elites

Notes: This table shows difference-in-differences estimates of the long-run effects of the centralized admission system on the geographical destinations of career elites. The estimates are based on the prefecture-cohort level data from JPIR (1939), counting the number of elites who are residing in the prefecture in 1939 by birth cohort from 1880 to 1894. Unlike the previous tables, all outcome variables are measured at the level of prefecture of residence and birth cohort. All regressions control for prefecture fixed effects and birth cohort fixed effects. In Panel B, we control for time- and cohort-varying prefecture characteristics, i.e., the number of primary schools in the prefecture in the year when the cohort turned eligible age, the number of middle-school graduates in the prefecture in the year when the cohort turned age 17, log of manufacturing GDP of the prefecture when the cohort turned age 20, and birth population of the cohort in the prefecture. P-values based on standard errors clustered at prefecture level are in parentheses. Wild cluster bootstrap p-values based on standard errors clustered at cohort level are in square brackets. See Section 5.1 for discussions about this table.





Notes: This figure plots the number of top-ranking government officials who graduated from School 1 and the number of top-ranking government officials who graduated from Schools 2–8 by cohort (defined by the year of entering a higher school). The plots are based on the data from the complete list of individuals who have passed the administrative division of the Higher Civil Service Exams in 1894–1941 and their biographical information. The number of top-ranking government officials who graduated from School 1 in cohort t is the number of individuals who entered School 1 in year t, passed the administrative division of the Higher Civil Service Exams, and were internally promoted to the top three ranks of higher civil service by the end of their lifetime. Colored cohorts are those who entered Schools 1–8 under the centralized admission system in 1902–07, 1917–18, and 1926–27.

Table 6: Long-run Impacts of Centralization: National Production of Government Officials

| | (1) | (2) | (3) | (4) | (5) |
|-----------------------------------|--------------|-----------------|-----------------|-----------------|-----------------|
| | Exam passers | Exam passers | Exam passers | Exam passers | Exam passers |
| | | graduated | graduated | not | graduated |
| | | from | from | graduated | from |
| | | School 1 | Schools 2–8 | from | Schools 2–8 |
| | | (Tokyo) | | Schools 1–8 | and Tokyo |
| | | · - / | | | Imperial Univ. |
| | | | | | |
| Centralized | 5.96 | -2.81 | 14.93 | -12.11 | 18.70 |
| | (0.802) | (0.221) | $(0.014)^{**}$ | $(0.044)^{**}$ | $(0.006)^{***}$ |
| Higher Civil Service Exam passers | | 0.10 | 0.35 | 0.55 | 0.26 |
| | | $(0.000)^{***}$ | $(0.000)^{***}$ | $(0.000)^{***}$ | $(0.000)^{***}$ |
| Observations | 33 | 33 | 33 | 33 | 33 |
| Mean dep var | 189.55 | 37.29 | 68.47 | 83.80 | 58.88 |
| Mean dep var (Decentralization) | 194.22 | 37.96 | 64.09 | 92.17 | 53.22 |

(a) Passers of the Higher Civil Service Exams

(b) Top-Ranking Higher Civil Officials

| | (1) | (2) | (3) | (4) | (5) | (6) |
|---|-----------------|-------------|-----------------|-----------------|-----------------|-----------------|
| | Top-ranking | Top-ranking | Top-ranking | Top-ranking | Top-ranking | Top-ranking |
| | officials | officials | officials | officials | officials | officials |
| | | graduated | graduated | not | graduated | graduated |
| | | from | from | graduated | from | from |
| | | School 1 | Schools 2–8 | from | Schools 2–8 | Schools 2–8 |
| | | (Tokyo) | | Schools 1–8 | | and Tokyo |
| | | | | | | Imperial Univ. |
| | | | | | | |
| Centralized | 4.19 | -0.48 | 5.22 | -0.55 | 2.72 | 1.76 |
| | $(0.006)^{***}$ | (0.648) | $(0.000)^{***}$ | (0.596) | $(0.000)^{***}$ | $(0.039)^{**}$ |
| Higher Civil Service Exam passers | 0.10 | 0.02 | 0.05 | 0.03 | | |
| | $(0.000)^{***}$ | $(0.056)^*$ | $(0.003)^{***}$ | $(0.000)^{***}$ | | |
| Exam passers graduated from Schools 2-8 | | | | | 0.17 | |
| | | | | | $(0.000)^{***}$ | |
| Exam passers graduated from Schools 2-8 | | | | | | 0.19 |
| and Tokyo Imperial Univ. | | | | | | $(0.000)^{***}$ |
| | | | | | | |
| Observations | 33 | 33 | 33 | 33 | 33 | 33 |
| Mean dep var | 29.77 | 8.27 | 12.97 | 8.53 | 12.97 | 11.82 |
| Mean dep var (Decentralization) | 28.66 | 8.30 | 11.22 | 9.14 | 11.22 | 10.00 |

Notes: Panel (a) shows OLS estimates of the effects of the centralized admissions on the number of individuals who passed the administrative division of the Higher Civil Service Exams (administrative HCSE). Panel (b) shows OLS estimates of the effects of the centralized admissions on the number of top-ranking higher civil officials. The estimates are based on the cohort level data, 1898–1930, where cohort is defined by the year of entering a higher school or its equivalent. The data are compiled from the complete list of individuals who have passed the administrative HCSE in 1894–1941 and their biographical information. "Higher Civil Service Exam passers" or "Exam passers" is the number of individuals in cohort t who passed the administrative HCSE. "Top-ranking officials" is the number of top-ranking officials in cohort t (i.e., the number of individuals who entered a higher school or its equivalent in year t, passed the administrative HCSE, and were internally promoted to the top three ranks of higher civil service in their lifetime). "Centralized" is the indicator variable that takes 1 if cohort t entered a higher school or its equivalent under the centralized admissions in 1902–07, 1917–18, and 1926–27. "Mean dep var (Decentralization)" is the mean of the dependent variable for the cohorts who entered a higher school or its equivalent under the catralized admissions, we control for quadratic time trends. P values based on Newey-West standard errors with the maximum lag order of 3 are shown in the parentheses. ***, **, and * mean significance at the 1%, 5%, and 10% levels, respectively. See Section 5.2 for discussions about this table.

A Online Appendix

A.1 Assignment Outcomes under the Centralized Admissions

Appendix Table A.1 presents the number of admitted applicants to the Departments of Law and Literature in Schools 1–8 under the centralized admission system in 1917. Observe that, in the prestigious School 1 (in Tokyo) and School 3 (in Kyoto), all seats were filled with applicants who ranked these schools as their first choice. Both the maximum and minimum exam scores of School 1 entrants were the highest among all schools, confirming that School 1 was the most selective, followed by School 3, School 4, and School 2, in that order. By contrast, Schools 5 and 7 admitted a sizable number of students who ranked the school third or lower, because they did not have a sufficient number of high-scoring applicants who placed these schools at the top of their preferences. These observations confirm the selectivity hierarchy among schools, which plays a key role in our analysis.

Students who were admitted to the school of their third choice or below are not necessarily low ability students. For example, the highest-score entrant to School 7 (with the score of 450) was the applicant admitted to his third choice after failing to enter Schools 1 and 3 by a narrow margin. This verifies the fact that schools received reluctant and unmotivated students who came to the schools as a fallback option, as claimed by local interest parties (see Section 4.5).

A.2 Additional Theoretical Results

We show that the centralized assignment rule of Capp is as meritocratic as the possibly most meritocratic mechanism, i.e., the Deferred Acceptance mechanism.

Let μ^{I} be the mechanism that selects a matching based on the following Student-Proposing Deferred Acceptance or Serial Dictatorship algorithm.

- Step 1. Each student *i* proposes to her most-preferred school. Each school *s* holds top q_s students and rejects the rest. If less than q_s students proposed, then it holds all the students that proposed to *s*.
- Step k. Any student who was rejected at step k 1 makes a new proposal to his most-preferred school that has not yet rejected him. If no acceptable choices remain, she makes no proposal. Each school holds its most-preferred q_s students to date and rejects the rest. If less than q_s students proposed, then it holds all the students who proposed to s.
- The algorithm terminates when there are no more rejections. Each student is assigned to the school that holds her in the last step.

Motivated by the fact that Schools 1–8 are prestigious national schools with no significant competitors, we assume that every student prefers Schools 1–8 over the outside option.

Assumption 1. $s \succ_i o$ for all $i \in I$ and $s \in S$.

Under this assumption, μ^{I} and Capp are partially equivalent in the following sense.

Proposition 4. For any school choice problem with Assumption 1, $\bigcup_{s\in S}\mu_s^C(\succ) = \bigcup_{s\in S}\mu_s^I(\succ')$ for all $\succ, \succ' \in P$.

This result says that the same students are assigned to Schools 1–8 under Capp and the Diferred Acceptance algorithm which is the most meritocratic mechanism we can design. This result holds regardless of applicant behavior.

A.3 **Proofs of Propositions**

Proof of Proposition 1. As mentioned in step 1 of Capp, school seats are assigned to applicants i_1, \ldots, i_k under μ^C , i.e., $\bigcup_{s \in S} \mu_s^C(\succ) = \{i_1, \ldots, i_k\}$ and $\bigcup_{j \in \{1, \ldots, k\}} \{t_{\mu^C(\succ)}(j)\} = \{t_{i_1}, \ldots, t_{i_k}\}$. Let $\bigcup_{s \in S} \mu_s(\succ') = \{i_{j_1}, \ldots, i_{j_l}\}$ with $l \leq k, j_1 < \ldots < j_l$ and $\{j_1, \ldots, j_l\} \subseteq \{1, \ldots, n\}$. This gives $\bigcup_{j \in \{1, \ldots, k\}} \{t_{\mu(\succ')}(j)\} = \{t_{i_{j_1}}, \ldots, t_{i_{j_l}}, \bigcup_{i=1}^{k-l} \{0\}\}$. Since $t_{i_1} \geq t_{i_{j_1}}, \ldots, t_{i_{j_l}}$, we have that $|\{j \in \{1, \ldots, k\} \mid t_{\mu^C(\succ)}(j) \leq t\}| \leq |\{j \in \{1, \ldots, k\} \mid t_{\mu(\succ')}(j) \leq t\}|$ so that

$$F_{\mu^{C}(\succ)}(t) = \frac{\left|\{j \in \{1, \dots, k\} \mid t_{\mu^{C}(\succ)}(j) \le t\}\right|}{k} \le \frac{\left|\{j \in \{1, \dots, k\} \mid t_{\mu(\succ')}(j) \le t\}\right|}{k} = F_{\mu(\succ')}(t)$$

Therefore, we have that $F_{\mu^{C}(\succ)}(t) \leq F_{\mu(\succ')}(t)$ for all $t \in \mathbb{R}_{+}$ and $\succ, \succ' \in P$.

Proof of Proposition 2. The proposition follows from a lemma below.

Lemma 1. (a) Under Capp, submitting the true preference is a dominant strategy.

(b) Under Dapp, there is no dominant strategy.

Proof of Lemma 1. Suppose, without loss of generality, for applicant $i \ s_1 \succ_i^o s_2 \succ_i^o i$ where i denotes remaining unassigned.

Part (a). Under Capp, applicant *i* has four strategies available: reporting s_1 as first choice and s_2 as second, denoted $a_i \ (=\succ_i^o)$; reporting s_2 as first choice and s_2 as second choice, denoted a'_i ; and reporting a single school as top choice, either s_1 or s_2 . Fix any $a_{-i} \in A_{-i}$. We have to show that reporting a_i is a dominant strategy for applicant *i*.

Notice that reporting a single school as top choice is not a dominant strategy since it is dominated by reporting that school as first choice and the other school as second because

$$\sum_{k=1}^{2} p_{ik}(a_i, a_{-i}) > \sum_{k=1}^{2} p_{ik}(s_1, a_{-i}) \quad \text{and} \quad \sum_{k=1}^{2} p_{ik}(a'_i, a_{-i}) > \sum_{k=1}^{2} p_{ik}(s_2, a_{-i})$$

Now we show that a_i dominates a'_i . First, only top k students are assigned a school, that implies if a student is unassigned under $\mu^C(a_i, a_{-i})$, he would be unassigned under $\mu^C(a'_i, a_{-i})$ as well i.e. $p_{i3}(a_i, a_{-i}) = p_{i3}(a'_i, a_{-i})$. Therefore,

$$\sum_{k=1}^{2} p_{ik}(a_i, a_{-i}) = \sum_{k=1}^{2} p_{ik}(a'_i, a_{-i})$$

Second, if the student gets s_2 by reporting s_1 as first choice, it is clear that he cannot get s_1 by reporting s_2 as first choice because in that case he would be assigned s_2 in the second step of Capp. Therefore,

$$p_{i1}(a_i, a_{-i}) \ge p_{i1}(a'_i, a_{-i})$$

Therefore we have that a_i is a dominant strategy.

Part (b). Under Dapp, applicant *i* has two strategies available: applying to s_1 , denoted a_i , and applying to s_2 , denoted a'_i . Fix any any $a_{-i} \in A_{-i}$. Notice that $p_{i2}(a_i, a_{-i}) = p_{i1}(a'_i, a_{-i}) = 0$.

 a_i is not a dominant strategy since in the case a_{-i} is such that all students apply to s_1 , (note that applicant *i* is one of the top q_1 students with a positive probability) we have that,

$$\sum_{k=1}^{2} p_{ik}(a_i, a_{-i}) = p_{i1}(a_i, a_{-i}) < 1 = p_{i2}(a'_i, a_{-i}) = \sum_{k=1}^{2} p_{ik}(a'_i, a_{-i})$$

 a'_i is not a dominant strategy either since in the case a_{-i} is such that all students apply to $s_2, p_{i1}(a_i, a_{-i}) = 1$ and therefore, $a_i \, sd(\succ_i^o) \, a'_i$.

Proof of Proposition 3.

Lemma 2. For sufficiently large V, all applicants apply to their local schools in any symmetric equilibrium under Dapp.

Proof of Lemma 2. First, we show that for sufficiently large V, none of the following symmetric equilibrium survive: (i) all applicants apply to s_i (for i = 1, 2), and (ii) applicants from s_1 's area apply to s_2 while those from s_2 's area apply to s_1 .

Case (i). Applicants from school j's area apply to s_i if $p(n_i + n_j, q_i) * U_i \ge U_j + V$. For $V > (p(n_i + n_j, q_i) * U_i) - U_j$, therefore, all applicants applying to s_i (for i = 1, 2) cannot be a symmetric equilibrium.

Case (ii). Suppose applicants from s_1 's area apply to s_2 while those from s_2 's area apply to s_1 . It must be that the case that, for applicants from s_1 's area: $p(n_1, q_2) * U_2 \ge p(n_2 + 1, q_1) * (U_1 + V)$. While for applicants from s_2 's area: $p(n_2, q_1) * U_1 \ge p(n_1 + 1, q_2) * (U_2 + V)$. For sufficiently large V, this cannot be a symmetric equilibrium.

Now we show that, for large enough V, all students applying to their local schools is indeed a symmetric equilibrium. For applicants from school 1's area to apply to s_1 , it must be the case that $p(n_1, q_1) * (U_1 + V) \ge p(n_2 + 1, q_2) * U_2$. For applicants from school 2's area to apply to s_2 , $p(n_2, q_2) * (U_2 + V) \ge p(n_1 + 1, q_1) * U_1$ must hold. Since the left hand sides of both the inequalities are increasing in V, the equilibrium conditions hold for sufficiently large V.

From Lemma 2, under assumption A1, we know that under Dapp applicants apply to their locals schools. Therefore, the expected proportion of assigned applicants assigned to their

local school under Dapp is 1 (the highest).

Proof of Proposition 4. As mentioned in step 1 of Capp, school seats are assigned to applicants i_1, \ldots, i_k under μ^C , i.e., $\cup_{s \in S} \mu_s^C(\succ) = \{i_1, \ldots, i_k\}$ for all $\succ \in P$. Under assumption 1, any student $i_{k'}$ with k' > k will be rejected at some step of the Student-Proposing Deferred Acceptance Algorithm. Assumption 1 therefore implies that the top k students are assigned to some school under μ^I , i.e., $\cup_{s \in S} \mu_s^I(\succ') = \{i_1, \ldots, i_k\}$ for all $\succ' \in P$. Therefore, $\cup_{s \in S} \mu_s^C(\succ) = \bigcup_{s \in S} \mu_s^I(\succ') = k$ for all $\succ, \succ' \in P$.

A.4 Data for the Short-run Analysis

To analyze short-run effects of the centralized admissions (Capp), we collect data on application and enrollment outcomes for eight national higher schools (Schools 1–8) by newly digitizing several administrative and non-administrative sources. Descriptive statistics of main variables are presented in Appendix Table A.2.

A.4.1 Data for Analyzing Application Behavior

First, we collect data on the number of applicants by school of their first choice (hereafter first-choice school) for 1900–1930 from the following sources: *Ministry of Education Yearbook* (*Monbushou Nenpou* in Japanese) for 1900, 1901, 1908–1916, 1919–1925, and 1928–1930;³¹ Correspondences from the Ministry of Education to the Tokyo Imperial University for 1903 and 1904;³² the entrance exam preparation magazine called *Middle School World* (*Chugaku Sekai* in Japanese), vol.10, no.12, for 1907; and *Higher School Entrance Examination Investigation Report* (*Koutou Gakkou Nyugaku Shiken ni kansuru Shochousa* in Japanese) by the Ministry of Education for 1917, 1918 and 1927;³³ no data are available for 1902, 1905, 1906, and 1926. First-choice school is defined as the school to which an applicant applied under the decentralized admission system (Dapp) and the school which an applicant ranked as his first choice under the centralized admission system (Capp). We compute the share of applicants who choose School 1 as their first choice using these data (Figure 2). In addition, we collect data on the number of entrants by school for 1900–1930 from *Ministry of Education Yearbook* and compute the ratio of first-choice applicants to entrants for each school (Figure A.3).

Taking advantage of more detailed data in a supplementary volume of *Higher School En*trance Examination Investigation Report of 1917, we collect data on the number of applicants by their first-choice school and by their middle-school prefecture for 1916 and 1917. Middleschool prefecture is defined as the prefecture in which an applicant's middle school is located. Japan consists of 47 prefectures that form the first level of sub-national administrative unit, and the finest geographical unit of observation in our data is prefecture. To measure the geographical mobility of applicants, we define application distance (i.e., the distance between an applicant's middle school and his first-choice school) by the direct (straight-line) distance between the capital of the prefecture in which his middle school is located and the capital of the prefecture in which his first-choice school is located. The distance data are provided by the Geospatial Information Authority of Japan. These data are used to examine the impact of centralized admissions on (a) the share of applicants whose first choice is School 1 and (b) the application distance by regions (Table A.3). We also collect information on admission results, such as the maximum and minimum exam scores of successful applicants by school and by their school preference order, from the supplementary volume of *Higher* School Entrance Examination Investigation Report of 1917 (Table A.1).

³¹Digital images are available online at the National Diet Library Digital Collections.

³²Digital images are available online at the University of Tokyo Digital Archives.

³³Digital images are available online at the National Diet Library Digital Collections.

A.4.2 Data for Analyzing Enrollment Outcomes

To analyze enrollment outcomes, we use *Higher School Student Registers* (*Gakkou Ichiran* in Japanese) published annually by Schools 1-8.³⁴ For each school, as a proxy for the number of entrants, we collect data on the number of first-year students in the university preparatory course (*daigaku yoka* in Japanese). Our data starts in 1896 for Schools 1, 2, 4, and 5, 1897 for School 3, 1900 for School 6, 1901 for School 7, and 1908 for School 8, reflecting the year of establishment for each school (School 3 was established in 1896, but the university preparatory course started in 1897).³⁵ Birth prefecture is the prefecture of a student's legal domicile (*honsekichi* in Japanese) recorded in the official family registry system (*koseki* in Japanese). We include students born in all 47 prefectures, but exclude foreign-born students and students born in colonies.

To measure the geographical mobility of entrants, we define enrollment distance (i.e., the distance between an entrant's birth prefecture and the school he entered) by the direct distance between the capital of the birth prefecture and the capital of the prefecture in which the school he entered is located (Figure 3). The distance data are provided by the Geospatial Information Authority of Japan.

To analyze the impact of centralized admissions on the geographical composition of entrants (Figure 4 and Table 1), we control for the size of potential applicants and the number of competing schools in each prefecture, using the following variables. From *Ministry of Education Yearbook*, we collect data on the number of middle-school graduates (including both public and private schools) by prefecture (defined by school location) ³⁶ as well as the number of higher schools (including national, public, and private schools) by prefecture (defined by school location) for 1900–1930. The total number of higher schools increased from 8 (consisting of 8 national schools) in 1918 to 32 (consisting of 25 national, 3 public, and 4 private schools) in 1930. The Tokyo area is defined by seven prefectures located within 100 km from Tokyo (i.e., Chiba, Gumma, Ibaraki, Kanagawa, Saitama, Tochigi, and Tokyo prefectures) measured by the distance between two prefectural capitals (Figure A.4).

To analyze why the Tokyo area has a greater number of entrants during the centralized admissions, in addition to the number of middle-school graduates by prefecture, we estimate prefecture-level population and GDP per capita. More specifically, we take prefecture-level population estimates and gross value-added per capita estimates in 1890, 1909, 1925, and 1935 from Tangjun et al. (2009) and interpolate them linearly for each prefecture to obtain annual estimates for 1900–1930. Prefecture-level data on the share of applicants to School 1 in all applicants during the decentralized admissions is available only for 1916 (reported in the supplementary volume of *Higher School Entrance Examination Investigation Report* of 1917). The result of our analysis is presented in Table 2.

For a robustness check, we collect the number of entrants for each school by an entrant's middle school for 1900–1904. Such middle school level data are available only for these early years and are reported in *Government Gazette* (*Kampou* in Japanese) for 1900 and 1902,³⁷

³⁴Digital images are available online at the National Diet Library Digital Collections.

³⁵The data is missing in the following years: 1929 for School 3, 1904 and 1907 for School 5, 1920 for School 6, and 1909 for School 7.

 $^{^{36}}$ The data on middle-school graduates is missing for 1920 and is linearly interpolated.

³⁷Digital images are available online at the National Diet Library Digital Collections.

Correspondences from the Ministry of Education to the Tokyo Imperial University for 1902 and 1904, and Kandatsu (1995), Appendix Table, for 1903. Our analysis is presented in Table A.5.

Finally, to test the exogeneity of the timing of admission reforms, in addition to the data collected above, we collect data on the mean age of entrants for 1905–1930 from *Ministry of Education Yearbook*.³⁸ We also collect data on government expenditures on national higher education (the sum of ordinary and extraordinary expenditures spent on national higher schools and imperial universities) for 1900–1930 from *Ministry of Education Yearbook*. Our analysis is presented in Table A.6.

A.5 Data for the Long-run Analysis

To assess long-run effects of the centralized admission system (Capp), we provide two sets of empirical analyses. In the first analysis, we compile prefecture-cohort level data of career elites using Who's Who publications and compare career outcomes of urban- and ruralborn individuals across birth cohorts that differed in their exposure to Capp. In the second analysis, we construct cohort level data of central government officials using the complete list of individuals who have passed the Higher Civil Service Examinations and compare promotion outcomes of these individuals across cohorts that differed in their exposure to Capp. Descriptive statistics of main variables are presented in Appendix Table A.2 A.2.

A.5.1 Data for Analyzing the Regional Composition of Career Elites

Japanese Personnel Inquiry Records (JPIR) data

In the first set of long-run analysis, to measure students' career outcomes, we use Japanese Personnel Inquiry Records (Jinji Koushin-roku in Japanese), an equivalent of Who's Who in Japan, which compiles a highly selective list of "socially distinguished individuals" (shakai-teki meishi in Japanese) and provides their biographical information. We use the 1939 edition of JPIR in our main analysis and the 1934 edition for a robustness check.³⁹ The 1939 edition of JPIR lists approximately 56,000 individuals (about 0.15% of adult Japanese population), while the 1934 edition lists approximately 26,000 individuals.

In selecting the socially distinguished individuals, JPIR refers to multiple sources such as the government personnel directory (*Shokuin-roku* in Japanese), the directories of banks and companies (*Teikoku Ginkou Kaisha Youroku* and *Zenkoku Ginkou Kaisha Youroku* in Japanese), the directory of the national chamber of commerce and industry members (*Zenkoku Shoukou Kaigisho Giin Meibo* in Japanese), and the directory of Japanese notables (*Nihon Shinshi-roku* in Japanese) (see JPIR 1934, p.2, for details).⁴⁰ The government personnel directory provides a complete list of public servants (and their job titles and ranks) in national and local governments, including the national diet members, civil and military officials, and Imperial University professors. One of the directories of banks and companies

 $^{^{38}}$ No data on the mean age of entrants is available for 1900–1904.

³⁹Digital images of JPIR are available online at the National Diet Library Digital Collections. We thank Hidehiko Ichimura and Yasuyuki Sawada for sharing their digitized JPIR data.

⁴⁰Digital images of these directories are available online at the National Diet Library Digital Collections.

provides a complete list of directors of banks and companies whose capital is 300,000 yen or above (*Teikoku Ginkou Kaisha Youroku* 1938, p.2). The directory of Japanese notables includes "wealthy persons" (*shisanka* in Japanese, defined by individuals who paid income tax of 80 yen or greater or business tax of 70 yen or greater) living in urban areas in 24 prefectures (out of 47 prefectures) in Japan (*Nihon Shinshi-roku*, 1938, p.i). JPIR also lists imperial and peerage family members, but we exclude theses individuals as our analysis focuses on career elites.

We use the following information from JPIR for each individual: full name, birth year, birth prefecture, the prefecture of residence, final education, occupational titles and positions, employer names (if applicable), the medal for merit and the court rank awarded (if any), and the amounts of national income tax and business tax paid in the previous year (if any). To check for accuracy, JPIR verifies the information of birth date and birth prefecture for each individual by obtaining a transcript of the official family register (JPIR 1934, p.2).

To capture the effects of the first episode of Capp in 1902–1907, we focus on the cohorts born in 1880–1894, who turned 17 years old (the age eligible for higher school application) in 1897–1911. These cohorts were 45 to 59 years old in 1939. The average life expectancy at age 20 for males born in the 1880s was about 40 years. The number of individuals listed in JPIR 1939 in each of these cohorts is about 1,800.

Defining the groups of career elites

We define the following (mutually non-exclusive) groups of elites among the individuals listed in JPIR: (1) imperial university graduates (individuals whose final education institution is imperial university), (2) top 0.01% and 0.05% income earners (individuals whose taxable income is above the 99.99th and 99.95th percentile of the national income distribution), (3) prestigious medal recipients (civilian individuals who are awarded either the imperial medal of the fifth order of merit or above, or the court rank of the junior fifth rank or above), (4) corporate executives (individuals holding an executive position in a corporation in the private sector with a positive amount of income tax or business tax payment), (5) top politicians and bureaucrats (individuals whose occupation is either Imperial Diet member or high-ranking central government official), (6) imperial university professors (individuals whose occupation is either professor or associate professor at an imperial university), (7) landlords (individuals whose occupational titles include landlord, but excluding the top 0.05% income earners, prestigious medal recipients, corporate executives, top politicians and bureaucrats, and imperial university professors) and (8) other elite professionals (individuals whose occupations include scholar, engineer, physician, or lawyer). To determine one's occupation, we search if a set of specific Japanese characters that signify a given occupation are found in one's occupational titles and employer names.

To define the top 0.01% income earners, following Moriguchi and Saez (2008), we use the number of income tax payers and the amount of income tax paid by income bracket from *Tax Bureau Statistical Yearbook (Shuzei-kyoku Toukei Nenpousho* in Japanese)⁴¹ and the number of adults from the population census to compute the threshold (99.99th percentile) value of income tax payment. Using Pareto interpolation, the threshold income tax payment for the top 0.01% in 1938 is estimated to be 9,972 yen. This is equivalent to around 50,000 yen of

⁴¹Digital images are available online at the National Diet Library Digital Collections.

taxable income, which is well over 50 times the estimated mean household income (Yazawa, 2004). In 1938, the share of national income accrued to the top 0.01% is as high as 3.8% of national income in Japan, indicating a high degree of income concentration comparable to that in the U.S. in the 1930s (Moriguchi and Saez (2006), Table A1). Similarly, the threshold income tax payment for the top 0.05% income earners is estimated to be 2,135 yen, which is equivalent to 16,950 yen of taxable income.

In the pre-WWII Japanese honor system, the the medals for merit (*kuntou* in Japanese) and the court ranks (*ikai* in Japanese) were conferred on individuals in recognition of their exceptional public service or distinguished merit. The medals consisted of 8 grades from the first order of merit (the highest honor) to the eighth order of merit (the lowest honor), and the court ranks consisted of 16 ranks from senior first rank (the highest rank) to junior eighth rank (the lowest rank). According to Ogawa (2009), the highest honors are given mostly to public servants (such as top-ranking military officers, bureaucrats, and politicians), while individuals in a private sector (such as top corporate executives) receive the fourth order of merit and below. Given this, we define prestigious medal recipients as those who receive at least the fifth order of merit (*kungotou* in Japanese) or the junior fifth rank (*jugoi* in Japanese).

Control variables

In the regression analysis (Table 3), we control for time- and cohort-varying prefecture characteristics for the cohorts born in 1880–1894. For the robustness check to test the parallel trend assumption (Appendix Table A.11), we also use the cohorts born in 1874–1883. First, to control for local educational conditions, we collect data on the number of primary schools and the number of middle-school graduates by prefecture (defined by school location) in the year when the cohort turns eligible age of 6 and 17, respectively, from *Ministry of Education Yearbook*. Second, to control for local economic conditions, we take prefecture-level manufacturing GDP estimates in 1874, 1890, 1909, and 1925 from Tangjun et al. (2009) and interpolate them linearly for each prefecture to obtain the value in the year when the cohort turns age 20.

Third, to control for local demographic changes, we estimate the prefecture-level birth population of the cohorts born in 1874–1894 using the following data sources: (a) Japanese Population Census (Nihon Zenkoku Kokou-hyo in Japanese) in 1880–1892 that provides the number of male births by prefecture in each year and (b) Japanese Imperial Population Census (Nihon Teikoku Minseki Kokou-hyou in Japanese) in 1886 that provides the age-specific population by prefecture (from which we use the population of males who were born in 1874–1885 and were 1–12 years old in 1886).⁴² For the cohorts born in 1874–1879, we estimate their birth population combining (a) and (b) as follows. Specifically, for the cohorts born in 1880–1886, we define the survival rate of cohort c up to 1886 in prefecture j by the number of age-specific population of cohort c in 1886 from (b) divided by the number of births of cohort c from (a). Then, using the data of these cohorts, we estimate the following equation using OLS:

$$Ln(Survival_{jc}) = \phi_j Age_c + \theta Age_c^2 + \epsilon_{jc}, \tag{1}$$

where Age_c is the age of cohort c in 1886. Using the estimated coefficients, we predict the

⁴²Digital images of population censuses are available online at the National Diet Library Digital Collections.

log of survival rates up to 7–11 years old in each prefecture. The birth population of cohorts born in 1875-1879 is obtained by

$$Ln(Birth_Population_{jc}) = Ln(Population_{jc}^{1886}) - Ln(Survival_{jc}).$$
(2)

where $Population_{jc}^{1886}$ is the population of cohort c in 1886. There are several prefectures whose boundaries changed between 1874 and 1886, however. For these prefectures, we use birth population data in 1887–1892 to estimate the linear time trend of birth population for each prefecture and impute the data prior to 1886. For the cohorts born in 1893 and 1894, we do not have data for their birth population by prefecture. Therefore, we impute them by the average birth population in the prefecture in 1891 and 1892.

A.5.2 Data for Analysing the National Production of Government Officials

In the second set of long-run analysis, we focus on a specific group of career elites, higher civil officials, for whom we have complete count data.

Higher Civil Service Examinations (HCSE) data

Our main data source is Hata (1981), which provides not only the list of all individuals who passed the Higher Civil Service Examinations (HCSE, *Bunkan Koutou Shiken* in Japanese) but also their biographical information available as of 1981 (Hata, 1981, Section 3). The HCSE were highly selective national qualification exams held annually from 1894 to 1947. The 1893 ordinance mandated that one must pass the HCSE for any appointment in the administrative division of higher civil service, although there were some exceptions for special appointments (Spaulding, 1967, Chapter 25; Shimizu, 2019, Chapter 5). The administrative division of the HCSE consisted of two parts: the preliminary exams and the main exams. Until 1922, graduates of the law departments of imperial universities were exempted from the preliminary exams, but had to take the main exams (Hata, 1981, pp.663-666; Spaulding, 1967, Chapter 12).

We newly digitized the information of all individuals who passed the administrative division of the HCSE in 1894–1941, including their full name, education, year of university graduation, year of passing the HCSE, starting position, final position, year of retirement, and other notable positions held. Because education includes not only final education, but also the second to final education, unlike the JPIR data, we observe both university and higher school (or its equivalent) in the HCSE data. Unlike the JPIR data, however, birth year and birth prefecture are missing in the HCSE data.

In the bureaucracy system in Japan, the higher civil service refers to the top ten ranks of national government offices in the administrative, judicial, and diplomatic divisions. Within the higher civil service, the top three ranks were distinctively called "imperial appointees" (*chokunin-kan* in Japanese) during the prewar period. The first rank consisted of minister level positions, and the second and third ranks consisted of vice minister level positions such as vice minister, director general, bureau chief, and prefectural governor (*fuku-daijin, jikan, kyokuchou*, and *chiji* in Japanese). The correspondence between civil service positions and their ranks was reported in the section of salary tables in the government personnel directory (*Shokuin-roku* in Japanese).

We define "top-ranking officials" as higher civil officials who were internally promoted to reach one of the top three ranks by the end of their career. More precisely, we define "topranking officials" as higher civil officials (a) whose final position was in the top three ranks excluding postwar governorship and (b) whose final and notable positions do not include positions in the first rank (i.e., minister-level positions). We exclude postwar governors from top-ranking officials, because starting in 1947 governors were no longer internally promoted but selected by direct election. We further exclude higher civil officials who were appointed to any minister-level positions, because these positions were filled by political appointments and not by internal promotion. See Spaulding (1967) and Shimizu (2019) for the establishment of a meritocratic system of internal promotion in prewar Japan.

Defining cohorts (by the year of entering a higher school or its equivalent)

To identify each individual's exposure to the centralized admission system (Capp), we must find out in which year each individual had taken the entrance exam and entered a higher school (or failed and entered an alternative school). However, since we only observe the year of university graduation in the HCSE data, we estimate "the year of entering a higher school or its equivalent" separately for (1) top-ranking officials who graduated from one of Schools 1–8 (and an imperial university), (2) officials who graduated from one of Schools 1–8 (and an imperial university) but are not top-ranking officials, and (3) the rest of officials (who did not graduate from Schools 1–8), as follows.

First, for top-ranking officials who graduated from Schools 1–8, we find the exact year by searching each individual's full name in the list of first-year students in the Student Registers of Schools 1–8 in all editions. The exact match was found for 699 out of 733 individuals with a matching rate of 95.1%. For these individuals, in Appendix Figure A.7, we plot the number of years taken from entering Schools 1–8 to university graduation by cohort (defined by the year of university graduation) using a round marker. Because higher school and imperial university were both three-year programs, in principle one could complete both programs in 6 years. However, it was quite common for students to repeat the same year in both higher school and imperial university, especially in the earlier period when there was a strict system of holding back students who failed year-end exams. As a result, as the figure indicates, it took substantially longer than 6 years on average to complete both programs especially for the earlier cohorts.

Second, for non top-ranking officials who graduated from Schools 1–8, we assume that the distribution of the number of years taken from entering Schools 1–8 to university graduation is the same as that of the top-ranking officials (who graduated from Schools 1–8) of the same cohort (defined by the year of university graduate) computed above. To check the validity of this assumption, for two representative cohorts of 1914 and 1922, we randomly select 25% of the non top-ranking officials (who graduated from Schools 1–8) from each cohort and find the exact year of entering a higher school for each individual using the same method of searching a full name in the Student Registers. In Appendix Figure A.7, we plot the average number of years taken from entering Schools 1–8 to university graduation for each subsample in 1914 and 1922 using a diamond marker. It shows that the average number is not significantly different between top-ranking and non top-ranking officials (i.e., both numbers are mutually within the 95% confidence intervals) in both 1914 and 1922.

Third, for the officials who are not Schools 1–8 graduates, we simply assume that the year

of entering a higher school or its equivalent is "the year of university graduation minus 6." Because the number of national higher schools increased from 8 in 1918 to 25 by 1925, this group includes the officials who graduated from a higher school other than Schools 1–8 and an imperial university, as well as the officials who graduated from private higher education institutions (e.g., Waseda or Meiji University and its affiliated high school). In either case, most universities and higher schools or their equivalent were three-year programs. For a robustness check, we alternatively assume that the year of entering a higher school or its equivalent is "the year of university graduation minus 7" and show that the empirical results are qualitatively the same (see the Appendix Table A.12 A.13).

To proceed to an empirical analysis, we redefine cohort by "the year of entering a higher school or its equivalent" estimated above (so that we can see which cohorts are exposed to Capp as opposed to Dapp). That is, to create cohort-level data, we count the number of exam passers (i.e., those who passed the administrative division of the HCSE) and the number of top-ranking officials by the year in which they entered a higher school or its equivalent. Our dataset consists of 6,255 individuals who entered a higher school or its equivalent in 1898–1930 and passed the HCSE in 1901–1941. Descriptive statistics of main variables are summarized in Appendix Table A.2.

Out of 6,255 exam passers, 3,490 individuals or 55.8% are Schools 1–8 graduates, 4,767 individuals or 76.2% are Imperial University graduates, and 982 individuals or 15.7% are top-ranking officials. The share of Imperial University graduates is greater than that of Schools 1–8 graduates because the number of higher schools increased from 8 to 25 in 1919–1930. Among 982 top-ranking officials, 701 officials or 71.4% are Schools 1–8 graduates, and 891 officials or 90.7% are Imperial University graduates. The HCSE consisted of preliminary and main exams, and because Imperial University law graduates were the only group exempted from the administrative preliminary exams from 1894 to 1922, they had substantial advantages in passing the HCSE (Hata, 1981, pp.663-666; Spaulding, 1967, Chapter 12). This exemption, however, does not explain why Imperial University graduates had such a high share in the top-ranking officials.

A.6 Robustness Checks for the Analysis of the National Production of Government Officials

One potential threat to our identification in Table 6 Panel (b) is a possibility that the number of available top-ranking positions happened to have increased during the periods of Capp. However, we argue that even if this was the case, it is not likely to affect our results, since our cohort is defined by the year of entering a higher school or its equivalent, and not by the year of becoming top-ranking officials. Namely, as long as individuals in a given cohort were not promoted to a top-ranking position in the same year, a potential correlation between the number of top-ranking positions and the lagged periods of centralized admissions does not bias our results.

To examine this possibility, we first randomly selected two cohorts exposed to Capp (1903 and 1916) and two cohorts exposed to Dapp (1913 and 1922). Then for all top-ranking officials who graduated from Schools 1–8 in these cohorts, we searched the years in which these officials were appointed to their first top-ranking positions. Using online

searches to find biographical information for each official, we obtained necessary information for 82% of these officials. As shown in Appendix Figure A.8, within each cohort, the number of years taken from entering a higher school to the appointment for the first top-ranking position varied widely from 20 to 30 years. This within-cohort variation is a sum of the two variations, the variation in the number of years taken from entering a higher school to passing the exams and the variation in the number of years taken from passing the exams to becoming a top-ranking official. Therefore, it is unlikely that the result in Table 6 Panel (b) is driven by a greater number of available top-ranking positions that coincided with the periods of Capp.

A.7 Additional Tables and Figures

Figure A.1: Map of Schools 1–8 in Japan (with the U.S. East Coast in Comparison)



Notes: This figure shows the locations of Schools 1-8 and compares their geographical distribution to the U.S. East Coast in the same scale unit. See Section 2 for discussions about this figure.

| Figure | A.2: | Centralized | Assignment | Rule |
|----------|------|-------------|------------|------|
| <u> </u> | | | 0 | |

| スルコトヲ得サリシ者ニ就キ更ニ前項ノ方法ニ依リ之ヲ稍填ス前項ニ依リ配當ノ結果又ハ事故ノ為メ入學者ニ缺員ヲ生シタルトキサルセノトス、本人ノ志望スル類及學校悉ク講員トナリタルトキハ入學スル コ・ス | ノ志望願中觖員アルモノニ之ヲ配當ス其ノ方法へ第三號乃至第七志望學校ニ於テ悉ク溺員トナリタルトキへ更ニ木八ノ指定スル第八、第一部又ハ第二部ノ 忘望者ニ在リテヘ木人ノ 指定スル第一ノ 志及第六號ニ弾ン配當ス | 満員トナリメル場合=於テハ更=共ノ第三以下ノ志望學校=就=七、第五號及第六號=依リ 配営ノ 結果本八ノ指定スル第二ノ 志望學六 前號ノ場合=於テ試験ノ成績相同シトキハ抽銭=依ル 単枝=配営ス | 員トナリタル場合=於テハ更ニ成績順=依リ本人ノ指定スル第二五第三號及第四號=依り配當ノ結果本人ノ指定スル第一ノ志望學校 | 四、前號ノ場合ニ於テ試驗成績相同シャトキハ抽鍍ニ依ル「「「就」」場合ニ於テ試驗成績相同シャトキハ抽鍍ニ依ル第二ノ志望春ニ在リテハ本人ノ指定スル第一ノ志望糖ニ酸ル」場合ニ於テ試驗成績相同シャトキハ抽鍍ニ依ル第二前號ニ依リ選出セル人員ニ就キ試驗」成績順ニ依リ選出ス「前號」場合ニ於テ試驗成績相同シャトキハ抽鍍ニ依ル第一川志望高い。 「前號」場合ニ於テ試驗成績相同シャトキハ抽鍍ニ依ル 「「前號」場合ニ於テ試驗成績相同シャトキハ抽鍍ニ依ル 「「前號」場合ニ於テ試驗成績相同シャトキハ抽鍍ニ依ル 「「前號」」場合ニ於テ試驗成績相同シャトキハ抽鍍ニ依ル 「「前號」」場合ニ於テ試驗成績相同シャトキハ抽鍍ニ依ル 「「前號」」場合ニ於テ試驗成績相同シャトキハ抽鍍ニ依ル |
|--|---|---|---|---|
| ルコトヲ得 | 主第七號 三郎へん第二以下 ノ 志望類カ | 一就キ第五號 | ~第二ノ 志望 | 一配営學院二部ノ |

Notes: This figure is a reprint of the assignment algorithm of the centralized admission system stated in the Ordinance of the Ministry of Education No.4 published in *Government Gazette* No.1419, pp.580-581, on April 27, 1917. See Section 2 for an English translation and discussions.

Table A.1: Admission Outcomes of the Centralized Assignment Algorithm

| School Name | School 1 | School 2 | School 3 | School 4 | School 5 | School 6 | School 7 | School 8 |
|-------------------------------------|----------|----------|----------|----------|----------|----------|-----------|----------|
| Location | Tokyo | Sendai | Kyoto | Kanazawa | Kumamoto | Okayama | Kagoshima | Nagoya |
| Total no. of entrants | 77 | 29 | 38 | 22 | 68 | 36 | 37 | 64 |
| Entrants Admitted to their 1st Choi | ce | | | | | | | |
| No. of entrants | 77 | 14 | 38 | 18 | 23 | 18 | 6 | 18 |
| Max exam score | 548 | 462 | 521 | 496 | 471 | 456 | 415 | 455 |
| Min exam score | 451 | 374 | 404 | 364 | 363 | 364 | 364 | 363 |
| Entrants Admitted to their 2nd Cho | ice | | | | | | | |
| No. of entrants | | 15 | | 4 | 30 | 18 | 8 | 46 |
| Max exam score | | 450 | | 450 | 438 | 433 | 449 | 450 |
| Min exam score | | 442 | | 421 | 362 | 369 | 372 | 363 |
| Entrants Admitted to their 3rd Choi | ice | | | | | | | |
| No. of entrants | | | | | 15 | | 3 | |
| Max exam score | | | | | 450 | | 450 | |
| Min exam score | | | | | 393 | | 407 | |
| Entrants Admitted to their 4th Choi | ce | | | | | | | |
| No. of entrants | | | | | | | 9 | |
| Max exam score | | | | | | | 400 | |
| Min exam score | | | | | | | 366 | |
| Entrants Admitted to their 5th Choi | ce | | | | | | | |
| No. of entrants | | | | | | | 11 | |
| Max exam score | | | | | | | 444 | |
| Min exam score | | | | | | | 369 | |

Exam Scores of Entrants in 1917 Under Centralized Admission System

Notes: This figure shows admission outcomes for the Departments of Law and Literature in Schools 1–8 in 1917 under the centralized assignment algorithm. See Appendix Section A.1 for discussions about this figure.

Table A.2: Summary Statistics

| Variable | Mean | Std. Dev. | Median | Ν |
|--|----------|--------------|--------------|-----------------|
| Year level data on short-run outcomes, 1900–1930 | | | | |
| No. of applicants to Schools 1–8 | 10613 | 4221 | 9997 | 28 |
| Share of applicants choosing School 1 as their first choice | 0.314 | 0.097 | 0.274 | 28 |
| No. of entrants to Schools 1–8 | 1821 | 227 | 1919 | 31 |
| Applicant level data on short-run outcomes, 1916–1917 | | | | |
| Distance between middle-school prefecture and the first-choice school (km) | 224.88 | 272.03 | 117 | 20913 |
| Applying to School 1 as first choice | 0.33 | 0.47 | 0 | 20913 |
| Entrant level data on short-run outcomes, 1900–1930 | | | | |
| Distance between birth prefecture and the school entered (km) | 226.8 | 258.65 | 139 | 66193 |
| Entering the nearest school from birth prefecture | 0.49 | 0.5 | 0 | 66193 |
| Born in Tokyo prefecture | 0.09 | 0.29 | 0 | 66193 |
| Born in the Tokyo area (7 prefectures within 100 km from Tokyo) | 0.17 | 0.38 | 0 | 66193 |
| Prefecture-year level data on short-run outcomes, 1900–1930 | | | | |
| No. of entrants to Schools 1-8 | 45.06 | 37.45 | 34 | 1469 |
| No. of entrants to School 1 | 7.88 | 14.11 | 5 | 1469 |
| No. of entrants to School 2 | 5.50 | 10.40 | 2 | 1469 |
| No. of entrants to School 3 | 6.19 | 10.34 | 3 | 1421 |
| No. of entrants to School 4 | 5.64 | 9.91 | 3 | 1469 |
| No. of entrants to School 5 | 6.27 | 14.20 | 1 | 1422 |
| No. of entrants to School 6 | 5.19 | 11.80 | 2 | 1421 |
| No. of entrants to School 7 | 5.03 | 12.99 | 2 | 1328 |
| No. of entrants to School 8 | 5.67 | 12.45 | 2 | 1093 |
| No. of public middle school graduates | 415.38 | 350.01 | 299 | 1410 |
| No. of private middle school graduates | 118.49 | 435.12 | 0 | 1410 |
| No. of national higher schools other than Schools 1-8 | 0.13 | 0.43 | 0 | 1469 |
| Prefecture-cohort level data on long-run outcomes, JPIR-listed in | dividual | s born in 18 | 880–1894 | |
| No. of all Imperial University graduates | 8.77 | 7.81 | 7 | 705 |
| No. of individuals in the top 0.01% income group | 1.24 | 2.05 | 1 | 705 |
| No. of individuals in the top 0.05% income group | 5.19 | 7.57 | 3 | 705 |
| No. of civilians receiving medal of the Order of Fifth Class and above | 6.21 | 4.94 | 5 | 705 |
| No. of corporate executives with a positive amount of tax payment | 7.99 | 8.91 | 5 | 705 |
| No. of top politicians and high-ranking bureaucrats | 1.35 | 1.38 | 1 | 705 |
| No. of Imperial University professors | 0.74 | 1.12 | 0 | 705 |
| Cohort level data on long-run outcomes, government officials ente | ring hig | her school c | or equivalen | it in 1898–1930 |
| No. of the passers of the Higher Civil Service Exams | 189.55 | 84.27 | 159.7 | 33 |
| No. of top-ranking officials (internally promoted to top three ranks) | 29.77 | 8.36 | 29.1 | 33 |
| No. of top-ranking official who are School 1 graduates | 8.27 | 3.36 | 8 | 33 |
| No. of top-ranking officials who are Schools 2–8 graduates | 12.97 | 5.98 | 12 | 33 |
| No. of top-ranking officials who are not Schools 1–8 graduates | 8.53 | 5.73 | 6.8 | 33 |

Notes: This table provides summary statistics of main variables in the empirical analyses. For the empirical analyses, see Sections 4 and 5.

| Dependent von | | | | A Selection | r Cohool 1 oo | First Chois | | | |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Dependent var | | | | A. Selecting | g School 1 as | s First Choic | e | | |
| | | | | | | | | | |
| Centralized | 0.159^{***} | 0.192^{***} | 0.151^{***} | 0.146^{***} | 0.128 | 0.168^{***} | 0.180^{***} | 0.166^{***} | 0.114^{***} |
| | (0.0106) | (0.00924) | (0.0329) | (0.0232) | (0.0646) | (0.0245) | (0.0336) | (0.0136) | (0.00786) |
| Constant | 0.248^{***} | 0.494*** | 0.169*** | 0.0892*** | 0.178^{**} | 0.107*** | 0.184*** | 0.0813** | 0.127^{*} |
| | (0.0717) | (0.0437) | (0.0357) | (0.0162) | (0.0373) | (0.0185) | (0.0218) | (0.00991) | (0.0508) |
| | | | | | | | | | |
| Sample region | All | S1 Region | S2 Region | S3 Region | S4 Region | S5 Region | S6 Region | S7 Region | S8 Region |
| Observations | 20,913 | 6,505 | 2,555 | 3,248 | 1,266 | 2,730 | 2,276 | 615 | 1,718 |
| Dependent var | | | | B. A | pplication D | istance | | | |
| | | | | | | | | | |
| Centralized | -2.534 | -92.88*** | 10.95 | 2.080 | -15.74 | 128.0*** | 46.52^{**} | 145.4** | -25.57 |
| | (23.22) | (2.888) | (24.65) | (5.482) | (22.92) | (23.11) | (13.91) | (21.27) | (18.64) |
| Constant | 226.2*** | 231.7*** | 289.7*** | 158.8*** | 166.7^{*} | 252.6*** | 294.1*** | 218.0* | 154.2^{*} |
| | (15.74) | (16.43) | (79.51) | (28.11) | (56.94) | (42.52) | (51.54) | (70.94) | (48.89) |
| | . , | . , | . / | . , | . , | . , | . , | . , | . , |
| Sample region | All | S1 Region | S2 Region | S3 Region | S4 Region | S5 Region | S6 Region | S7 Region | S8 Region |
| Observations | 20,913 | 6,505 | 2,555 | 3,248 | 1,266 | 2,730 | 2,276 | 615 | 1,718 |

Table A.3: Centralization Caused Applicants Across the Country to Apply More Aggressively

Notes: In Panel A, we estimate the effects of the centralized admissions on the propensity of an applicant to select the most prestigious and selective school (School 1 in Tokyo) as his first choice, using the applicant-level data in 1916 (under the decentralized system) and 1917 (under the centralized system). The prefecture-level application data are available only for these two years. We estimate the following regression: $Y_{it} = \alpha + \beta \times Centralized_t + \epsilon_{it}$, where Y_{it} is the indicator variable that takes 1 if applicant *i* in year *t* selects School 1 as his first choice. Centralized_t is the indicator variable that takes 1 if year *t* is under the centralized system (i.e., 1917). To observe regional variations, we estimate the equation separately by region of the applicant's middle school. More specifically, we group applicants into "school regions" based on which school (among Schools 1–8) is the nearest to the applicant's middle school in 1916. The following map shows the locations of the eight school regions. In Panel B, we estimate the effects of centralization on the application distance defined by the distance between an applicant's first-choice school and middle school. Standard errors are clustered at the prefecture level. ***, **, and * mean significance at the 1%, 5%, and 10% levels, respectively. See Section 4.2 for discussions about this table.





Figure A.3: Changes in the Competitiveness of Schools 1–8

Notes: This figure shows the changes in the competitiveness of School 1–8 (measured by the ratio of the number of applicants who rank the school first to the number of entrants to the school) from 1900 to 1930. No data are available for 1902, 1905, 1906, and 1926. Colored years (1902–07, 1917–18, 1926–27) indicate the periods of the centralized admission system. School 7 in 1901, 1908, 1909, and 1910, and School 8 in 1908 held their exams on different dates from other schools due to special circumstances, attracting a high number of applicants in these years. See Section 4.2 for discussions about this figure.

Figure A.4: Definition of the Tokyo Area



Notes: This figure shows the Tokyo area (in the red color) defined as a set of 7 prefectures that are within 100 km from Tokyo (i.e., Tokyo, Chiba, Kanagawa, Saitama, Ibaraki, Tochigi, and Gunma prefectures). See Section 4.3 for discussions about this figure.

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Dependent variable = No. of entrants to: \Box | All schools | Sch. 1 | Sch. 2 | Sch. 3 | Sch. 4 | Sch. 5 | Sch. 6 | Sch. 7 | Sch. 8 |
| | | | | | | | | | |
| Centralized x Born in Tokyo prefecture | 27.79 | | 1.52 | 3.99 | 6.66 | 3.69 | 11.50 | 5.69 | 19.19 |
| | $(4.76)^{***}$ | | $(0.19)^{***}$ | $(0.38)^{***}$ | $(0.38)^{***}$ | $(0.20)^{***}$ | $(0.31)^{***}$ | $(0.27)^{***}$ | $(0.82)^{***}$ |
| | [19.35] | | [3.20] | [3.01] | $[2.41]^{***}$ | $[1.72]^{**}$ | $[1.71]^{***}$ | $[3.04]^*$ | $[3.61]^{***}$ |
| Centralized x Born near Tokyo prefecture (1-100 km) | 12.83 | | 0.58 | 1.04 | 2.00 | 0.19 | 0.94 | 0.31 | 0.48 |
| | $(2.29)^{***}$ | | (0.62) | $(0.34)^{***}$ | $(0.45)^{***}$ | (0.35) | $(0.41)^{**}$ | (0.47) | (0.71) |
| | $[3.63]^{***}$ | | [0.49] | $[0.26]^{***}$ | $[0.63]^{***}$ | [0.34] | $[0.29]^{***}$ | [0.42] | [0.36] |
| Centralized x Born near Tokyo prefecture (100-300 km) | 5.41 | | 1.05 | 1.77 | -0.13 | 0.55 | 1.44 | 0.89 | 0.23 |
| | $(2.44)^{**}$ | | $(0.48)^{**}$ | $(0.78)^{**}$ | (0.90) | (0.34) | $(0.59)^{**}$ | $(0.48)^*$ | (0.49) |
| | [2.49]** | | $[0.40]^{**}$ | $[0.45]^{***}$ | [0.86] | [0.36] | $[0.36]^{***}$ | [0.28]*** | [0.69] |
| Centralized x Born in school's prefecture | -18.33 | -26.08 | -17.67 | -15.09 | -23.15 | -28.66 | -22.46 | -47.44 | -12.85 |
| * | $(4.26)^{***}$ | $(0.30)^{***}$ | $(0.17)^{***}$ | $(0.35)^{***}$ | $(0.92)^{***}$ | $(0.21)^{***}$ | $(0.28)^{***}$ | $(0.34)^{***}$ | $(0.85)^{***}$ |
| | [7.51]** | [8.40]*** | [7.72]** | [8.57]* | [8.43]** | [7.52]*** | [12.23]* | [13.13]*** | [14.61] |
| Centralized x Born near school's prefecture (1-100 km) | -2.88 | 0.34 | -3.89 | -3.86 | -9.15 | -11.54 | -1.84 | -1.72 | 1.05 |
| - () | (2.34) | (0.67) | (2.58) | $(1.91)^{**}$ | $(3.14)^{***}$ | $(3.03)^{***}$ | (1.26) | $(0.29)^{***}$ | (0.89) |
| | $[1.60]^{*}$ | [0.53] | [1.45]** | [1.01]*** | [2.82]*** | [3.16]*** | [0.89]** | [2.52] | [2.53] |
| Centralized x Born near school's prefecture (100-300 km) | -5.79 | 1.19 | -0.32 | -0.47 | -0.63 | -2.94 | -1.29 | -2.79 | 0.26 |
| | $(2.89)^*$ | $(0.54)^{**}$ | (0.74) | (0.53) | (0.43) | $(0.93)^{***}$ | $(0.67)^*$ | $(0.86)^{***}$ | (0.39) |
| | [3.41] | [0.66]* | [0.52] | [0.36] | [0.49] | [0.74]*** | $[0.55]^{**}$ | [1.34]** | [0.61] |
| | L] | | | L] | LJ | | L] | L J | |
| Observations | 1,410 | 1,410 | 1,410 | 1,363 | 1,410 | 1,363 | 1,410 | 1,222 | 1,034 |
| Year FE, Prefecture FE | Yes |
| Mean dep var | 45.43 | 7.94 | 5.53 | 6.21 | 5.68 | 6.30 | 5.23 | 5.00 | 5.73 |
| Mean dep var (Tokyo pref under Decentralization) | 200.40 | 104.30 | 27.10 | 10.63 | 14.45 | 5.75 | 9.20 | 12.00 | 20.33 |

Table A.4: Centralization Increased Urban-born Entrants to Schools 2–8

Notes: This table is the same as Table 1 Panel B, except that here we show the estimated coefficients of "Born in school's prefecture," "Born near school's prefecture (100-300 km). This table uses the prefecture-year level data in 1900–1930. In column (1), the dependent variable is the number of students from birth prefecture p who entered one of Schools 1–8 in year t. In columns (2)–(10), the dependent variable is the number of students from birth prefecture p who entered the school indicated in the column in year t. For Schools 7 and 8, we drop the years in which they held an early exam (School 7 in 1908–1910 and School 8 in 1908). We control for prefecture fixed effects, year fixed effects, the number of middle-school graduates in the prefecture and the number of higher schools other than Schools 1–8 in the prefecture. "Born in Tokyo prefecture" takes 1 if the entrant's birth prefecture is not Tokyo prefecture but within 100 km from Tokyo prefecture. "Born near Tokyo prefecture (100-300 km)" takes 1 if the entrant's birth prefecture is between 100 km and 300 km from Tokyo prefecture. The definitions of "Born in school's prefecture," "Born near school's prefecture (1-100 km)," and "Born near school's prefecture (100-300 km) are the same as in Table 1 Panel A." "Mean dep var" shows the mean of the dependent variable for all prefecture-year observations. "Mean dep var (Tokyo prefecture. Standard errors reported in parentheses are clustered at the prefecture level, and standard errors reported in square brackets are clustered at the year level. ***, **, and * mean significance at the 1%, 5%, and 10% levels, respectively. See Section 4.4 for discussions about this table.

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|----------------|
| Dependent variable $=$ No. of entrants to: | All schools | Sch. 1 | Sch. 2 | Sch. 3 | Sch. 4 | Sch. 5 | Sch. 6 | Sch. 7 | Sch. 8 |
| | | | | | | | | | |
| Centralized x Born in Tokyo prefecture | 39.50 | | 4.31 | 6.14 | 6.53 | 2.94 | 9.98 | 3.76 | 19.09 |
| | $(7.88)^{***}$ | | $(1.03)^{***}$ | $(0.97)^{***}$ | $(0.86)^{***}$ | $(0.50)^{***}$ | $(2.20)^{***}$ | $(1.57)^{**}$ | $(1.08)^{***}$ |
| | $[17.85]^{**}$ | | [2.76] | $[2.81]^{**}$ | $[2.47]^{**}$ | $[1.71]^*$ | $[1.78]^{***}$ | [3.57] | $[3.71]^{***}$ |
| Centralized x Born near Tokyo prefecture (1-100 km) | 12.44 | | 0.57 | 1.07 | 1.84 | 0.18 | 1.04 | 0.54 | 0.51 |
| | $(2.37)^{***}$ | | (0.60) | $(0.37)^{***}$ | $(0.48)^{***}$ | (0.35) | $(0.49)^{**}$ | (0.52) | (0.75) |
| | $[3.18]^{***}$ | | [0.49] | $[0.47]^{**}$ | $[0.48]^{***}$ | [0.34] | $[0.30]^{***}$ | [0.40] | [0.35] |
| Centralized x Born near Tokyo prefecture (100-300 km) | 5.37 | | 1.02 | 1.62 | -0.29 | 0.54 | 1.59 | 1.18 | 0.20 |
| | $(2.59)^{**}$ | | $(0.47)^{**}$ | $(0.74)^{**}$ | (0.91) | (0.34) | $(0.55)^{***}$ | $(0.53)^{**}$ | (0.46) |
| | $[2.51]^{**}$ | | $[0.40]^{**}$ | $[0.41]^{***}$ | [0.75] | [0.36] | $[0.44]^{***}$ | $[0.39]^{***}$ | [0.68] |
| Centralized x Born in school's prefecture | -18.19 | -18.48 | -17.48 | -13.78 | -22.77 | -28.59 | -21.98 | -46.38 | -12.89 |
| | $(4.73)^{***}$ | $(3.93)^{***}$ | $(0.20)^{***}$ | $(1.01)^{***}$ | $(0.94)^{***}$ | $(0.26)^{***}$ | $(0.53)^{***}$ | $(1.27)^{***}$ | $(0.88)^{***}$ |
| | $[7.64]^{**}$ | $[6.30]^{***}$ | $[7.61]^{**}$ | $[7.28]^*$ | $[8.14]^{***}$ | $[7.48]^{***}$ | $[11.90]^*$ | $[12.45]^{***}$ | [14.60] |
| Centralized x Born near school's prefecture (1-100 km) | -2.54 | 0.29 | -3.75 | -3.01 | -8.72 | -11.50 | -1.47 | -1.59 | 1.12 |
| | (2.27) | (0.70) | (2.52) | (1.88) | $(3.16)^{***}$ | $(3.02)^{***}$ | (1.21) | $(0.30)^{***}$ | (1.05) |
| | [1.55] | [0.57] | $[1.47]^{**}$ | $[0.84]^{***}$ | $[2.57]^{***}$ | $[3.14]^{***}$ | $[0.74]^*$ | [2.40] | [2.61] |
| Centralized x Born near school's prefecture (100-300 km) | -6.70 | 1.11 | -0.29 | -0.18 | -0.43 | -2.94 | -0.91 | -2.58 | 0.28 |
| | (4.22) | $(0.62)^*$ | (0.72) | (0.57) | (0.44) | $(0.96)^{***}$ | (0.62) | $(0.89)^{***}$ | (0.45) |
| | $[3.71]^*$ | [0.65] | [0.53] | [0.49] | [0.42] | $[0.74]^{***}$ | $[0.46]^*$ | $[1.25]^{**}$ | [0.62] |
| No. middle-school grads in prefecture | 8.55 | -2.58 | -0.66 | 0.86 | -0.03 | 3.51 | 2.26 | 2.99 | 1.98 |
| | $(4.68)^*$ | (1.75) | (0.82) | (0.94) | (0.56) | $(1.03)^{***}$ | (2.46) | (2.17) | (2.16) |
| | $[2.31]^{***}$ | $[0.63]^{***}$ | $[0.33]^*$ | $[0.41]^{**}$ | [0.40] | $[0.92]^{***}$ | $[0.61]^{***}$ | $[0.67]^{***}$ | $[0.64]^{***}$ |
| No. middle-school grads in prefecture (1-100km) | -0.63 | -0.07 | -0.08 | 0.33 | -0.21 | 0.06 | -0.25 | -0.27 | -0.05 |
| | (0.56) | (0.10) | (0.14) | (0.25) | (0.22) | (0.23) | (0.27) | (0.17) | (0.23) |
| | $[0.14]^{***}$ | [0.06] | $[0.04]^{**}$ | $[0.05]^{***}$ | $[0.11]^*$ | [0.06] | $[0.07]^{***}$ | $[0.04]^{***}$ | [0.05] |
| No. other schools | -23.43 | -1.59 | -2.61 | -2.78 | -1.71 | -3.17 | -2.23 | -3.63 | -4.93 |
| | $(4.00)^{***}$ | $(0.85)^*$ | $(1.09)^{**}$ | $(1.44)^*$ | $(0.63)^{***}$ | $(1.10)^{***}$ | (1.35) | $(1.70)^{**}$ | $(2.65)^*$ |
| | $[1.90]^{***}$ | $[0.53]^{***}$ | $[0.39]^{***}$ | $[0.46]^{***}$ | $[0.29]^{***}$ | $[0.40]^{***}$ | $[0.48]^{***}$ | $[0.41]^{***}$ | $[0.60]^{***}$ |
| Population in prefecture | 7.87 | 8.36 | 3.40 | -1.66 | -2.47 | -1.66 | -4.69 | 0.76 | 0.98 |
| | (9.47) | $(4.77)^*$ | $(1.80)^{*}$ | (2.08) | $(1.28)^*$ | $(0.71)^{**}$ | (3.25) | (2.61) | (3.34) |
| | $[3.65]^{**}$ | $[1.11]^{***}$ | $[0.57]^{***}$ | $[0.91]^*$ | $[0.87]^{***}$ | $[0.86]^*$ | $[0.72]^{***}$ | [0.72] | [1.09] |
| GDP per capita in prefecture | 12.67 | 1.83 | 0.06 | 6.62 | 4.96 | 0.99 | 5.15 | -5.18 | 0.03 |
| | (10.38) | (2.53) | (1.56) | (4.48) | $(1.85)^{**}$ | (1.08) | $(2.20)^{**}$ | (5.82) | (1.38) |
| | $[3.83]^{***}$ | $[0.59]^{***}$ | [0.39] | $[1.20]^{***}$ | $[0.92]^{***}$ | [0.59] | $[0.43]^{***}$ | $[0.95]^{***}$ | [0.84] |
| Observations | 1.410 | 1.410 | 1.410 | 1.363 | 1.410 | 1.363 | 1.410 | 1.222 | 1.034 |
| Year FE. Prefecture FE | Yes | Yes |
| Mean dep var | 45.43 | 7.94 | 5.53 | 6.21 | 5.68 | 6.30 | 5.23 | 5.00 | 5.73 |
| Mean dep var (Tokyo pref under Decentralization) | 200.40 | 104.30 | 27.10 | 10.63 | 14.45 | 5.75 | 9.20 | 12.00 | 20.33 |

Table A.5: Centralization Increased Urban-born Entrants to Schools 2-8: Additional Control Variables

Notes: This table uses the prefecture-year level data in 1900–1930. "Middle-school graduates in prefecture" is the number of students who graduated from middle schools in prefecture p in year t. "Middle-school graduates in nearby prefectures" is the number of students who graduated from middle schools in the prefectures within 100 km from prefecture p (excluding prefecture p) in year t. "Population in prefecture" is the population in prefecture p in year t. "GDP per capita in prefecture" is gross value-added per capita in prefecture p in year t. See Tables 1 for the definition of the variables. ***, **, and * mean significance at the 1%, 5%, and 10% levels, respectively. See Section 4.4 for discussions about this table.

| | (1) | (2) | (3) | (4) | (5) | (6) |
|---------------------------------------|-------------|-------------|-------------|--------------|--------------|--------------|
| No. entrants to: | Schools 1–6 | Schools 1–6 | Schools 1 | Schools 1 | Schools 2–6 | Schools 2–6 |
| | (unbalanced | (balanced | (unbalanced | (balanced | (unbalanced | (balanced |
| | panel) | panel) | panel) | panel) | panel) | panel) |
| | | | | | | |
| Centralized \times | 2.92** | 3.40^{*} | -2.32*** | -2.71^{**} | 3.82^{***} | 4.38^{***} |
| Middle School in Tokyo area (< 100km) | (0.045) | (0.081) | (0.006) | (0.013) | (0.000) | (0.002) |
| Observations | 825 | 380 | 825 | 380 | 825 | 380 |
| Year FE, Middle School FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Mean dep var | 9.28 | 13.89 | 1.90 | 3.09 | 5.74 | 8.54 |

Table A.6: Centralization Increased Urban-born Entrants to Schools 1–6: Analysis at Middle School Level

Notes: This table uses the unbalanced panel data of the number of entrants to higher schools by entrants' middle schools by year, available only for 1900–1904. All regressions control for year fixed effects and middle school fixed effects. In the columns with "unbalanced panel," we use all of the middle schools from which at least one student entered one of the indicated schools at least once during the sample period. In the columns with "balanced panel," we use the sample of the middle schools from which at least one student entered at least one student entered one of the indicated schools every year during the sample period. P-values based on the standard errors clustered at middle-school level are shown in the parentheses.
Table A.7: Testing Exogeneity of Centralization

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|--------------------------------|------------|----------------|-------------|----------------|-------------|----------------|--------------|---------------|---------------|------------------|
| | No. middle | No. entrants | Share of | No. applicants | Ratio of | Mean | Government | Share of | Enrollment | Share of |
| | school | to Schools 1–7 | entrants | to Schools 1–7 | entrants to | age of | expenditures | applicants | distance | entrants |
| | graduates | | to School 1 | | applicants | entrants | on higher | to School 1 | | born in |
| | | | | | | | education | | | Tokyo area |
| ~ | | | | | | | | | | a a a marticlada |
| Centralized | 1.351 | 20.55 | -0.00131 | -0.190 | 0.0185 | 0.116 | 1.212 | 0.195^{***} | 49.36^{***} | 0.0371^{***} |
| | (1.647) | (23.50) | (0.00335) | (0.726) | (0.0159) | (0.0741) | (1.871) | (0.0524) | (14.77) | (0.0115) |
| No. of middle-school graduates | | -1.248 | -0.000618 | -0.134* | 0.00180 | 0.0549^{***} | -0.468* | -0.00335 | 1.990^{**} | 0.00167^{**} |
| | | (2.596) | (0.000459) | (0.0674) | (0.00107) | (0.0165) | (0.234) | (0.00202) | (0.832) | (0.000762) |
| Law Department | | 315.9^{***} | -0.00512 | 1.145 | -0.0481* | 0.437^{*} | 2.271 | 0.218** | -38.41 | -0.0120 |
| | | (42.27) | (0.00799) | (1.706) | (0.0256) | (0.219) | (2.827) | (0.0793) | (24.44) | (0.0215) |
| Observations | 31 | 31 | 31 | 27 | 27 | 26 | 31 | 27 | 31 | 31 |
| Mean dep var | 23.42 | 1821 | 0.20 | 9.79 | 0.21 | 19.03 | 13.56 | 0.31 | 228.9 | 0.17 |

Notes: Columns 1–6 test if important institutional variables are correlated with the timing of centralization using year-level data. Columns 7–9 examine the robustness of our main short-run outcomes using year-level data. All numbers are at the national-level from 1900 to 1930. We focus on Schools 1–7 when calculating the number of entrants, the share of entrants to School 1, the number of applicants, the entrants to applicants ratio, and the share of applicants to School 1. The numbers of middle school graduates and applicants are denominated by 1,000. "Law Department" is an indicator variable that takes 1 in 1907 and afterwards to control for the creation of the Law Department in each School 1–8 that increased school capacity. In all regressions, quadratic time trends (i.e. trend and trend squared, where the trend is defined by "year - 1899") are controlled. Newey-West standard errors with the maximum lag order of 3 are shown in the parentheses. See Section 4.6 for discussions about this table.



Figure A.5: Sampling Rates of High Income Earners in JPIR

Notes: This figure plots the sampling rate of the high income earners in JPIR (1939) by the income level expressed as a top percentile of the national income distribution. The sampling rates and the top income percentiles are computed from income tax statistics in the National Tax Bureau Yearbook. The vertical lines indicate the top 0.05% and top 0.01%. See Section 5.1 for discussions about this figure.

Figure A.6: High Income Earners in JPIR vs Income Tax Statistics across Prefectures



Notes: These figures compare the number of high income earners in each prefecture listed in JPIR (1939) and the number of all high income earners in each prefecture reported in the tax statistics in National Tax Bureau Yearbook (1936). The vertical axis is log of the number of individuals in JPIR (1939) who earned more than 50,000 yen taxable income (corresponding to the top 0.01% income group) or 16,950 yen taxable income (corresponding to the top 0.05% income group) in 1938. The horizontal axis is log of the number of individuals in tax statistics who earned more than 30,000 yen taxable income (corresponding to the top 0.01% income group) or 10,000 yen taxable income (corresponding to the top 0.013% income group) or 10,000 yen taxable income (corresponding to the top 0.08% income group) in 1936 (the closest year to 1938 for which prefecture-level data are available). See Section 5.1 for discussions about these figures.

| | Top 0.01% | Top 0.05% | Top 0.01% | Top 0.05% |
|-------------------------|------------------------|------------------------|------------|--------------|
| | income | income | income | income |
| | earners | earners | earners | earners |
| Entrants to Schools 1–8 | -0.000035 (0.000059) | 0.000056 (0.000043) | | |
| Imperial Univ. grads | | | -0.000052 | 0.000030 |
| | | | (0.000032) | (0.000022) |
| Observations | 47 | 47 | 47 | 47 |
| R-squared | 0.003527 | 0.033977 | 0.006313 | 0.008153 |
| Mean dep var | 0.44 | 0.24 | 0.44 | 0.24 |

Table A.8: Correlations between Prefecture-level Sampling Rates and Outcome Variables

Notes: This table shows the results of regressing the sampling rates of JPIR (1939) on our outcome variables using prefecture-level data. "Top 0.01% income earners" is the sampling rate of the top 0.01% income earners defined by the number of individuals with more than 50,000 yen of taxable income in 1938 divided by the complete count of the number of individuals with more than 30,000 yen of taxable income in 1936. "Top 0.05% income earners" is the sampling rate of the top 0.05% income earners defined by the number of individuals with more than 10,05% income earners defined by the number of individuals with more than 10,000 yen of taxable income in 1938. "Entrants to Schools 1–8 during 1900–1911 who were born in the prefecture (mean=590 and SD=383). "Imperial Univ. grads" is the number of individuals residing in the prefecture in 1938 who graduated from one of the Imperial Universities (mean=224 and SD=349). See Section 5.1 for discussions about this table.

| | (1) | (2) | (3) | (4) |
|---------------------------------|----------------|----------------|-------------|---------|
| | Scholars | Engineers | Physicians | Lawyers |
| | | | | |
| Age 17 under Centralization | 0.87 | 0.70 | 0.43 | 0.13 |
| \times Tokyo area (<100 km) | $(0.026)^{**}$ | $(0.040)^{**}$ | $(0.061)^*$ | (0.556) |
| | [0.084]* | [0.088]* | [0.129] | [0.636] |
| | | | | |
| Observations | 705 | 705 | 705 | 705 |
| Birth cohort FE, Birth pref. FE | Yes | Yes | Yes | Yes |
| Mean dep var | 3.61 | 2.46 | 1.99 | 1.10 |
| Mean dep var (Tokyo area | 4.76 | 3.13 | 2.64 | 1.14 |
| under Decentralization) | | | | |

Table A.9: Long-run Impacts: Elite Professionals

Notes: This table shows difference-in-differences estimates of the long-run effects of the centralized admission system. The estimates are based on the birth-prefecture-cohort level data from JPIR (1939), which includes cohorts who were born in 1880–1894 and turned age 17 (main application age) in 1897–1911. All regressions control for birth-prefecture fixed effects and cohort fixed effects. All outcome variables below are measured at the prefecture-cohort level. "Scholars," "Engineers," "Physicians," and "Lawyers" are defined as the number of individuals listed in JPIR (1939) whose occupations include scholar, engineer, physician, and lawyer, respectively. "Age 17 under Centralization" takes 1 if the cohort turned 17 years old during 1902–1907 under the centralized admissions, and takes 0 otherwise. "Mean dep var" shows the mean of the dependent variable in the Tokyo area under the decentralized admissions. P-values based on standard errors clustered at prefecture level are in parentheses. Wild cluster bootstrap p-values based on standard errors clustered at cohort level are in square brackets. See Section 5.1 for discussions about this table.

| | Table A.10: | Long-run Im | pacts: Excluding | Cohorts who | Turned Ag | ge 17 in | 1901 or | 1907 |
|--|-------------|-------------|------------------|-------------|-----------|----------|---------|------|
|--|-------------|-------------|------------------|-------------|-----------|----------|---------|------|

| Imperial | Top 0.01% | Top 0.05% | Medal | Corporate | Top | Imperial |
|-----------------|--|--|---|---|---|---|
| Univ. | income | income | recipients | executives | politicians & | Univ. |
| grads | earners | earners | | | bureaucrats | professors |
| | | | | | | |
| | | A. Βε | seline Specif | ication | | |
| 3.05 | 0.69 | 1.66 | 2.61 | 1.90 | 0.66 | 0.52 |
| $(0.003)^{***}$ | $(0.006)^{***}$ | $(0.047)^{**}$ | $(0.008)^{***}$ | $(0.029)^{**}$ | $(0.022)^{**}$ | $(0.081)^*$ |
| $[0.000]^{***}$ | $[0.041]^{**}$ | $[0.023]^{**}$ | $[0.003]^{***}$ | $[0.063]^*$ | $[0.041]^*$ | [0.145] |
| | | | | | | |
| | | B. Add | ing Control V | Variables | | |
| 1.85 | 0.59 | 1.45 | 2.16 | 1.64 | 0.48 | 0.45 |
| $(0.010)^{***}$ | $(0.012)^{**}$ | $(0.008)^{***}$ | $(0.001)^{***}$ | $(0.013)^{**}$ | $(0.013)^{**}$ | $(0.085)^*$ |
| $[0.010]^{**}$ | $[0.018]^{**}$ | $[0.007]^{***}$ | [0.004]*** | $[0.055]^*$ | $[0.067]^*$ | [0.158] |
| | | | | | | |
| 611 | 611 | 611 | 611 | 611 | 611 | 611 |
| Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| 8.68 | 1.23 | 5.16 | 6.08 | 7.96 | 1.34 | 0.75 |
| 10.38 | 1.41 | 6.57 | 6.61 | 10.91 | 1.21 | 0.86 |
| | | | | | | |
| | Imperial Univ. grads 3.05 (0.003)*** [0.000]*** [0.010]*** [0.010]** 611 Yes 8.68 10.38 | $\begin{array}{c cccc} \text{Imperial} & \text{Top } 0.01\% \\ \text{Univ.} & \text{income} \\ \text{grads} & \text{earners} \end{array} \\ \hline & & & & \\ 3.05 & 0.69 \\ (0.003)^{***} & (0.006)^{***} \\ [0.000]^{***} & [0.041]^{**} \end{array} \\ \hline & & & & \\ 1.85 & 0.59 \\ (0.010)^{***} & (0.012)^{**} \\ [0.010]^{**} & [0.018]^{**} \\ \hline & & & \\ 611 & 611 \\ \text{Yes} & \text{Yes} \\ 8.68 & 1.23 \\ 10.38 & 1.41 \end{array}$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ |

Notes: In this table, we repeat the same difference-in-differences analysis in Table 3, but excluding the cohorts who turned age 17 (main application age) in 1901 or 1907 from the sample as these cohorts were exposed to both centralized and decentralized admission systems. All the variables are defined as in Table 3. P-values based on standard errors clustered at prefecture level are in parentheses. Wild cluster bootstrap p-values based on standard errors clustered at cohort level are in square brackets. See Section 5.1 for discussions about this table.

| nperial Univ. |
|------------------|
| Univ. |
| |
| ofessors |
| |
| |
| 0.05 |
| 0.544) |
| 0.875 |
| - |
| |
| 0.04 |
| 0.724) |
| 0.750 |
| - |
| 233 |
| Yes |
| 0.56 |
| 0.69 |
| |
| |

Table A.11: Long-run Impacts: Pre-event Trends Are Parallel

Notes: This table tests if there are differences in pre-event trends between urban and rural areas in the differencein-differences analysis in Table 3. The estimates are based on the birth-prefecture-cohort level data from JPIR (1939), which includes cohorts born in 1874–1883 who turned age 17 (main application age) in 1891–1900. This table runs the following regression:

$Y_{pt} = \beta \times Timetrend_t \times Urban_p + \alpha_p + \alpha_t + \epsilon_{pt},$

where $Timetrend_t$ is defined as the cohort's birth year minus 1870 (the linear time trend). All the other variables are defined in the same way as in Table 3. P-values based on standard errors clustered at prefecture level are in parentheses. Wild cluster bootstrap p-values based on standard errors clustered at cohort level are in square brackets. See Section 5.1 for discussions about this table.

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|---------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------|
| | Imperial | Top 0.01% | Top 0.05% | Medal | Corporate | Top | Imperial |
| | Univ. | income | income | recipients | executives | politicians $\&$ | Univ. |
| | grads | earners | earners | | | bureaucrats | professors |
| | | | | | | | |
| Age 17 during Centralization | 1.72 | 0.44 | 1.62 | 1.41 | 0.97 | 0.39 | 0.15 |
| \times Tokyo area (<100 km) | $(0.011)^{**}$ | $(0.069)^*$ | $(0.028)^{**}$ | $(0.070)^*$ | $(0.007)^{***}$ | $(0.026)^{**}$ | (0.396) |
| | $[0.009]^{***}$ | $[0.000]^{***}$ | $[0.006]^{***}$ | $[0.007]^{***}$ | $[0.022]^{**}$ | [0.256] | [0.447] |
| | | | | | | | |
| Observations | 705 | 705 | 705 | 705 | 705 | 705 | 705 |
| Birth cohort FE, Birth pref. FE | YES | YES | YES | YES | YES | YES | YES |
| Mean dep var | 4.79 | 0.81 | 3.64 | 3.86 | 2.80 | 1.18 | 0.47 |
| Mean dep var (Tokyo area | 5.68 | 1.11 | 6.18 | 4.46 | 4.46 | 1.14 | 0.59 |
| under Decentralization) | | | | | | | |

Table A.12: Long-run Impacts: Difference-in-Differences Estimates Using JPIR in 1934

Notes: In this table, we repeat the same difference-in-differences analysis as in Table 3 Panel B, but using JPIR (1934) instead of JPIR (1939). In JPIR(1934), we observe the cohorts born in 1880–1894 when they are 40 to 54 years old. Sampling rates in JPIR (1934) for top income earners are similar to those in JPIR (1939): 51% and 40% for the top 0.01% and 0.05% income earners, respectively. All the variables are defined as in Table 3. P-values based on standard errors clustered at prefecture level are in parentheses. Wild cluster bootstrap p-values based on standard errors clustered at cohort level are in square brackets. See Section 5.1 for discussions about this table.





Notes: This figure plots the average number of years taken from entering a higher school to graduating from an Imperial University by cohort (where cohort is defined by the year of university graduation) for two groups of individuals who passed the administrative division of the Higher Civil Service Exams. The first group is top-ranking officials who graduated from Schools 1–8 (shown in black round markers), and the second group is non-top-ranking officials who graduated from Schools 1–8 (shown in red rectangular markers for two representative years, 1914 and 1922, only). For both groups, we find the exact year of entering Schools 1–8 for each individual using the Student Registers. The figure shows that the average number of years is not significantly different between the two groups. See Section 5.2 for discussions about this figure.



Figure A.8: Years Taken to Become Top-ranking Government Officials

Notes: This figure plots the distribution of the number of years taken from entering a higher school to becoming a top-ranking government official for representative cohorts. We focus on top-ranking official who graduated from Schools 1–8 and four randomly selected cohorts (the cohorts entering a higher school in 1903, 1913, 1916, and 1922). For each top-ranking official in each cohort, we look for his biographical information by online searches to find the year of appointment to his first top-ranking position (with a success rate of 82%). The figure shows that, for all cohorts, there is a reasonably large within-cohort variation in the number of years taken to be promoted to a top-ranking position. See Section 5.2 for discussions about this figure.

Table A.13: Long-run Impacts on Top-Ranking Government Officials: Alternative Estimation of the Year of Entering Higher School or its Equivalent

| | (1) | (2) | (3) | (4) | (5) | (6) |
|---|-----------------|----------------|-----------------|-----------------|-----------------|-----------------|
| | Top-ranking | Top-ranking | Top-ranking | Top-ranking | Top-ranking | Top-ranking |
| | officials | officials | officials | officials | officials | officials |
| | | graduated | graduated | not | graduated | graduated |
| | | from | from | graduated | from | from |
| | | School 1 | Schools 2-8 | from | Schools 2-8 | Schools 2-8 |
| | | | | Schools 1-8 | | and Tokyo |
| VARIABLES | | | | | | Imperial Univ. |
| | | | | | | |
| Centralized | 4.15 | -0.54 | 5.05 | -0.36 | 2.69 | 1.76 |
| | $(0.003)^{***}$ | (0.600) | $(0.001)^{***}$ | (0.702) | $(0.000)^{***}$ | $(0.039)^{**}$ |
| Higher Civil Service Exam passers | 0.10 | 0.02 | 0.06 | 0.03 | | |
| | $(0.000)^{***}$ | $(0.024)^{**}$ | $(0.001)^{***}$ | $(0.000)^{***}$ | | |
| Exam passers graduated from Schools 2-8 | | | | | 0.17 | |
| | | | | | $(0.000)^{***}$ | |
| Exam passers graduated from Schools 2-8 | | | | | | 0.19 |
| and Tokyo Imperial Univ. | | | | | | $(0.000)^{***}$ |
| | 2.2 | 22 | 22 | | 22 | |
| Observations | 33 | 33 | 33 | 33 | 33 | 33 |
| Mean dep var | 29.77 | 8.273 | 12.97 | 8.53 | 12.97 | 11.82 |
| Mean dep var (Decentralization) | 28.57 | 8.30 | 11.22 | 9.05 | 11.22 | 10.00 |

Notes: This table shows OLS estimates of the long-run effects of the centralized admission system on the number of top-ranking government officials. Definitions of the variables and the specifications are the same as in Table 6, except that the computation of the year of entering a higher school or its equivalent for individuals who did not graduate from Schools 1–8 is changed from "year of graduating the final education - 6" to "year of graduating the final education - 7". The results are qualitatively the same as the results in Table 6. In all regressions, we control for quadratic time trends. P-values based on Newey-West standard errors with the maximum lag order of 3 are shown in the parentheses. ***, **, and * mean significance at the 1%, 5%, and 10% levels, respectively. See Section 5.2 for discussions about this table.

| | (1) | (2) | (3) | (4) |
|-----------------------------------|--------------|--------------|-------------|-------------|
| | Exam passers | Exam passers | Top-ranking | Top-ranking |
| | who were | who died | officials | officials |
| | purged | in wars | who were | who died |
| VARIABLES | | | purged | in wars |
| | | | | |
| Centralized | 0.854 | 0.010 | 0.847 | -0.037 |
| | (0.767) | (0.952) | (0.682) | (0.214) |
| Higher Civil Service Exam passers | 0.025 | 0.000 | 0.002 | 0.001 |
| | (0.358) | (0.956) | (0.897) | (0.182) |
| | | | | |
| Observations | 33 | 33 | 33 | 33 |
| Mean dep var | 15.58 | 0.61 | 6.18 | 0.03 |
| Mean dep var (Decentralization) | 15.03 | 0.69 | 5.88 | 0.0435 |

Table A.14: Robustness Check: Officials Who Died in Wars or Were Purged after WWII

Notes: This table tests if the results in Table 6 are affected by war deaths and post-WWII purge of government officials. Column (1) shows an OLS estimate of the effect of the centralized admissions on the number of HCSE passers (individuals who passed the administrative division of the Higher Civil Service Exams) who were purged from public service after WWII by the occupational authority. Column (2) shows an OLS estimate of the effect on the number of HCSE passers who died in wars or were executed after WWII for war crimes. Columns (3) and (4) show OLS estimates of the effects on the number of top-ranking officials who were purged after WWII (column (3)) or died in wars or were executed after WWII (columns (4)). The estimates are based on the cohort level data, 1898–1930, where cohort is defined by the year of entering a higher school or its equivalent. "Mean dep var (Decentralization)" is the mean of the dependent variable for the cohorts who entered a higher school or its equivalent under the decentralized admissions. In all regressions, we control for quadratic time trends. P-values based on Newey-West standard errors with the maximum lag order of 3 are shown in the parentheses. ***, **, and * mean significance at the 1%, 5%, and 10% levels, respectively. See Section 5.2 for discussions about this table.



Figure A.9: Share of Government Officials in JPIR-listed Individuals

Notes: This figure plots the share of central government officials in all individuals listed in JPIR (1939) by birth cohort. The cohorts are colored according to their exposure to the centralized admissions in 1902–1907, where the darker color indicates the higher intensity of exposure. We observe no significant increase in the share of central government officials for the cohorts who are exposed to the centralized admissions. See Section 5.2 for discussions about this table.



Figure A.10: Total Number of JPIR-listed Individuals by Cohort

Notes: This figure plots the total number of individuals listed in JPIR (1939) and JPIR (1934) by birth cohort. The cohorts are colored according to their exposure to the centralized admissions in 1902–1907, where the darker color indicates the higher intensity of exposure. In both datasets, cohorts exposed to the meritocratic centralization tend to have a greater number of individuals selected to be listed in the JPIR. See Section 5.2 for discussions about this table.