

# The Effects of Monetary Policy Shocks on Inequality in Japan<sup>1</sup>

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27 November, 2020@Keio U.

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<sup>1</sup>The views expressed are those of authors and do not necessarily reflect those of the BOJ/BIS.

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# Motivation: growing interest on inequality

## Impacts of monetary easing on inequality have attracted increasing attention recently

- Cohan (2014): “Mr. Bernanke’s extraordinary QE program, started in the wake of the financial crisis, has only widened the gulf between haves and have-nots.”
- Krugman (2014): “The belief that QE systematically favors the kinds of assets the wealthy own is wrong or at least overstated.”
- Bernanke (2015): “Monetary policy is a blunt tool which certainly affects the distribution of income and wealth, although whether the net effect is to increase or reduce inequality is *not clear*.”

# Existing empirical studies

## Empirical observations are mixed

- Coibion et al. (2017): Income and consumption inequality across U.S. households respond **counter-cyclically** to monetary policy shocks
  - Interest rate  $\uparrow$   $\rightarrow$  Inequality  $\uparrow$
- Mummtaz and Theophilopoulou (2016): The same result holds in the U.K.
- Saiki and Frost (2014): The **opposite** is true when using Japanese data
  - Interest rate  $\downarrow$   $\rightarrow$  Inequality  $\uparrow$
- Domanski et al. (2016): Unconventional monetary policy may have widened wealth inequality, in particular through an upsurge in stock prices

# Questions and Findings

## Question 1:

- Does a monetary policy *affects* inequalities?  
⇒ Yes, MP shocks matter in **earnings** inequality. But the direction is different from the US/UK and it depends on the sample period. The effects **disappear recently**.

## Question 2:

- Does the unconventional monetary policy (QE) matter for the relationship between monetary policy and inequality?  
⇒ Probably, no. No regime switch. More **continuous changes in economic environment** such as labor market.

## Question 3:

- What kind of *transmission mechanism* works?  
⇒ One possibility: **labor market flexibility**.

# What we do

This paper

- Study the distributional effects of monetary policy, using the micro-level data on Japanese households.
- Draw the broad picture of the effects:
  1. focusing on inequality measures of income, consumption, and wealth based on the micro-level data
  2. using both the theoretical model and the data
  3. using a fairly long-span data sample: periods of **conventional** and **unconventional** monetary policy regimes

# Potential transmission channels

1. Earnings heterogeneity channel ← **Japan: This paper**
  - the response of earnings to a monetary policy shock differs
2. Job creation channel
  - job creation/destruction following a MP shock
3. Income composition channel ← **US: Coibion et al. (2017)**
  - the income composition of different income types differs
4. Portfolio channel
  - the size and composite of asset portfolio differs
5. Saving redistribution channel ← **Doepke and Schneider (2006)**
  - a transfer from lenders to borrowers by a subsequent rise in inflation caused by monetary easing

# I. Data & Estimation



# FIES

## Family Income and Expenditure Survey (FIES)

- Monthly survey on household income and expenditures
  - January 1981 – December 2008
  - The number of observations: 8,000
  - Panel data: 6 months
  - Two-or-more household members only
    - Single household available only after 2002
- Focus on full-time employees (household head): 25–59
  - Self-employed, retirees and **unemployed** are excluded
- Construct *quarterly series* of variables on economic inequality
  - for time series analysis

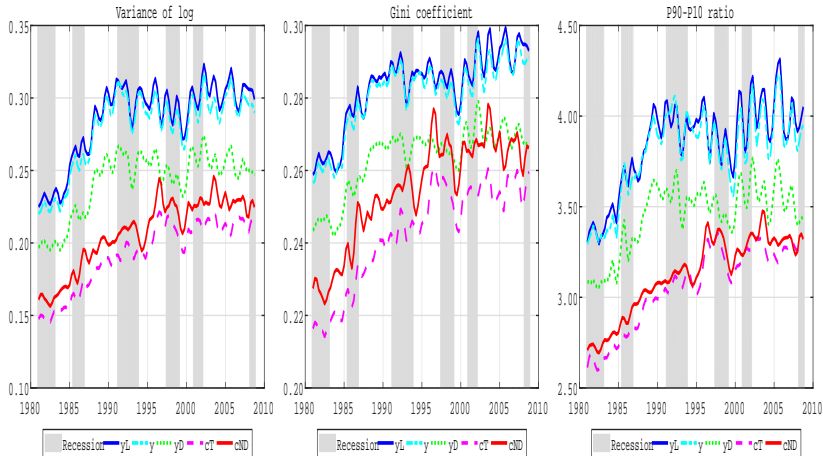
# FIES (cont.)

## Definition of Variables

1. Earnings  $y_L$ 
  - Sum of labor income of *all* household members
2. Total income  $y$ :  $y_L$  + capital income + private transfer
3. Disposable income  $y_D$ :  $y$  + public transfers - taxes/premiums
4. Nondurable expenditures  $c_{ND}$ 
  - Housing, purchasing cars and other durables are excluded
5. Total expenditure  $c_T$ :  $c_{ND}$  + durables (housing excluded)
  - Equivalized by OECD equivalent scale

▶ DETAILS

# Time path of inequality measures



# Estimation methodology

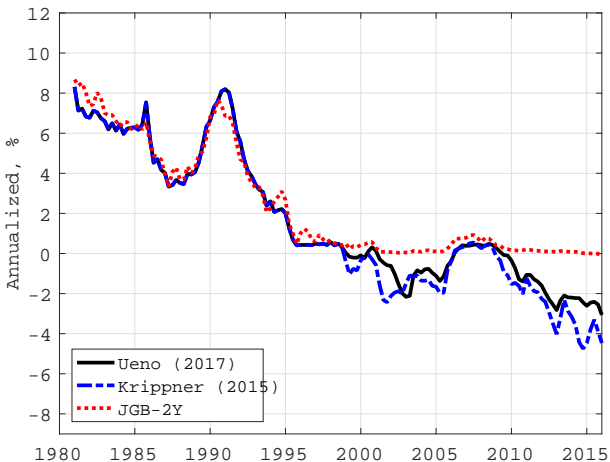
Estimate the impulse responses of inequality measures to a monetary policy shock, using the LLP by Jordà (2005):

$$\underbrace{Y_{t+h}}_{\text{inequality at } t+h} - Y_t = \alpha_h + \Pi_h(L)M_t + \underbrace{\varepsilon_{t+h}}_{\text{innovation}}$$

$$M_t = \begin{bmatrix} \Delta TFP_t \\ Factor_t \\ \Delta R_t \end{bmatrix} \Leftarrow \text{Monetary policy variable}$$

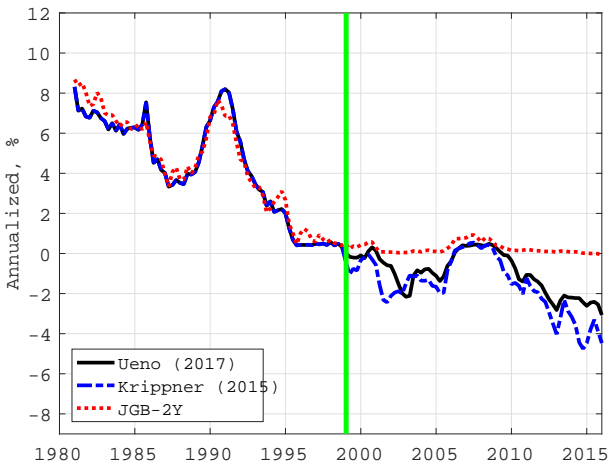
- Advantages of LLP:
  - Robustness to model misspecifications:
    - ⇒ choice of explanatory variables and the number of lags
  - Flexibility of model specifications

# Monetary policy instrument



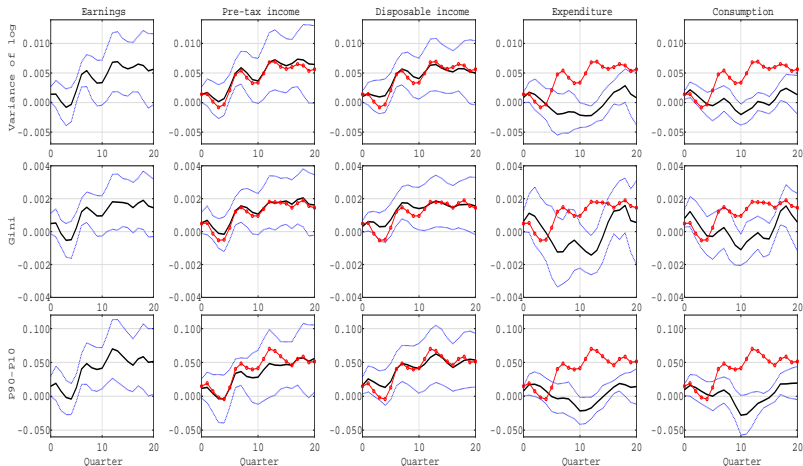
- **Baseline:** 1981Q1-1998Q4, **Shadow rate:** after 1999Q1

# Monetary policy instrument



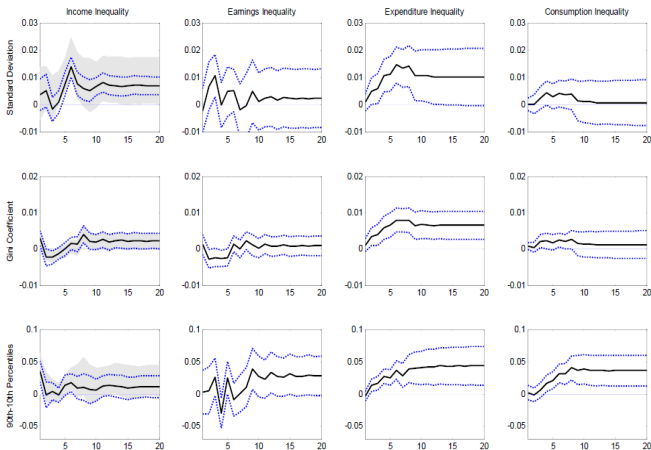
- **Baseline:** 1981Q1-1998Q4, **Shadow rate:** after 1999Q1

# Responses of inequality measures: Baseline



# U.S. Economy

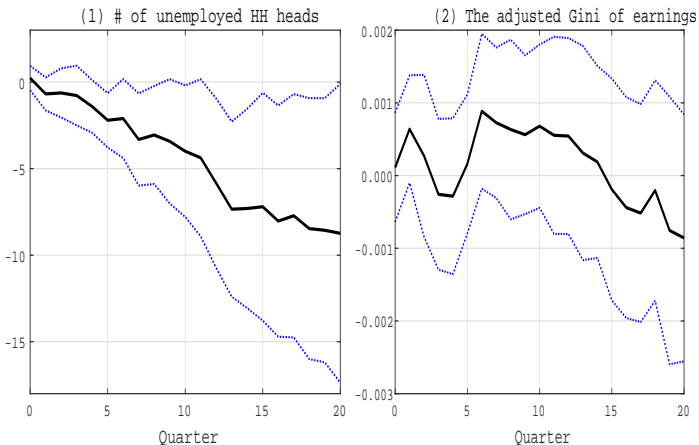
FIGURE 4: RESPONSE OF ECONOMIC INEQUALITY TO A CONTRACTIONARY MONETARY POLICY SHOCK



- Figure 4 in Coibion et al. (2017)

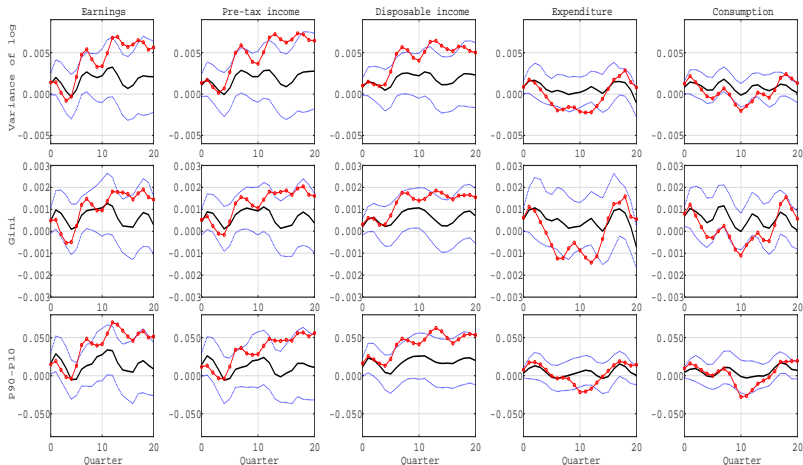


# Channel through job creation



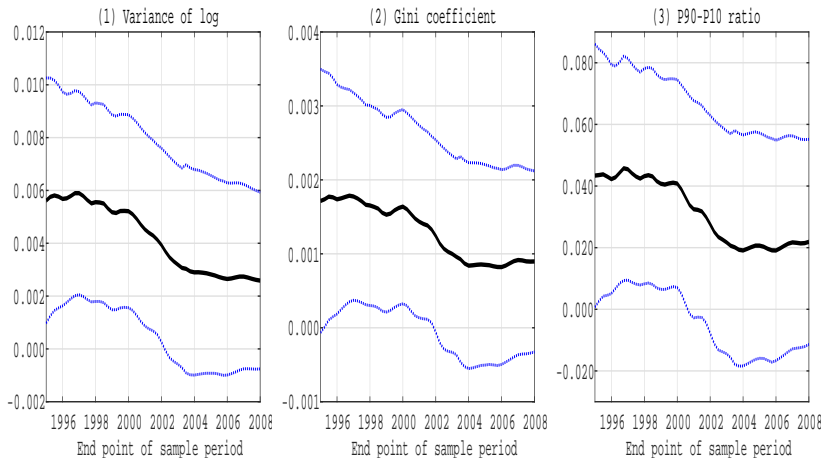
► Adjusted Gini

# Responses of inequality: 1981-2008



- Red line: 1981-1998, Black line: 1981-2008

# Changes in responses of earnings inequality over time



# Empirical observations

1. Impact of expansionary monetary policy on income inequality is *procyclical*, arises mainly from procyclical response of earnings inequality. ⇒ **Earnings heterogeneity channel matters in Japan**
2. Once-prevailing distributional effects **diminish** during 2000s
3. Possibility that a decline in earnings inequality due to job creation channel counters its rise from earnings heterogeneity channel
4. Transmission of income inequality to consumption inequality is less than one-to-one

# Accounting for observations

To address to these observations, we conduct three additional analyses:

1. Two-sector DSGE model with attached labor inputs
  - illustrate how the distributional effects of monetary policy change with the structure of the economy
2. Industry-level aggregate data sets
3. Micro-level data on households' financial assets and liabilities
  - check whether the model's predictions accord with the data

# II. Model

(under revision)

# Literature: Theory

## Models of inequality:

- Monetary policy shock:
  - Guerrieri and Lorenzoni (2012), Gornemann et al. (2016), Auclert (2019), McKay et al. (2016)
- Fiscal policy:
  - Oh and Reis (2012), McKay and Reis (2015)
- Income inequality and Pareto distribution:
  - Gabaix et al. (2016)
- Business cycle and heterogeneity:
  - Challe et al. (2017)
- Mechanism behind earnings inequality in **HANK**  
⇒ idiosyncratic risks (stochastic, but **exogenous**)

# Our model

- Two production sectors ( $X$  and  $Z$ )
  - each of which has final goods firms and intermediate goods firms
  - consumption composite consists of goods  $X$  and goods  $Z$
- Two households ( $X$  and  $Z$ )
  - each of which has two types of members: “attached” and “mobile”
  - “Attached” supplies its labor inputs to one of two sectors
  - “Mobile” can supply its labor inputs to both sectors



# Objectives of households

- Each type of households ( $X$  and  $Z$ ) maximizes:

$$U_{s,t} = \mathbb{E}_t \left[ \sum_{q=0}^{\infty} \beta^q u(C_{s,t+q}, C_{s,t+q-1}, N_{s,t+q}, H_{s,t+q}) \right]$$

$$u(\cdot, \cdot, \cdot, \cdot) = \log(C_{s,t+q} - bC_{s,t+q-1}) - \theta \frac{N_{s,t+q}^{1+\eta}}{1+\eta} - \phi \frac{H_{s,t+q}^{1+\eta}}{1+\eta}$$

- $N$ : attached labor input,  $H$ : mobile labor input
- $\beta$ : discount factor,  $C$ : consumption,  $b$ : habit

## Budget constraint

- For  $s = X, Z$ , the budget constraint:

$$C_{s,t} + \frac{B_{s,t}}{P_t} \geq \left[ \begin{array}{l} \frac{W_{s,t}}{P_t} N_{s,t} + \frac{W_t}{P_t} H_{s,t} \\ + \left( \frac{\Pi_{X,t} + \Pi_{Z,t}}{P_t} \right) \gamma_{\Pi_s} + \left( \frac{R_{X,t} K_X + R_{Z,t} K_Z}{P_t} \right) \gamma_{K_s} \\ + R_{t-1} \frac{B_{s,t-1}}{P_t} + \kappa_B \left( \frac{B_{s,t}}{P_t} \right)^2 \end{array} \right],$$

- $\gamma_{\Pi_s}$ : share of dividends,  $\gamma_{K_s}$ : share of capital stock
- $\kappa_B$ : adjustment costs of bond holding
- Capital stock is fixed at some level

## Firm's price setting and gross output

- In sector  $X$ , the intermediate firm  $i$  choose the prices to solve:

$$\max_{P_{X,t}(i)} \mathbb{E} \left[ \sum_{q=0}^{\infty} \beta^{t+q} \frac{\Lambda_{t+q}}{\Lambda_t} \frac{\Pi_{t+q,X}(i)}{P_{t+q}} \right]$$

- subject to

$$\begin{aligned} \Pi_{X,t+q,X}(i) &= P_{X,t+q}(i)x_{t+q}(i) - MC_{X,t+q}(i)x_{t+q}(i) \\ &\quad - \frac{\kappa_X}{2} \left( \frac{P_{X,t+q}(i)}{P_{X,t+q-1}(i)} - 1 \right)^2 P_{X,t+q}X_{t+q}, \\ x_t(i) &= AN_{X,t}(i)^{\alpha\mu} U_{X,t}(i)^{\alpha(1-\mu)} K_{X,t}(i)^{1-\alpha} \end{aligned}$$

## Rest of the model

- Production technology of gross output:

$$\bar{X}_t = \left[ \int_0^1 x_t(i)^{1-\frac{1}{\varepsilon}} di \right]^{\frac{\varepsilon}{\varepsilon-1}}$$

- The *aggregator* constructs the composite of consumption goods using the aggregate technology

$$C_t = X_t^\rho Z_t^{1-\rho}$$

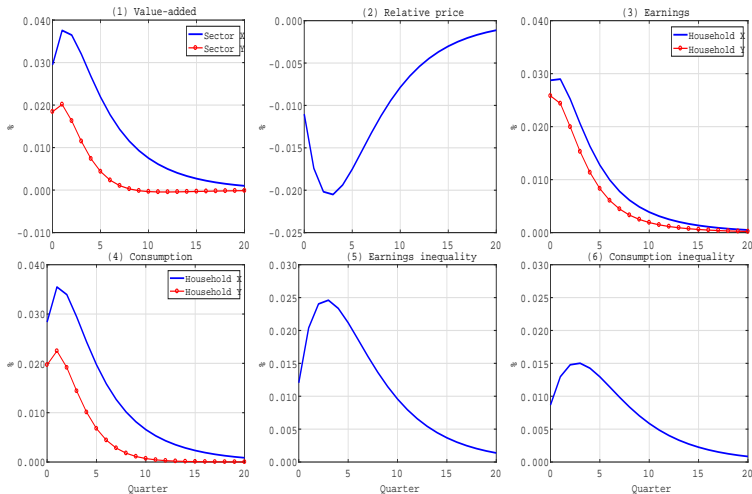
- Monetary policy:

$$\log R_t = \rho_n \log R_{t-1} + (1 - \rho_n) \varphi \log \pi_t + \varepsilon_{R,t}$$

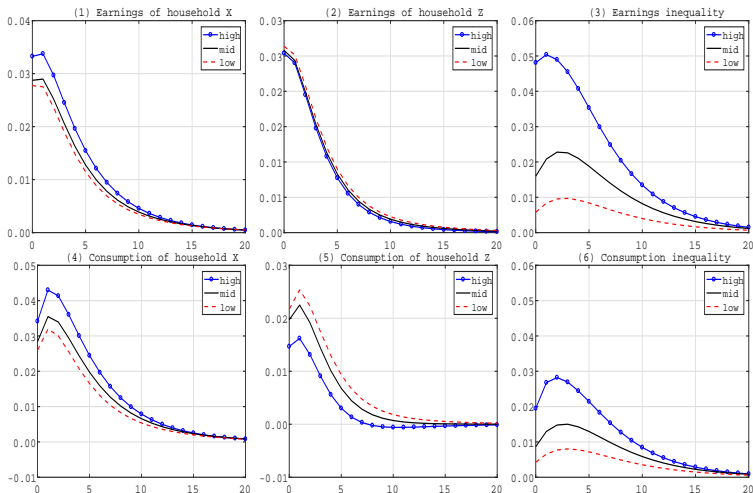
# Setup

- Assume that  $\rho > 1 - \rho$  and  $\kappa_X > \kappa_Z$
- Other parameters are symmetric
- Then
  - $X$  receives *higher earnings* than  $Z$  at steady state
  - Monetary policy affects two sectors *differently* around steady state

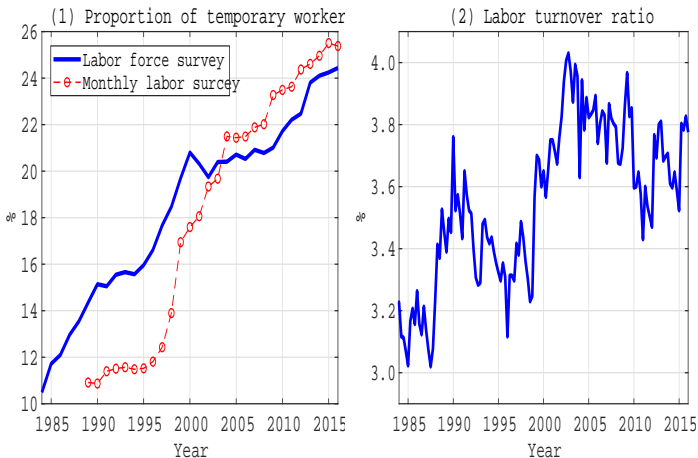
# Expansionary monetary policy shock



# Labor market flexibility: $\mu \in \{0.4, 0.6, 0.8\}$



# Labor market flexibility in Japan

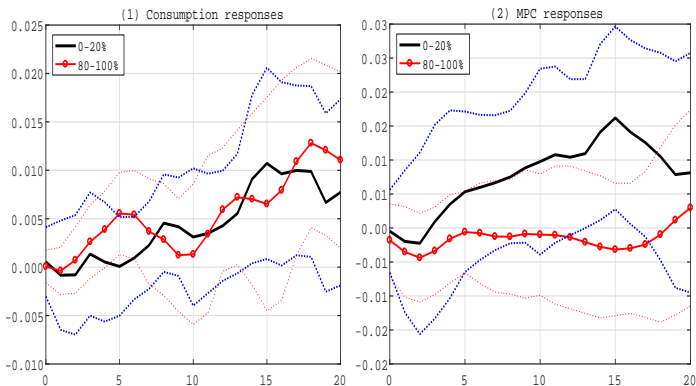




# Transmission to consumption inequality

- Why didn't consumption inequality increase as much as income inequality?
  - Responses of consumption of households are all weak?
  - Or other possible explanations?

# Responses of consumption and the MPC

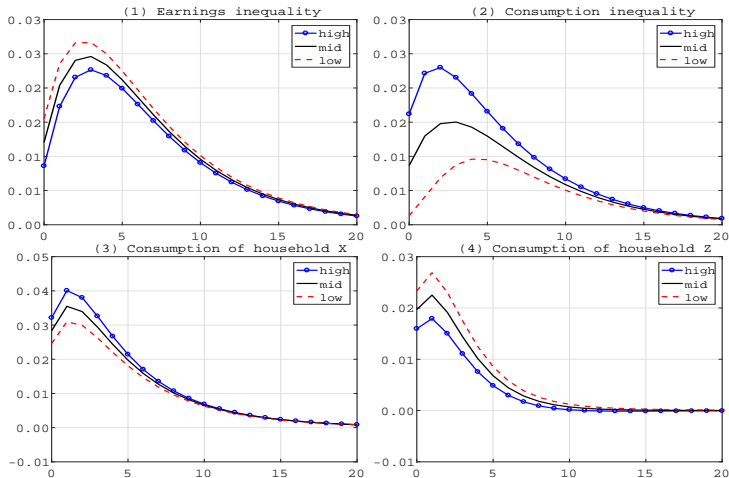


- by income quintiles

# Transmission to consumption inequality

- Why is the MPC conditional on monetary policy shocks *higher* in the low income quintile?
  1. Distributional effects via financial asset holdings
  2. Difference in consumption behavior across households

# Distribution of financial assets matters



- $\gamma_{K_X} \in \{0.4, 0.5, 0.6\}$

# Conclusion

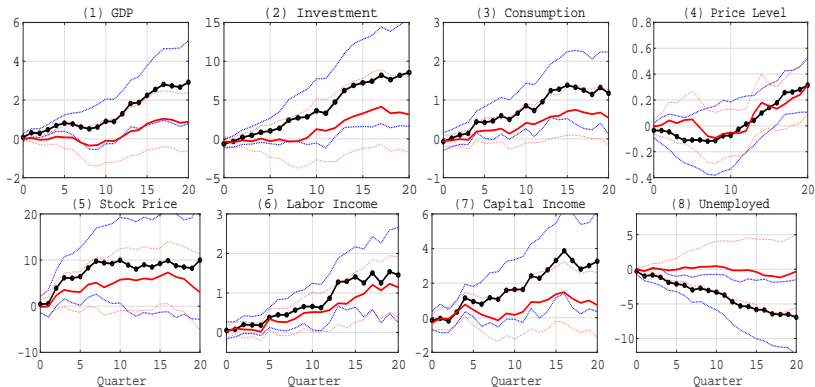
**Empirically and theoretically study how monetary policy shocks are transmitted to inequality.**

- Findings:
  - Distributional effects of monetary policy were once present, but have become statistically insignificant during the 2000s
  - Transmission of income inequality to consumption inequality is minor
- Takeaways:
  - Labor market flexibility is central to the dynamics of income inequality after the monetary policy shocks
  - Distributions of financial assets and liabilities don't play a significant role

# Thank you!

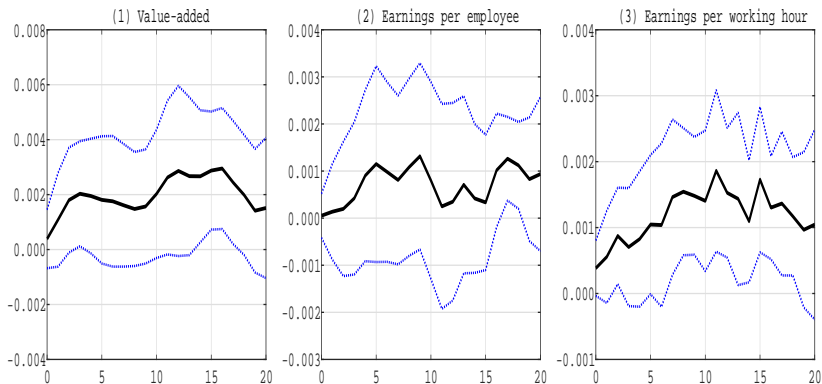
## Appendix Figures

# Responses of macro variables

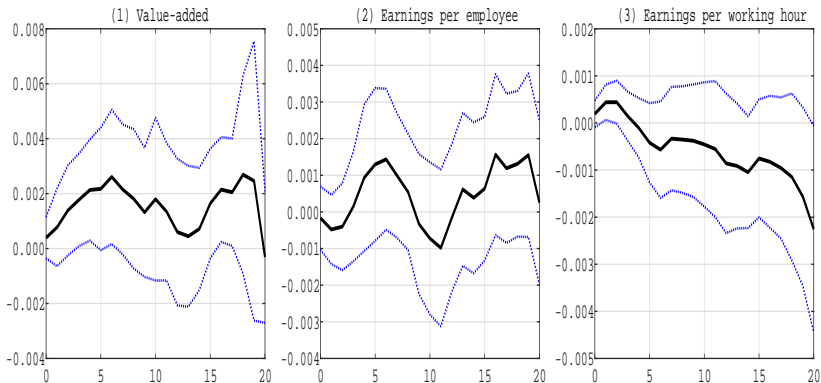




# Cross-firm heterogeneity to earnings inequality: baseline



# Cross-firm heterogeneity to earnings inequality: 1981-2008



## Data Details

# Data Details

## Definition of Variables

- Labor income  $y$ :
  - sum of monthly labor income of household members, which include household head, his/her spouse and other household members
- Nondurable expenditure  $c$ :
  - food; repair and maintenance of houses; fuel, light and water charges; domestic utensils, non-durable goods, and services; clothing and footwear; medical care; transportation and communication, excluding purchase of vehicles and bicycles; education; culture and recreation, excluding recreational durable goods; and other consumption expenditure, excluding remittance

◀ RETURN

# Adjusted Gini

## Adjusted Gini coefficient

$$G^* \equiv \frac{\sum_{i=1}^{\bar{N}} \sum_{j=1}^{\bar{N}} |x_i - x_j|}{2\bar{N} \sum_{i=1}^{\bar{N}} x_i} = G \frac{N}{\bar{N}} + \frac{\bar{N} - N}{\bar{N}}$$

- Assumption: earnings of unemployed = 0

◀ RETURN